

# First Quarter Results 2008

Zurich

April 24, 2008

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# Cautionary statement

## Cautionary statement regarding forward-looking and non-GAAP information

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements.

A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk Factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2007 filed with the US Securities and Exchange Commission, and in other public filings and press releases.

We do not intend to update these forward-looking statements except as may be required by applicable laws.

This presentation contains non-GAAP financial information. Information needed to reconcile such non-GAAP financial information to the most directly comparable measures under GAAP can be found in Credit Suisse Group's first quarter report 2008.

## Introduction

Brady W. Dougan, Chief Executive Officer

First quarter 2008 results

Renato Fassbind, Chief Financial Officer

Risk management update

Wilson Ervin, Chief Risk Officer

Summary

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Brady W. Dougan, Chief Executive Officer

Private Banking continues to deliver good results demonstrating benefits of a diversified and integrated global business

WM with asset inflows of CHF 13.5 bn and CRB with strong pre-tax income

Solid results across most Investment Banking businesses, masked by valuation reductions of CHF 5.3 bn

Very strong revenues in prime services, global rates and foreign exchange

Active management and aggressive reduction of risk exposures

CMBS and leveraged finance exposures down 25% and 41%, respectively

Strong capital and conservative liquidity position

Tier 1 ratio of 9.8%

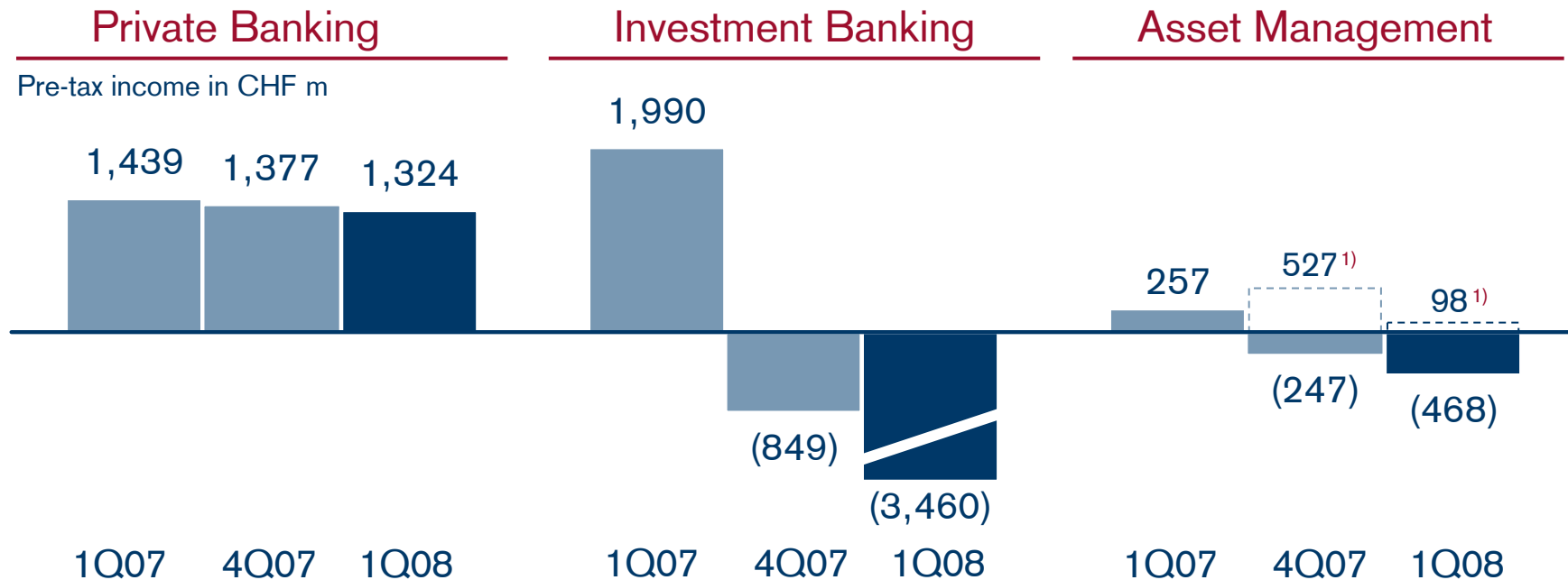
Well positioned to create long-term value and seize opportunities that arise from market dislocation

# Results overview

CHF m, except where indicated	1Q08	Change in % from	
		vs. 1Q07	vs. 4Q07
<b>Net revenues</b>	<b>3,019</b>	<b>(72)%</b>	<b>(54)%</b>
Compensation and benefits	3,245	(34)%	(6)%
Other operating expenses	2,195	3%	(19)%
Total operating expenses	5,440	(23)%	(12)%
Pre-tax income / (loss)	(2,572)	–	–
<b>Net income / (loss)</b>	<b>(2,148)</b>	–	–
Diluted EPS in CHF	(2.10)	–	–

Note: Based on Core Results, i.e. excluding results from minority interests without significant interest

# Divisional performance overview



- Stability of results in challenging environment
- Good asset inflows and hiring momentum for Relationship Managers

- Most businesses performed well; some at record levels
- Significant writedowns in leveraged finance and structured products

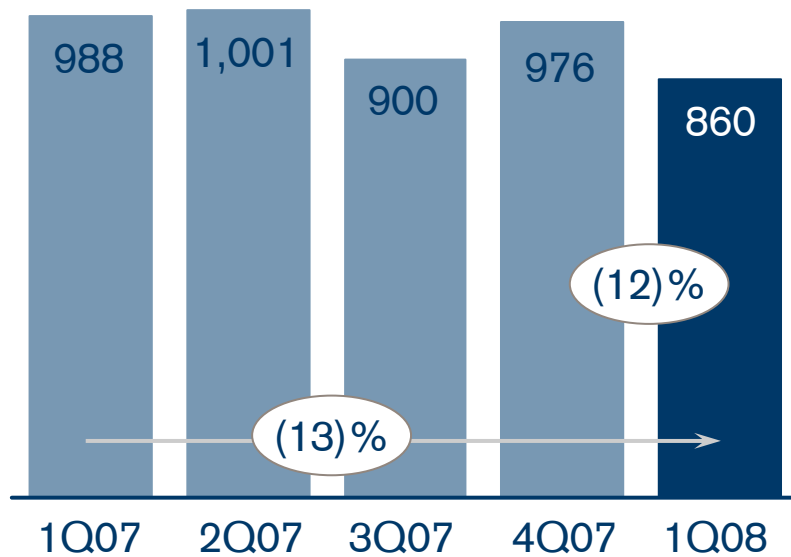
- Stable management and administrative fees
- Further valuation adjustments on our money market assets

1) Before losses from securities purchased from our money market funds

# Wealth Management continues to deliver good results

## Pre-tax income

CHF m



### Pre-tax income margin in %

41.5	42.0	38.4	39.4	37.2
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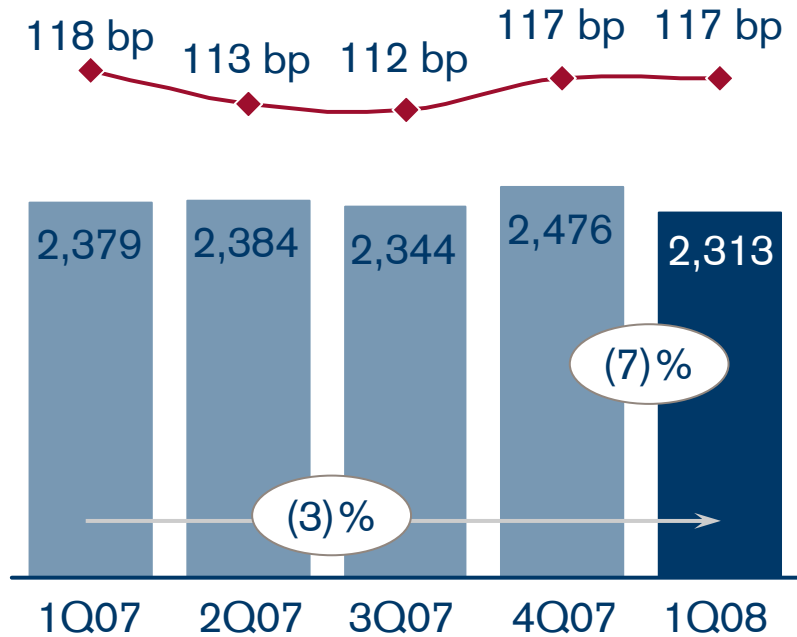
- Client base remains strong, but market volatility leads to cautious client behavior
- Continued expansion of leading franchise
  - Good net new asset inflows of CHF 13.5 bn, mainly from Switzerland and Americas
  - Continued good momentum in hiring Relationship Managers
- Costs contained despite ongoing investments



# Wealth Management with stable gross margin

## Net revenues and gross margin on assets under management

CHF m and basis points (bp)



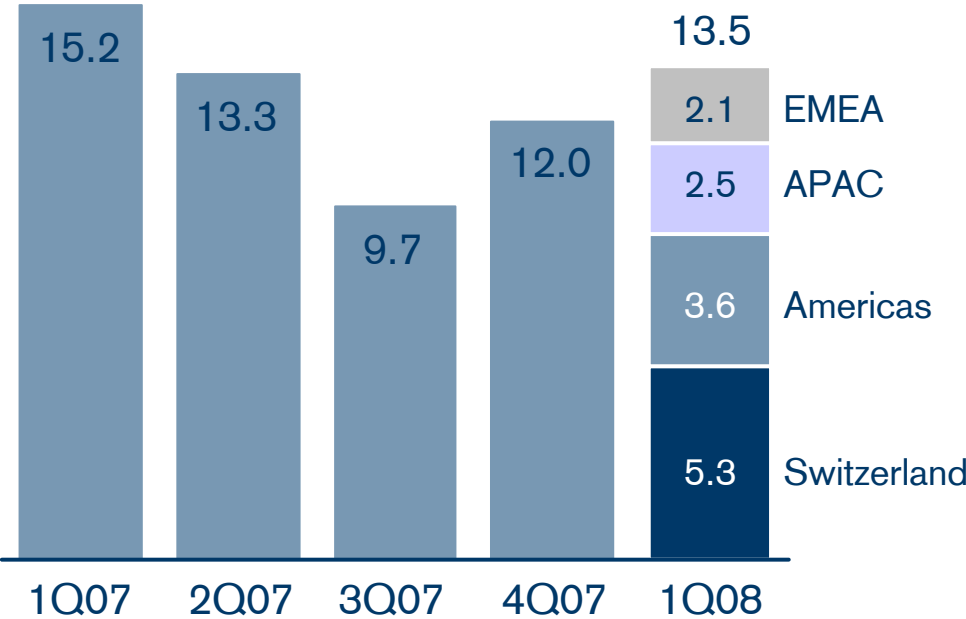
- CHF 102 m, or 6%, increase in recurring revenues vs. 1Q07
  - Recurring margin up 7 bp to 85 bp vs. 1Q07
- Decrease in transaction-based revenues due to lower client activity
  - Transaction-based margin down 8 bp to 32 bp YoY
- Recurring revenues 73% of total revenues; up from 66% in 1Q07

1,582	1,582	1,707	1,766	1,684	Recurring revenues
797	802	637	710	629	Transaction-based revenues

# Good net new asset growth in Wealth Management

## Net new assets (NNA)

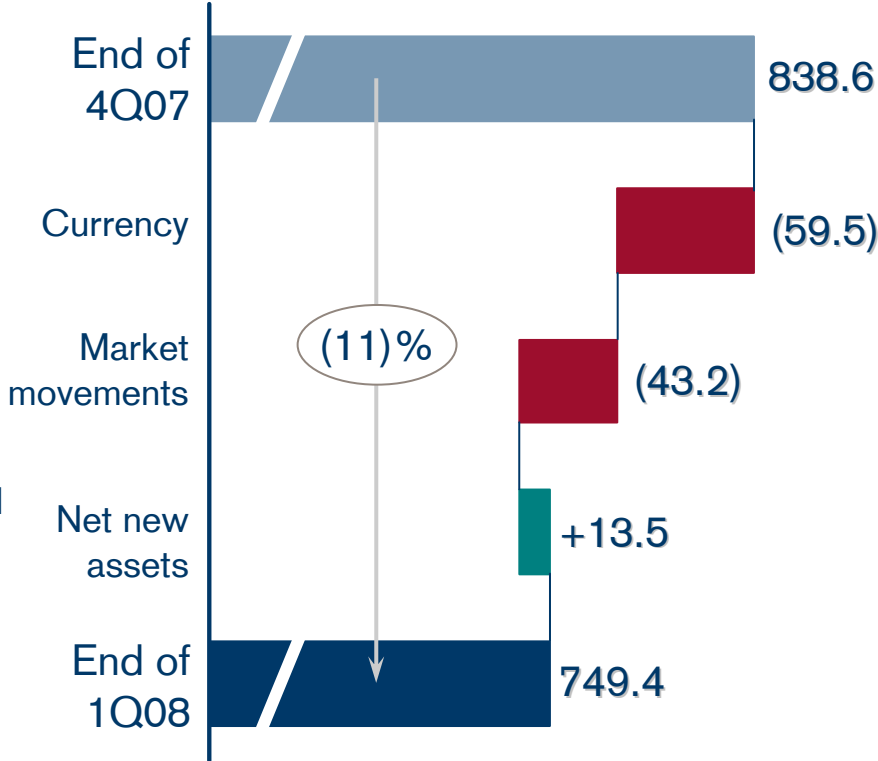
CHF bn



Rolling four-quarter NNA growth on AuM in %				
7.0	6.7	6.2	6.4	6.0

## Assets under management (AuM)

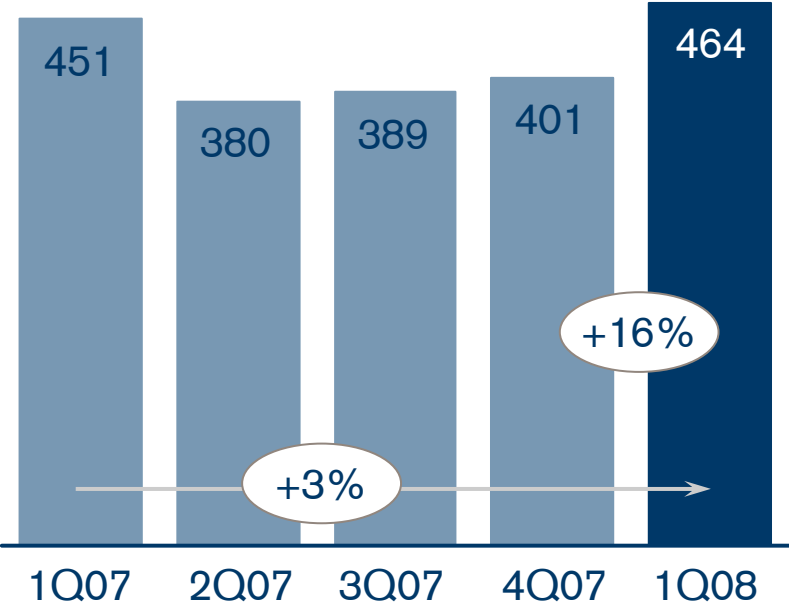
CHF bn



# Corporate & Retail Banking achieves strong results

## Pre-tax income

CHF m



### Pre-tax income margin in %

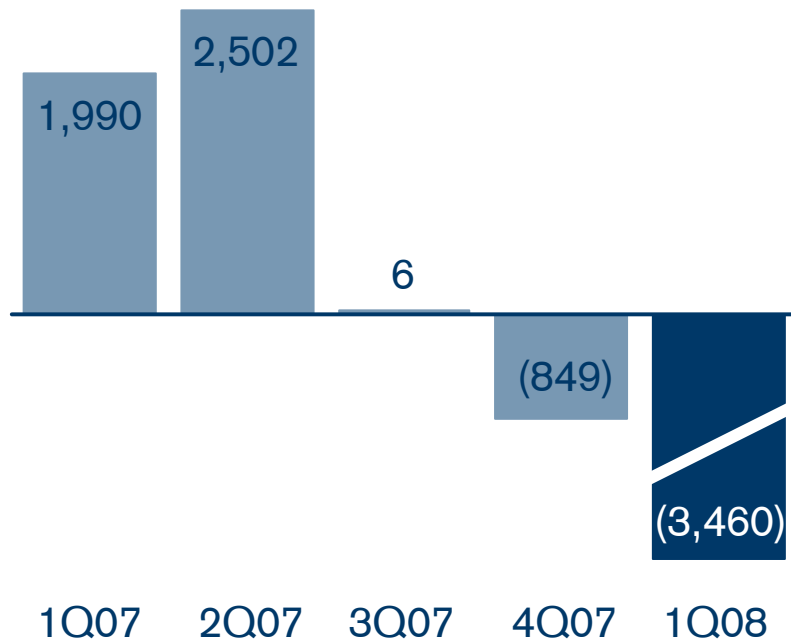
45.7	39.2	39.7	40.0	44.5
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- Strong results reflect solid economic environment in Switzerland
- Includes fair value gains of CHF 64 m on a synthetic collateralized loan portfolio
- Net new assets of CHF 3.6 bn from pension funds and retail clients

# Solid results across most Investment Banking businesses masked by valuation reductions

## Pre-tax income / (loss)

CHF m



### Pre-tax income margin in %

30.2	33.2	0.3	(31.0)	n/m
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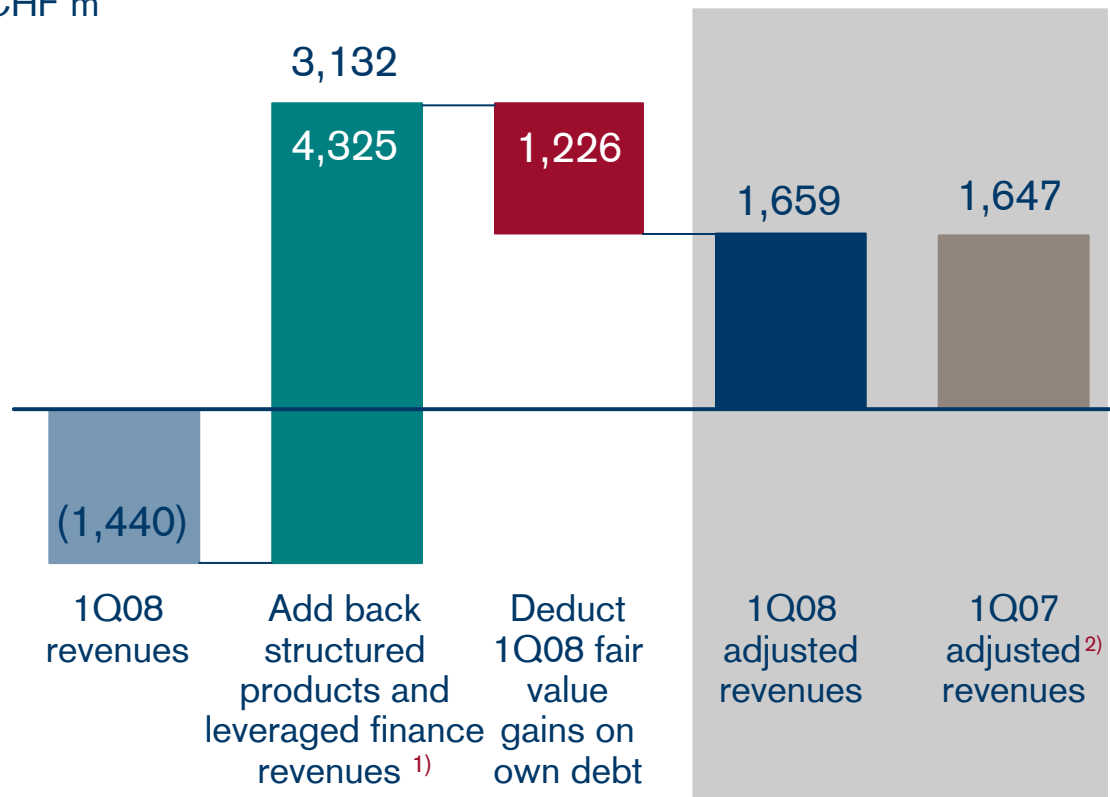
- Leveraged finance and structured products businesses with combined net valuations reductions of CHF 5.3 bn
- Good progress in reducing risk exposures
- Most other businesses performed well; some at record level

n/m = not meaningful

# Fixed income revenues outside most affected areas at same level as very strong 1Q07

## Fixed income trading and debt underwriting revenues

CHF m



- Negative revenues in 1Q08 driven by valuation reductions in structured products and leveraged finance
- Very strong results in global rates and FX
- Strong results in emerging markets and proprietary trading
- 1Q08 further impacted by fair value reductions of CHF 0.5 bn on corporate loan book

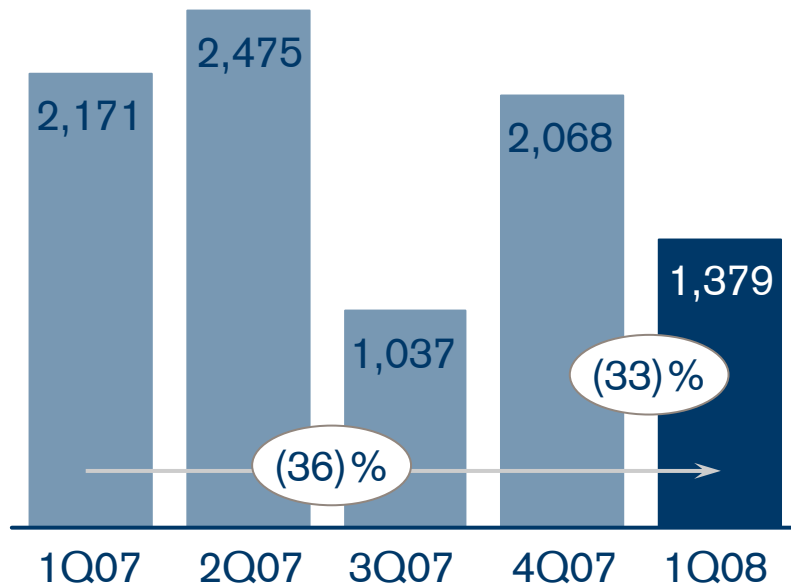
1) Total structured products and leveraged finance revenues excluding valuation adjustments of CHF 709 m reported in 'Other' revenues

2) Excluding revenues from structured products and leveraged finance businesses and converted into Swiss francs applying the 1Q08 average exchange rate to adjust for foreign exchange rate impact

# Equity trading with solid performance in light of market conditions

## Equity trading net revenues

CHF m



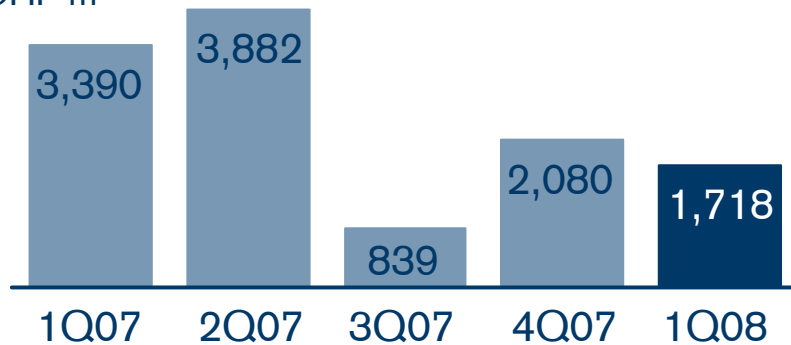
- Stable client-related businesses
- Good results in the global cash business driven by higher trading volumes, increased client flows and strong AES performance
- Prime Services achieved record revenues with strong growth in client balances and new client mandates
- Losses in equity proprietary trading compared to a strong 1Q07

AES = Advanced Execution Services, our electronic trading platform

# Disciplined cost management in Investment Banking

## Compensation expenses

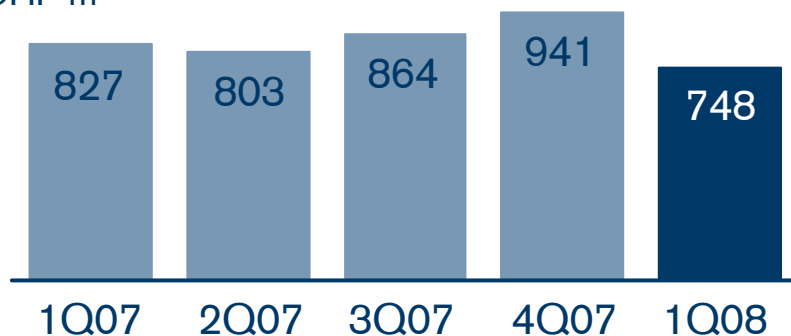
CHF m



- Lower compensation expense reflecting negative results
- Decrease in front office headcount, driven primarily by reductions in certain fixed income businesses reflecting market conditions

## General & administrative expenses

CHF m

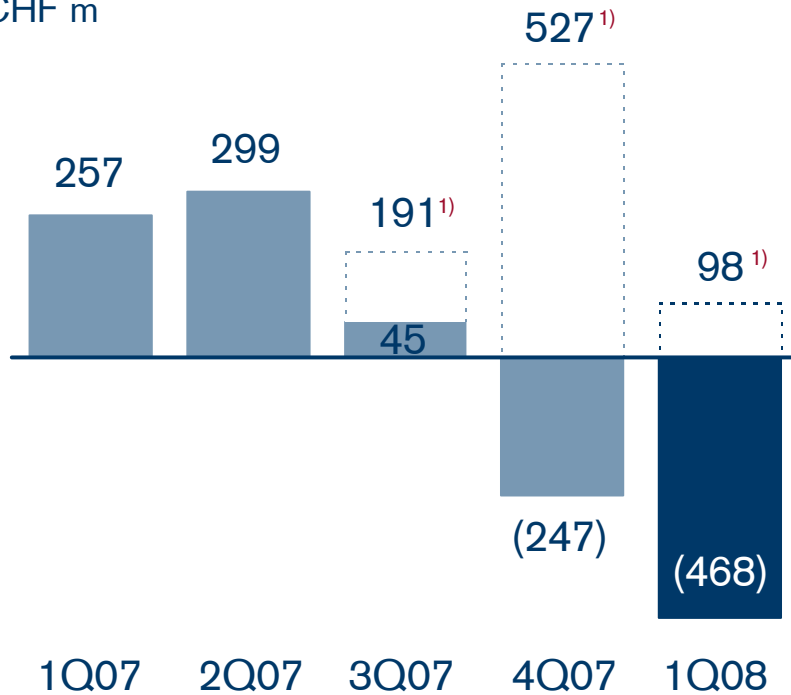


- Despite headcount growth, G&A expense trend reflects focus on cost reduction
- Flexibility of cost base positions us well in current markets and going forward

# Asset Management results further impacted by losses from money market funds and lower private equity gains

## Pre-tax income

CHF m



Pre-tax income margin in % <sup>1)</sup>				
33.1	35.1	25.8	46.7	15.6

- Stable asset management and administrative fees vs. 1Q07
- Lower revenues vs. 4Q07 due to lower private equity gains and decline in performance-related fees and assets under management
- Additional CHF 566 m losses on securities purchased from money market funds

1) Before valuation reduction from securities purchased from our money market funds



# Greater focus on strengths in Asset Management; continued inflows in alternative assets

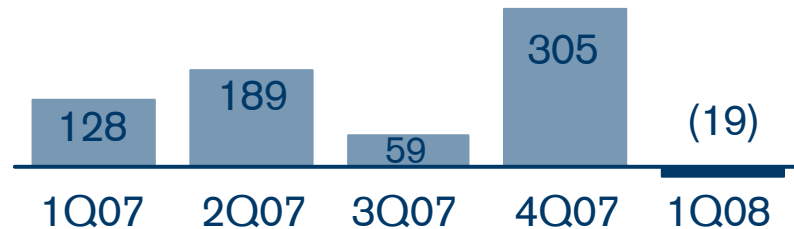
Business	CHF	AuM 1Q08	NNA 1Q08	NNA 2007	% of 2007 revenues <sup>1)</sup>
Alternative investments strategies (AI)	<ul style="list-style-type: none"> <li>▪ Private equity</li> <li>▪ Real estate</li> <li>▪ Single and multi-manager hedge funds</li> <li>▪ Other strategies</li> </ul>	160 bn	2.2 bn	25.3 bn	40%
Multi-asset class solutions (MACS)	<ul style="list-style-type: none"> <li>▪ Active asset allocation strategies and solutions across all asset classes</li> </ul>	165 bn	(1.3)bn	8.0 bn	24%
Global investment strategies (GI)	<ul style="list-style-type: none"> <li>▪ Equities</li> <li>▪ Fixed income (incl. money markets)</li> </ul>	275 bn	(21.1)bn	(29.7)bn	36%
<b>Total Asset Management division</b>		<b>600 bn</b>	<b>(20.2)bn</b>	<b>3.6 bn</b>	

1) Asset Management division, before private equity and other investment-related gains and securities purchased from our money market funds

# Stable asset management fees but lower private equity gains and performance fees; gross margin of 40 basis points

## Private equity and other investment-related gains

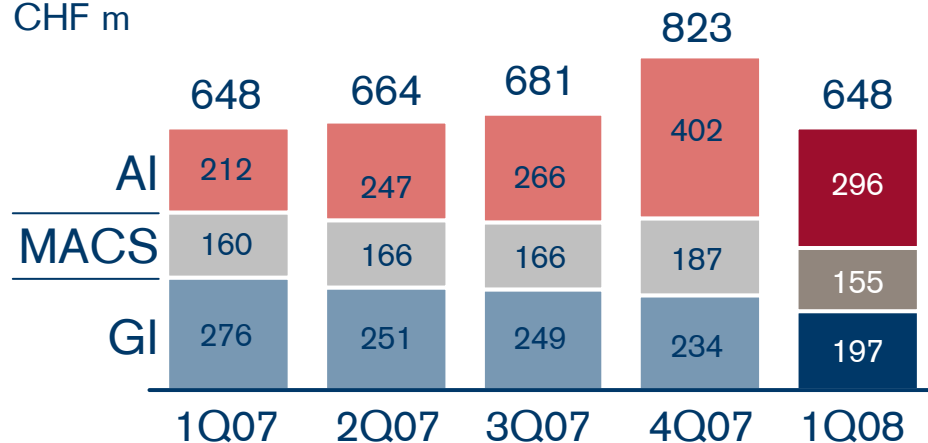
CHF m



- Reduced realizations and unrealized losses in China-related public company investments

## Asset management fees <sup>1)</sup>

CHF m



- QoQ reduction in AI primarily due to semi-annual performance fees recorded in 4Q07
- YoY reduction in GI and MACS in line with lower assets under management

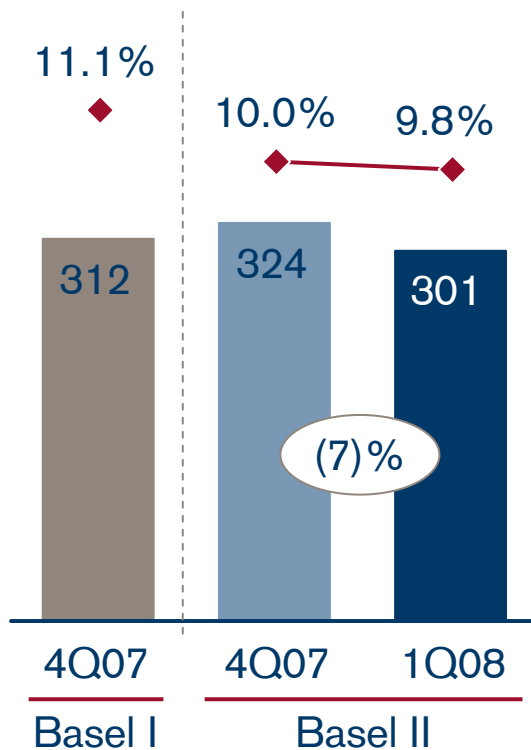
Quarter	1Q07	2Q07	3Q07	4Q07	1Q08	Gross margin <sup>1)</sup> on AuM in bp
	37	36	37	47	40	

<sup>1)</sup> before private equity and other investment-related gains and securities purchased from our money market funds

# Maintained strong capital position following transition to Basel II

## Risk-weighted assets and tier 1 ratio

CHF bn and %



- Weakening of US dollar reduces both risk-weighted assets and capital position
- Issued CHF 1.5 bn of hybrid tier 1 capital
- Reduced share repurchase activity
- Strong capital base as competitive advantage
- Continue to prudently manage our balance sheet, exposures and capital

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# Investment Banking: Overview of key sectors

		Exposures (CHF bn)			Writedowns (Net, CHF bn)	
Business area		1Q08	4Q07	Change	1Q08	2007
Origination-based (exposures shown gross)	Leveraged finance	20.8	35.1	(41%)	(1.7)	(0.8)
	Commercial mortgages	19.3	25.9	(25%)	(0.8)	(0.6)
Trading-based (exposures shown net)	Residential mortgages <sup>1)</sup>	5.5	8.7	(37%)	(0.1)	(0.5)
	of which US subprime	1.1	1.6	(31%)		
	CDO trading <sup>2)</sup>	0.7	1.6	(56)%	(2.7)	(1.3)
Total net writedowns					(5.3)	(3.2)
Index hedges <sup>3)</sup>		(20.9)	(27.1)			

1) All non-agency business, including higher quality segments (Alt-A and prime); global total

2) Positions related to US subprime; long positions are CHF 12.6 bn and short positions are CHF 11.9 bn; total net US subprime exposure in IB is CHF 1.8 bn in residential mortgages and CDO trading

3) Index hedges held in the above focus areas that reference non-investment grade, crossover credit and mortgage indices only; excludes other indices (e.g. investment grade) and single name hedges; trading hedges embedded in US subprime residential mortgages & CDO trading are included in the net exposures shown above and not included in the total for Index Hedges

# Leveraged finance exposures

Gross exposure <sup>1)</sup> (CHF bn)	1Q08	4Q07
Unfunded commitments	13.0	24.8
Funded positions	7.5	10.0
Equity bridges	0.3	0.3
Total gross exposure <sup>2)</sup>	20.8	35.1

Roll-forward (CHF bn)	Unfunded	Funded
Exposures 4Q07	24.8	10.0
New	1.9	–
Fundings	(6.8)	6.8
Sales, terminations, writedowns & FX	(6.9)	(9.3)
Exposures 1Q08	13.0	7.5

(CHF bn)	1Q08	2007
Net writedowns	(1.7)	(0.8)

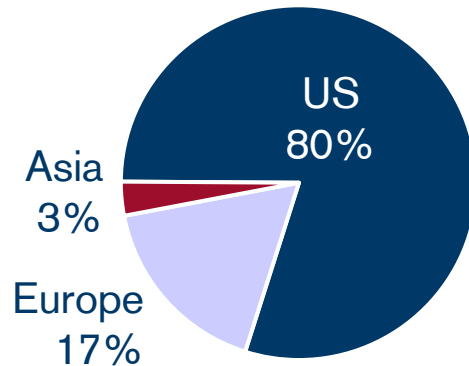
- Total exposure down 41% to CHF 20.8 bn, driven primarily by sales activity
- All positions fair valued based on market levels (no “accrual” book)
- Exposures at a weighted-average value of 85% to par (vs. 94% at 4Q07)
- Portfolio distribution remains US focused with low exposure to cyclical industries
- Significant amount of hedges in place

1) Non-investment grade exposures, at fair value

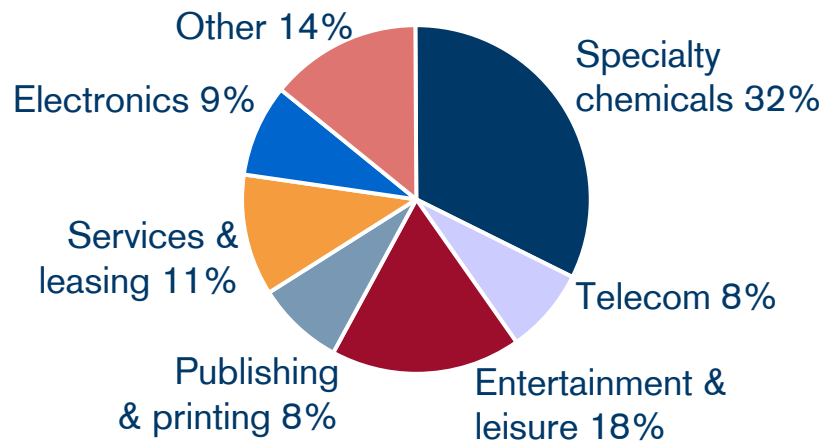
2) Figures exclude term financing to support certain sales transactions, which amounts to CHF 2.2 bn in 1Q08 and CHF 1.3 bn in 4Q07

# Leveraged finance portfolio analysis

## Total exposure by geography



## Exposure by industry sector



- Portfolio is largely with large-cap companies with stable cash flows, substantial assets and multi-billion dollar enterprise values
- US bias reflects market leadership with financial sponsors / LBO deals
- The largest 5 commitments represent 65% of the portfolio; remainder spread among 35 deals with an average size of CHF 205 m
- Underwriting procedures require both market approval and independent credit sign-off
- High proportion (73%) of exposure is senior secured lending
- Little exposure to highly cyclical industries; no exposure to home building, retail or auto sector

# Commercial mortgage (CMBS) exposures

(CHF bn)	1Q08	4Q07
Warehouse exposure <sup>1)</sup>	19.3	25.9

Roll-forward of exposure (CHF bn)	
Exposure 4Q07	25.9
New loan originations	0.8
Sales, terminations, writedowns and FX	(7.4)
Exposure 1Q08	19.3

(CHF bn)	1Q08	2007
Net writedowns	(0.8)	(0.6)

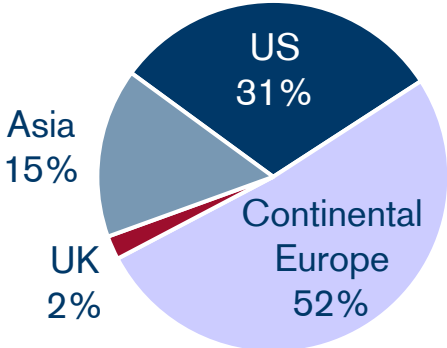
- Gross exposure reduced by 25% to CHF 19.3 bn during 1Q08
- All positions carried at fair value, taking into consideration prices for cash trading and relevant indices (e.g. CMBX), as well as specific asset fundamentals
- Gross writedowns of CHF 1.3 bn in 1Q08
- Portfolio breakdown remains similar to 4Q07 with good LTV protection, sector selection, and geographic diversification
- Significant amount of mortgage-related credit hedges in place

1) Includes both loans in the warehouse as well as securities still in syndication

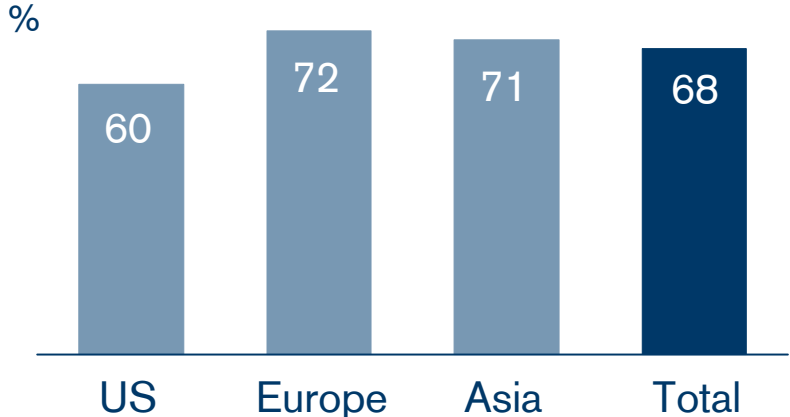


# Commercial mortgage (CMBS) portfolio analysis

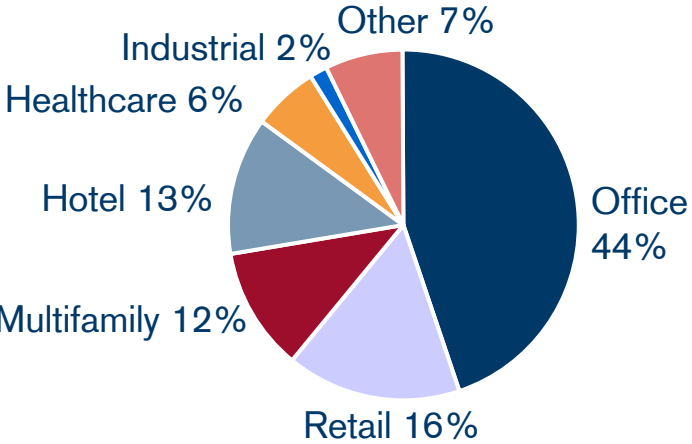
## Total exposure by geography



## Weighted average loan-to-value (LTV) ratio



## Exposure by loan type



- Majority of our portfolio is secured by high quality, income-producing real estate
- Development loans are less than 5% of our portfolio and have an average LTV of 46%
- Portfolio is well-diversified with solid LTV ratios
- Reduced exposure to US positions due to sales in that region

# Residential mortgage (RMBS) exposure and portfolio analysis

Net exposure <sup>1)</sup> (CHF bn)	1Q08	4Q07
US subprime	1.1	1.6
US Alt-A	1.1	2.8
US prime	0.8	1.4
Europe/Asia	2.5	2.9
Total net exposure	5.5	8.7

(CHF bn)	1Q08	2007
Net writedowns	(0.1)	(0.5)

- Reduced origination activity early in crisis, and continued to make adjustments
- Early moves in Alt-A positioned us well for expansion of market stress to that sector in 1Q08
- US subprime positions reduced by 31% in 1Q08; positions also reduced in higher quality credit sectors (Alt-A and Prime)
- Exposures are fair valued based on market levels

1) All non-agency business, including higher quality segments

# CDO trading exposures and portfolio analysis

Exposure <sup>1)</sup> (CHF bn)	Long	Short	Net
4Q07	13.6	(12.0)	1.6
1Q08	12.6	(11.9)	0.7

Net exposures by type (CHF bn)	1Q08	4Q07
ABS & Indices	0.8	3.2
Synthetic ABS CDOs	(0.2)	(1.2)
Cash CDOs <sup>2)</sup>	0.1	(0.4)
Total net exposure	0.7	1.6

(CHF bn)	1Q08	2007
Net writedowns	(2.7)	(1.3)

- Significant writedowns during the quarter
- P&L remained negative in March, as trading conditions deteriorated further
- Largest driver was continued stress on “basis risks” as the hedging relationships between long and short positions widened significantly due to market stress (e.g. funded long positions vs. CDS hedges)
- Some initial progress made in cutting exposures in March

1) Positions related to US subprime; portion of exposure increase in early 1Q08 (Dec to Feb) was due to updated sensitivity estimates for certain CDO positions

2) Cash CDO trading includes hedge positions

# Asset Management: money market “liftout” portfolio

## Securities transferred to bank balance sheet

Gross exposure (CHF bn)	1Q08	4Q07
Structured Inv. Vehicles (SIVs)	1.5	2.5
Asset Backed Securities (ABS)	0.5	1.0
Corporates	0.2	0.4
Total	2.2	3.9
<i>of which subprime-related</i>	<i>0.2</i>	<i>0.4</i>

Roll-forward of exposure (CHF bn)	
Exposure 4Q07	3.9
New	0.2
Sales, maturities, writedowns and FX	(1.9)
Exposure 1Q08	2.2

(CHF bn)	1Q08	2007
Net writedowns	(0.6)	(0.9)

- Money market funds operating normally
  - No material exposure to SIVs, CDOs or US subprime remain in the funds
- Portfolio experienced further losses as market stress worsened in 1Q08
- Positions marked down further to reflect current market conditions
- Positions now carried at a weighted average value of approx. 65% to par
- Portfolio reduced by 43% in 1Q08 largely due to sales and maturities, and we continue to focus on reducing positions while maximizing value

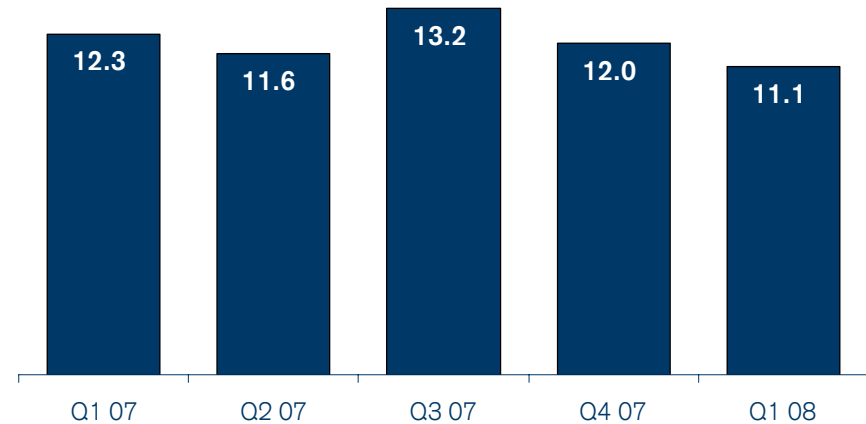
# Overall Risk Trends

## Broader risk measures

- **ERC:** A broad measure of CS exposure, covering credit, market & investment risks
- Trend chart at right shows reductions in overall CS risk in recent quarters.
- ERC is down 17% vs. pre-crisis peak in 3Q07 (esp. in Leveraged Finance, CMBS)
  
- **VaR:** Nominal figures remain high due to volatile data from recent market conditions
- Size of trading positions remains consistent with previous sizing when data effect is adjusted (see chart)
- P&L volatility in 1Q08 continued to be high, and produced a number of back-testing exceptions in the period
- Not used for crisis management

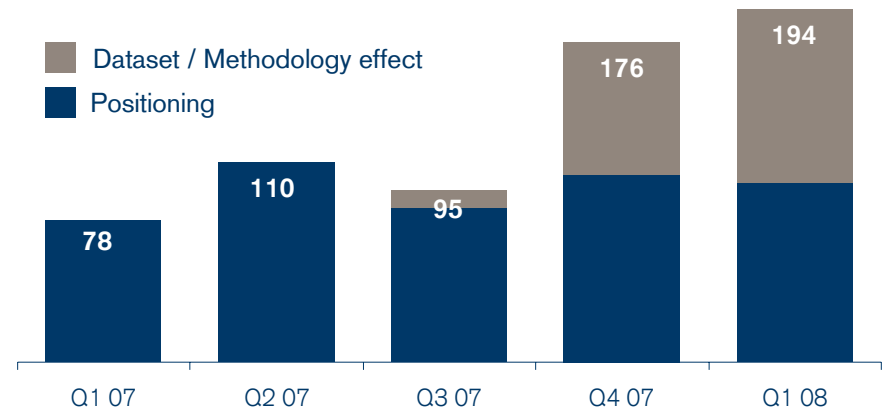
## ERC Trend

Quarter end; CHF bn



## VaR Trend (IB trading only)

Daily average; CHF m



# Summary

- Market conditions deteriorated in 1Q08, including significant dislocations in hedging relationships
- Significant valuation reductions in 1Q08 across key exposure areas; Credit Suisse maintained full mark to market disciplines
- Credit performance remains strong
- Significant hedge portfolio
- Good reduction in key exposure areas continued in 1Q08
- Risk levels being rebalanced to level appropriate for current market conditions

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CREDIT SUISSE

