

## Second Quarter 2017 Results

Presentation to Investors and Analysts

July 28, 2017

# Disclaimer

## **Cautionary statement regarding forward-looking statements**

This presentation contains forward-looking statements that involve inherent risks and uncertainties, and we might not be able to achieve the predictions, forecasts, projections and other outcomes we describe or imply in forward-looking statements. A number of important factors could cause results to differ materially from the plans, objectives, expectations, estimates and intentions we express in these forward-looking statements, including those we identify in "Risk factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2016 and in the "Cautionary statement regarding forward-looking information" in our 2Q17 Financial Report filed with the US Securities and Exchange Commission, and in other public filings and press releases. We do not intend to update these forward-looking statements except as may be required by applicable law.

In particular, the terms "Illustrative", "Ambition", "Outlook" and "Goal" are not intended to be viewed as targets or projections, nor are they considered to be Key Performance Indicators. All such illustrations, ambitions and goals are subject to a large number of inherent risks, assumptions and uncertainties, many of which are completely outside of our control. Accordingly, this information should not be relied on for any purpose. We do not intend to update these illustrations, ambitions or goals.

## **We may not achieve the benefits of our strategic initiatives**

We may not achieve all of the expected benefits of our strategic initiatives. Factors beyond our control, including but not limited to the market and economic conditions, changes in laws, rules or regulations and other challenges discussed in our public filings, could limit our ability to achieve some or all of the expected benefits of these initiatives.

## **Estimates and assumptions**

In preparing this presentation, management has made estimates and assumptions that affect the numbers presented. Actual results may differ. Annualized numbers do not take account of variations in operating results, seasonality and other factors and may not be indicative of actual, full-year results. Figures throughout this presentation may also be subject to rounding adjustments.

## **Statement regarding non-GAAP financial measures**

This presentation also contains non-GAAP financial measures, including adjusted results. Information needed to reconcile such non-GAAP financial measures to the most directly comparable measures under US GAAP can be found in this presentation in the Appendix, which is available on our website at [www.credit-suisse.com](http://www.credit-suisse.com).

## **Statement regarding capital, liquidity and leverage**

As of January 1, 2013, Basel III was implemented in Switzerland along with the Swiss "Too Big to Fail" legislation and regulations thereunder (in each case, subject to certain phase-in periods). As of January 1, 2015, the Bank for International Settlements (BIS) leverage ratio framework, as issued by the Basel Committee on Banking Supervision (BCBS), was implemented in Switzerland by FINMA. Our related disclosures are in accordance with our interpretation of such requirements, including relevant assumptions. Changes in the interpretation of these requirements in Switzerland or in any of our assumptions or estimates could result in different numbers from those shown in this presentation. Capital and ratio numbers for periods prior to 2013 are based on estimates, which are calculated as if the Basel III framework had been in place in Switzerland during such periods.

Unless otherwise noted, leverage exposure is based on the BIS leverage ratio framework and consists of period-end balance sheet assets and prescribed regulatory adjustments. Beginning in 2015, the Swiss leverage ratio is calculated as Swiss total capital, divided by period-end leverage exposure. The look-through BIS tier 1 leverage ratio and CET1 leverage ratio are calculated as look-through BIS tier 1 capital and CET1 capital, respectively, divided by end-period leverage exposure.

## **2Q17 earnings review**

Tidjane Thiam, Chief Executive Officer  
David Mathers, Chief Financial Officer

# Key messages

Group 1H17 adjusted net revenues 9% higher, non-compensation expenses\* down 13% compared to 1H16, with adjusted PTI of CHF 1.6 bn and CHF 684 mn for 2Q17

## 1 Delivering profitable growth

- **Wealth Management**<sup>1</sup> NNA of CHF 22.8 bn in 1H17, up 12% YoY; Record AuM of CHF 716 bn, up 8% YTD<sup>2</sup>
- **SUB, IWM** and **APAC WM&C** with continued profitable growth momentum in 1H17, combined revenues up 9%, adjusted PTI increased 21% YoY
- **IBCM** with strong performance in 1H17; revenues increased 19% and adj. PTI up 143% YoY to USD 243 mn
- **GM** delivering 1H17 revenues of USD 3.2 bn, adj. costs down 10% and adjusted pre-tax income of USD 638 mn

## 2 Creating positive operating leverage and reducing SRU drag

- Further reduced Group adjusted operating expenses\* in 1H17 by 6% YoY, and in 2Q17 down by 9% YoY
- Continued progress with accelerated SRU wind-down: leverage exposure reduced by USD 8 bn in 2Q17, down 10% sequentially; RWA at USD 40 bn, a 31% reduction compared to 2Q16

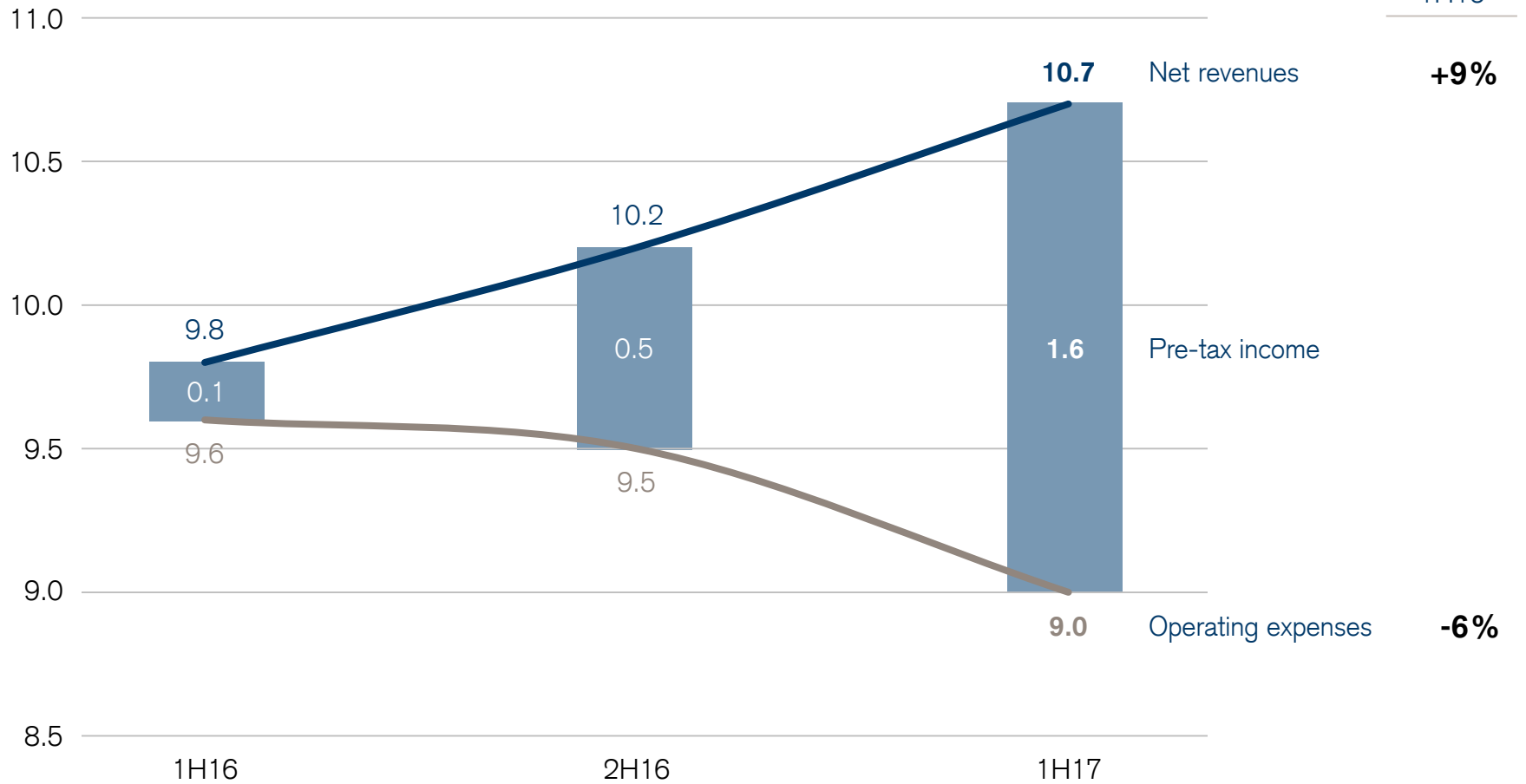
## 3 Increasing return on capital

- Increasing return on capital in each business over time
- Allocating more capital to higher returning businesses

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix \* Adjusted (non-compensation) operating expenses at constant FX rates; see Appendix  
1 Relating to SUB PC, IWM PB and APAC PB within WM&C 2 Compared to 2016 year-end, excluding impact of FX and other effects of 3 percentage points

# Improving profitability through positive operating leverage

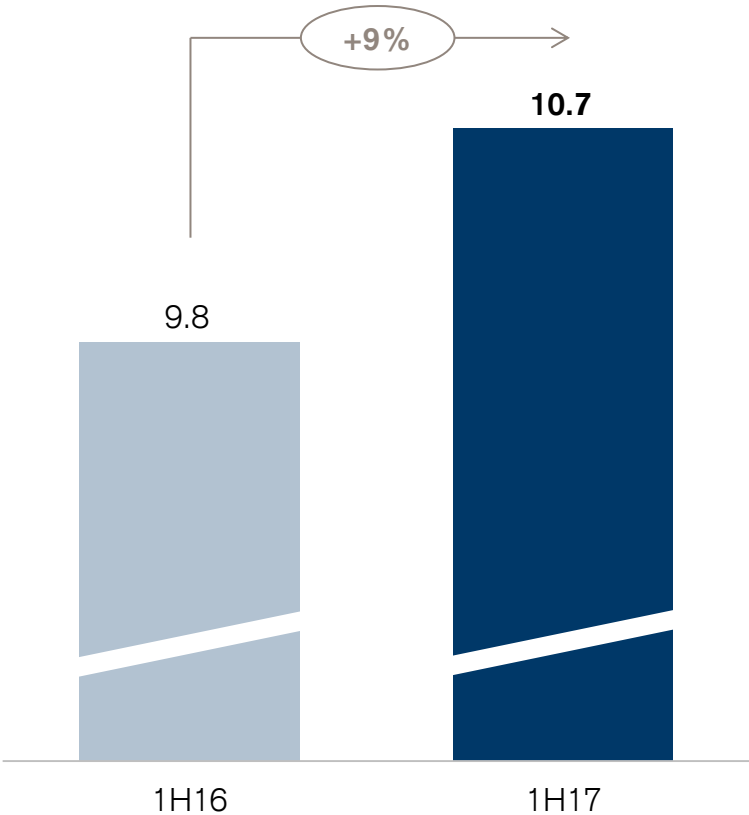
## Group adjusted results in CHF bn



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

# Group with 9% year-on-year growth in 1H17 net revenues

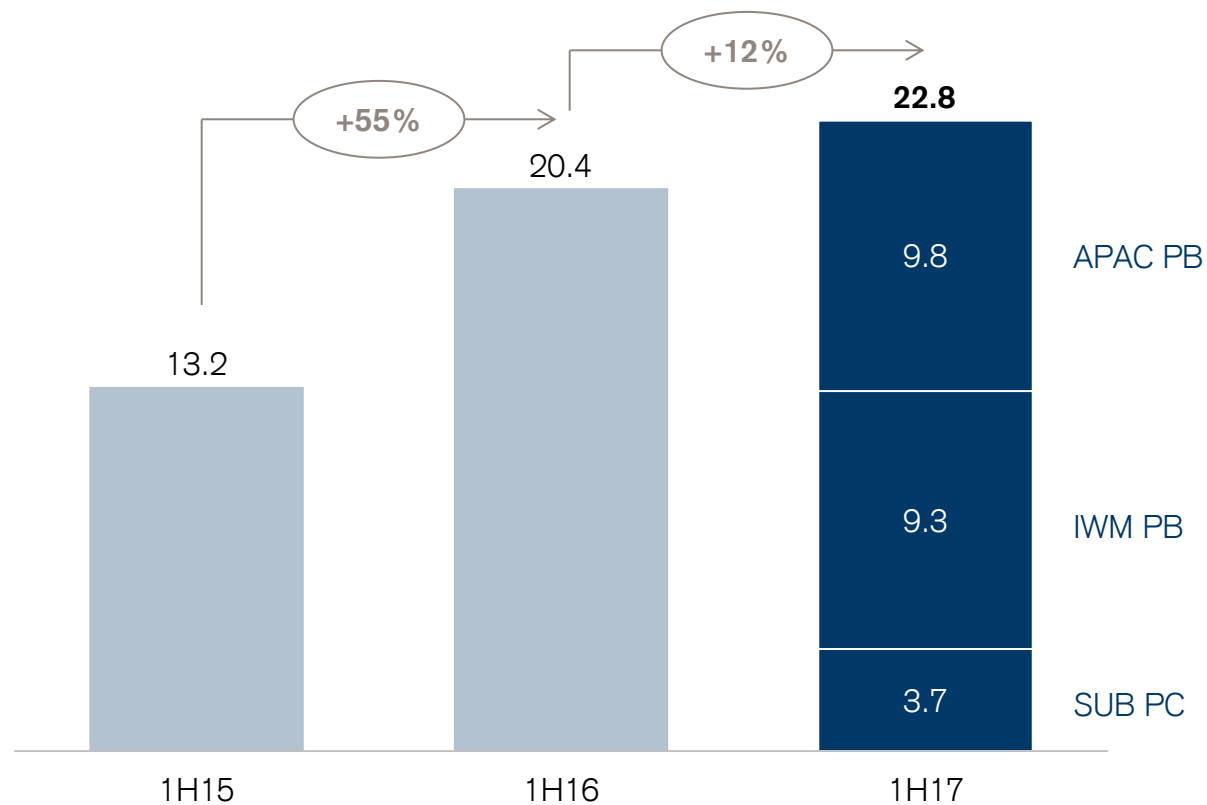
**Group adjusted net revenues**  
in CHF bn



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

# Strong asset inflows in Wealth Management...

**Wealth Management<sup>1</sup> NNA**  
in CHF bn

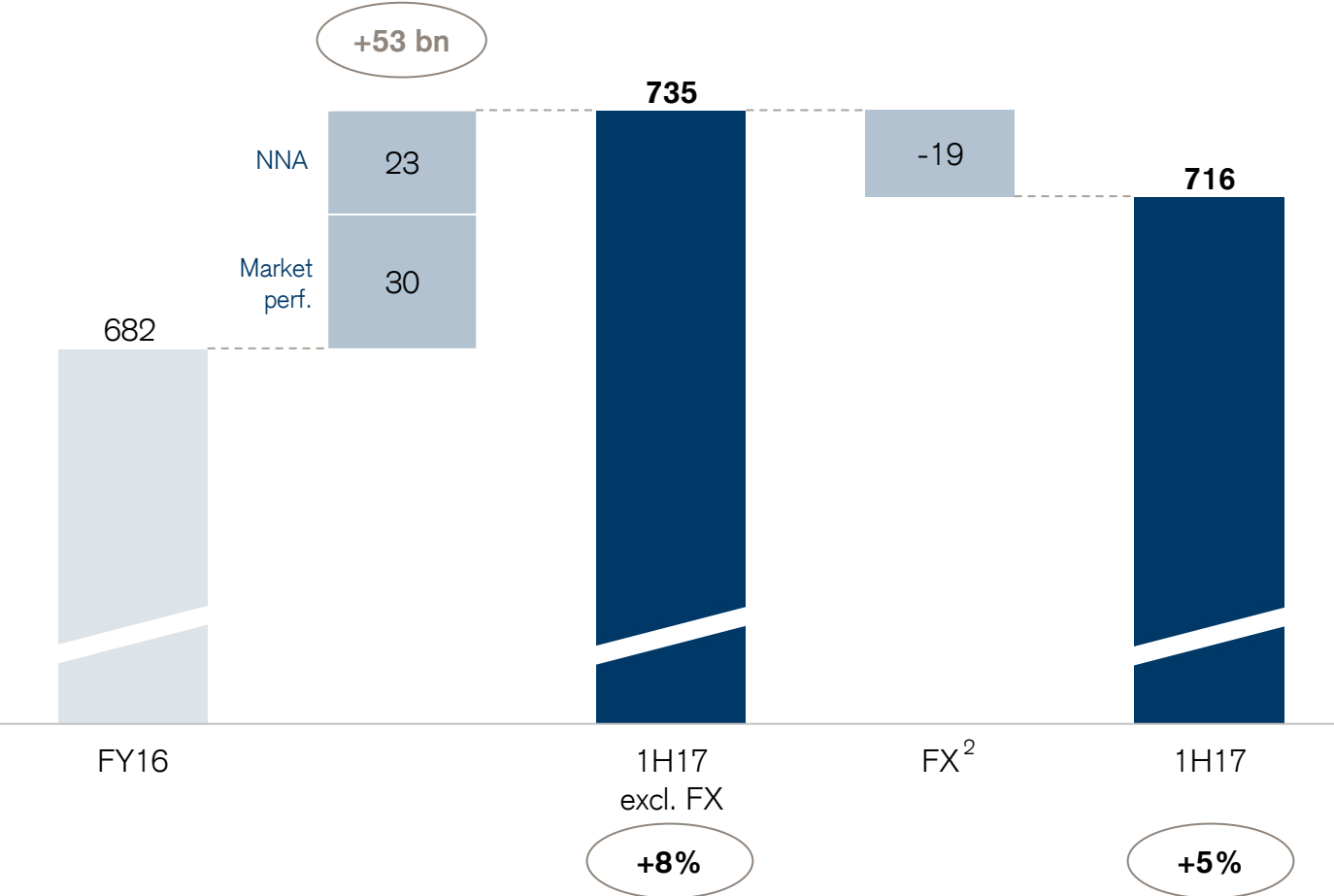


**NNA growth rate**  
Annualized

<sup>1</sup> Relating to SUB PC, IWM PB and APAC PB within WM&C. This excludes IWM Asset Management NNA of CHF 17.8 bn in 1H17

# ...driving growth in Assets under Management

**Wealth Management<sup>1</sup> AuM**  
in CHF bn



**AuM growth**

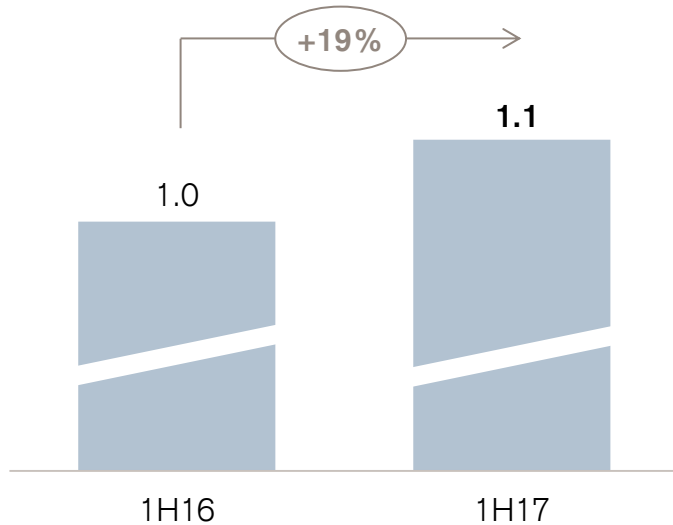
<sup>1</sup> Relating to SUB PC, IWM PB and APAC PB within WM&C

<sup>2</sup> Including other effects of CHF 2 bn

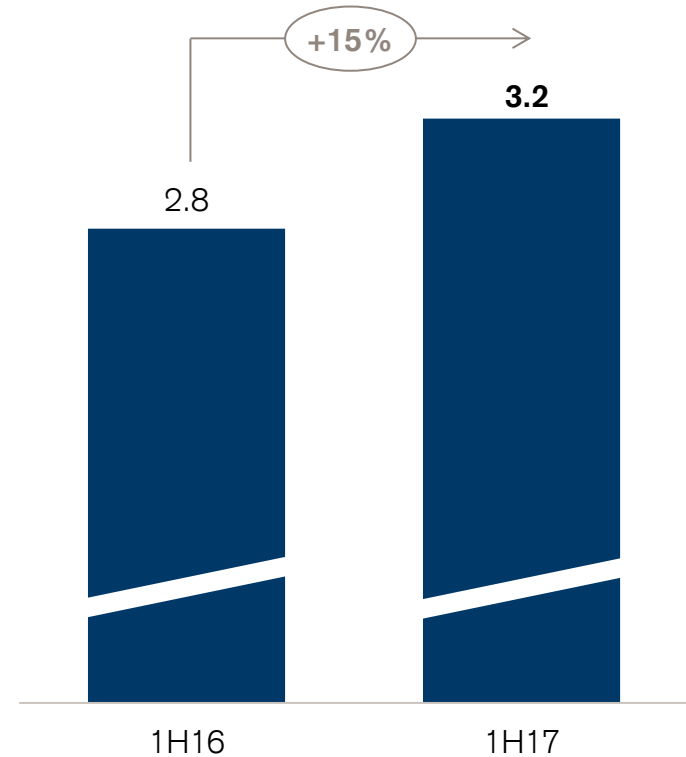


# Revenue growth in our Investment Banking and Markets businesses

IBCM net revenues in USD bn



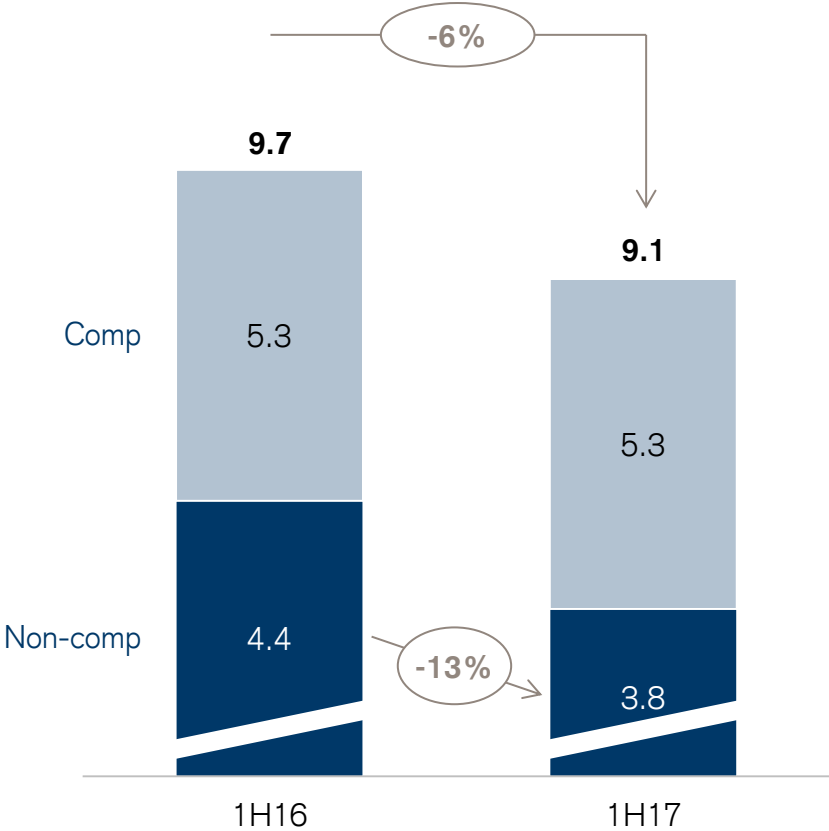
Global Markets adjusted net revenues<sup>1</sup> in USD bn



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
1 Excludes SMG net revenues of USD 153 mn and USD (5) mn in 1H16 and 1H17, respectively

# Continued progress in reducing operating expenses...

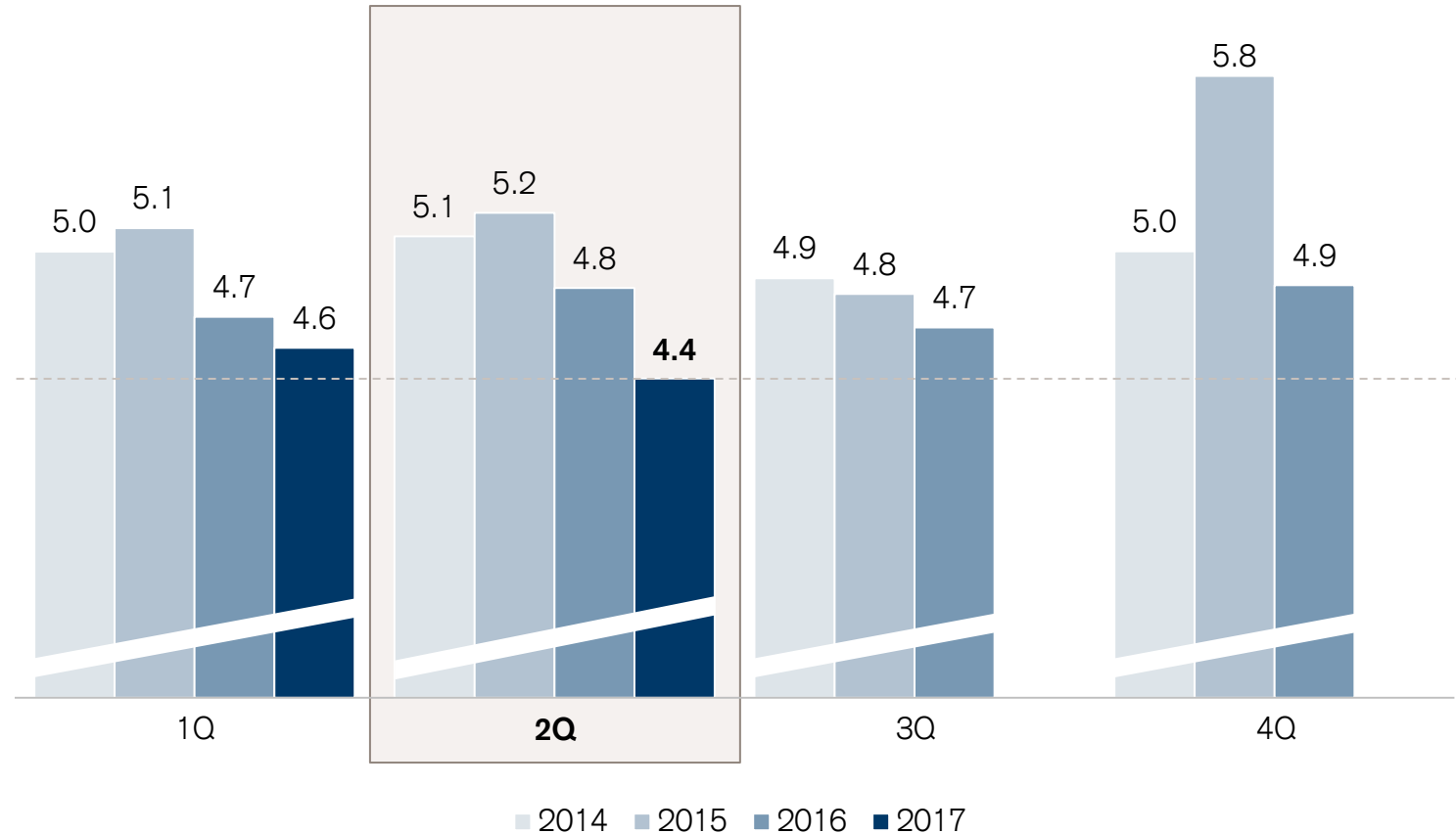
**Group adjusted operating expenses at constant FX rates\***  
in CHF bn



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix \* See Appendix

# ...and 2Q17 the lowest quarterly operating cost base in last 4 years

**Group adjusted operating expenses**  
in CHF bn

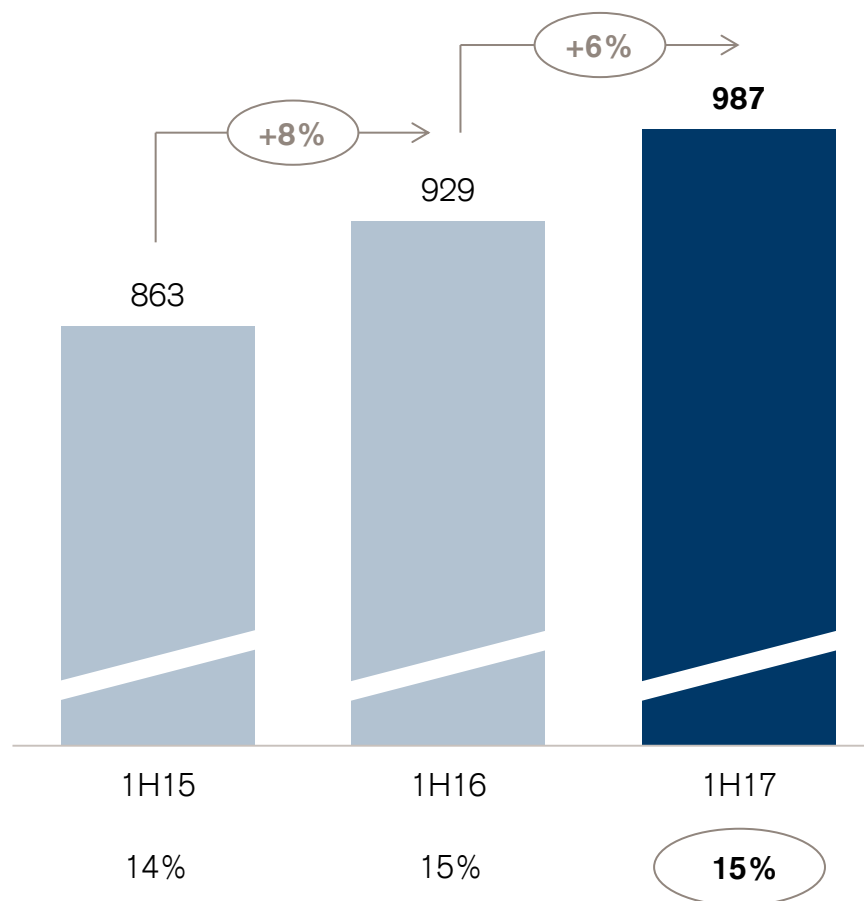


Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

## Divisional highlights

# SUB profitability up 14% over the last two years

**SUB adjusted pre-tax income<sup>1</sup>**  
in CHF mn



**Adjusted return on regulatory capital†**

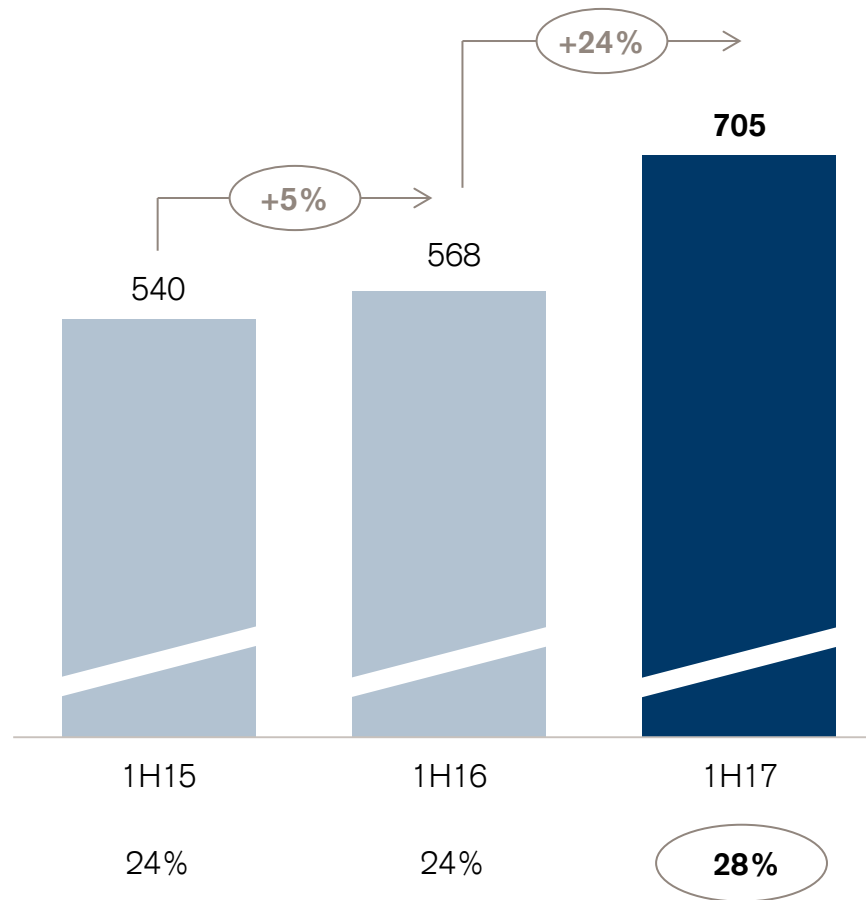
Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix. Financial and other information is for Swiss Universal Bank division. Scope of Credit Suisse (Schweiz) AG differs from Swiss Universal Bank division

<sup>1</sup> Excludes Swisscard impact of CHF 25 mn in 1H15

† See Appendix

# IWM with step change in profitability and increasing return on capital

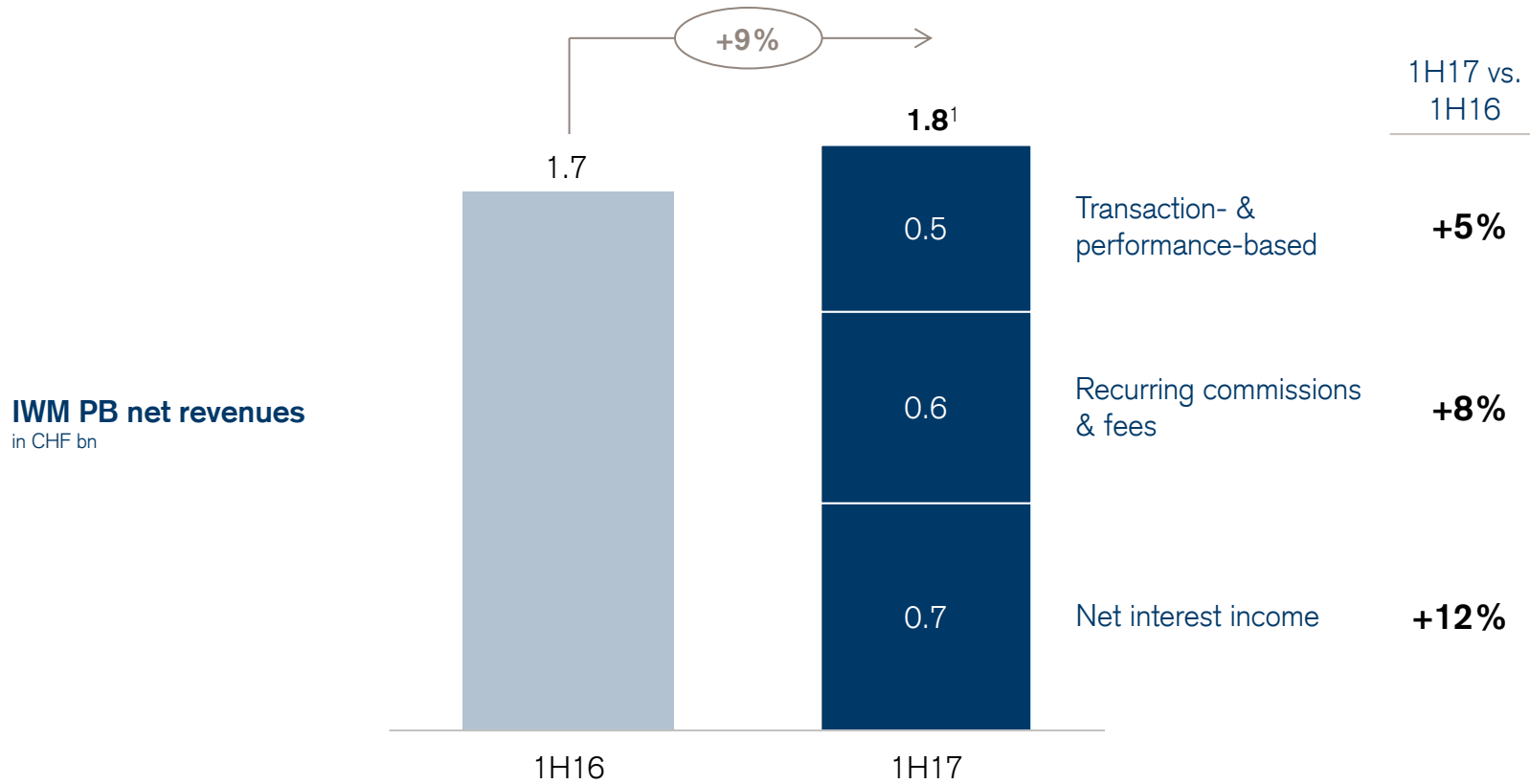
**IWM adjusted pre-tax income**  
in CHF mn



**Adjusted return on regulatory capital†**

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
† See Appendix

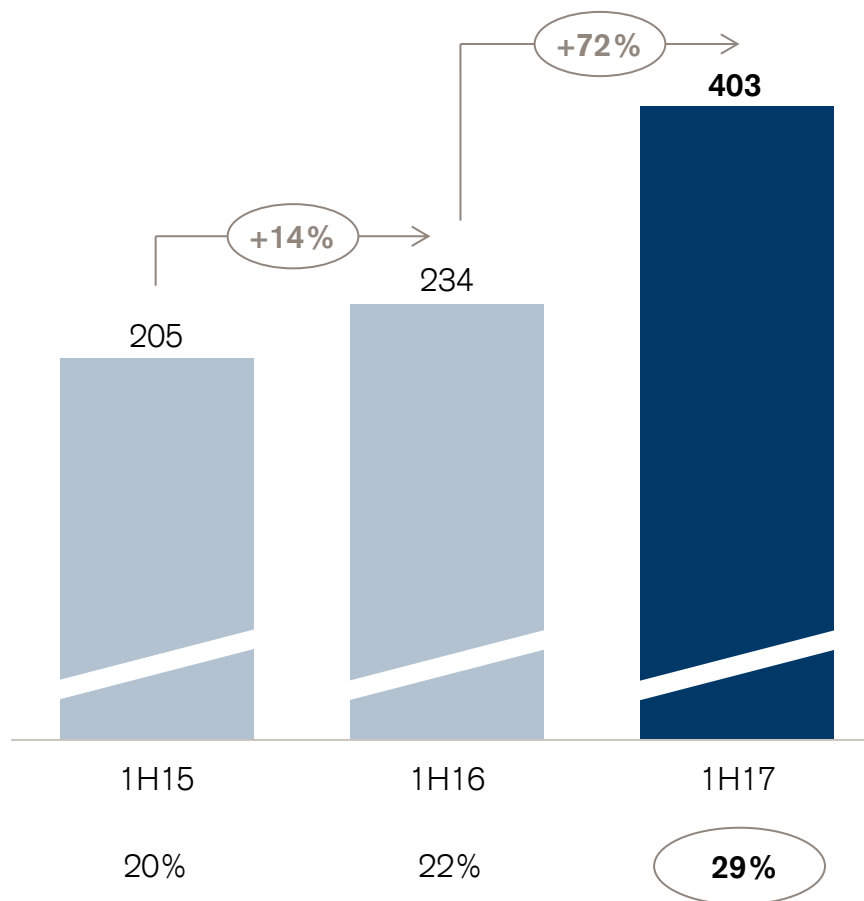
# IWM PB with significant and quality revenue growth



<sup>1</sup> Includes other revenues of CHF 1 mn

# APAC Wealth Management & Connected business with continued strong performance

**APAC WM&C  
adjusted pre-tax  
income**  
in CHF mn

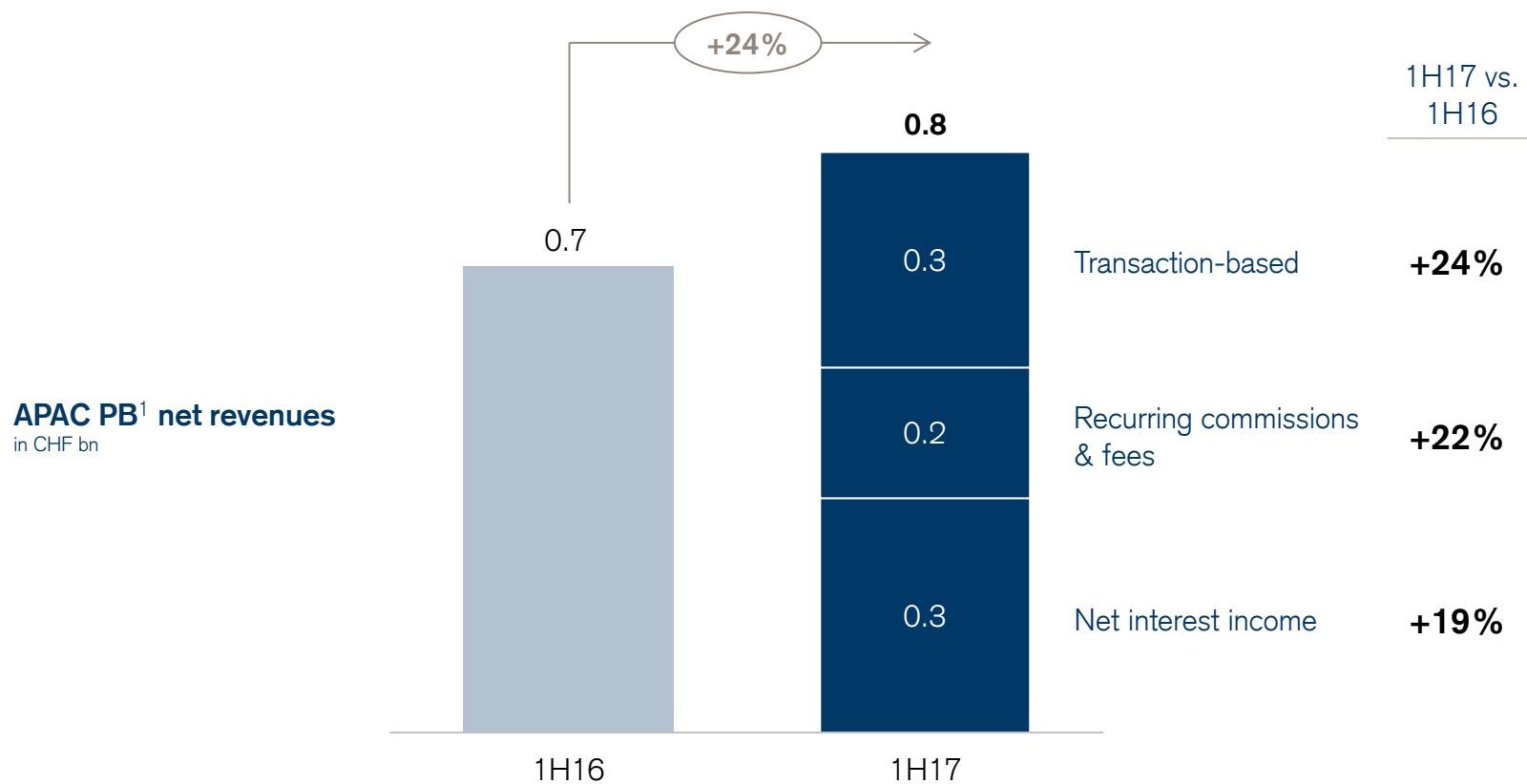


**Adjusted return on  
regulatory capital†**

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
† See Appendix

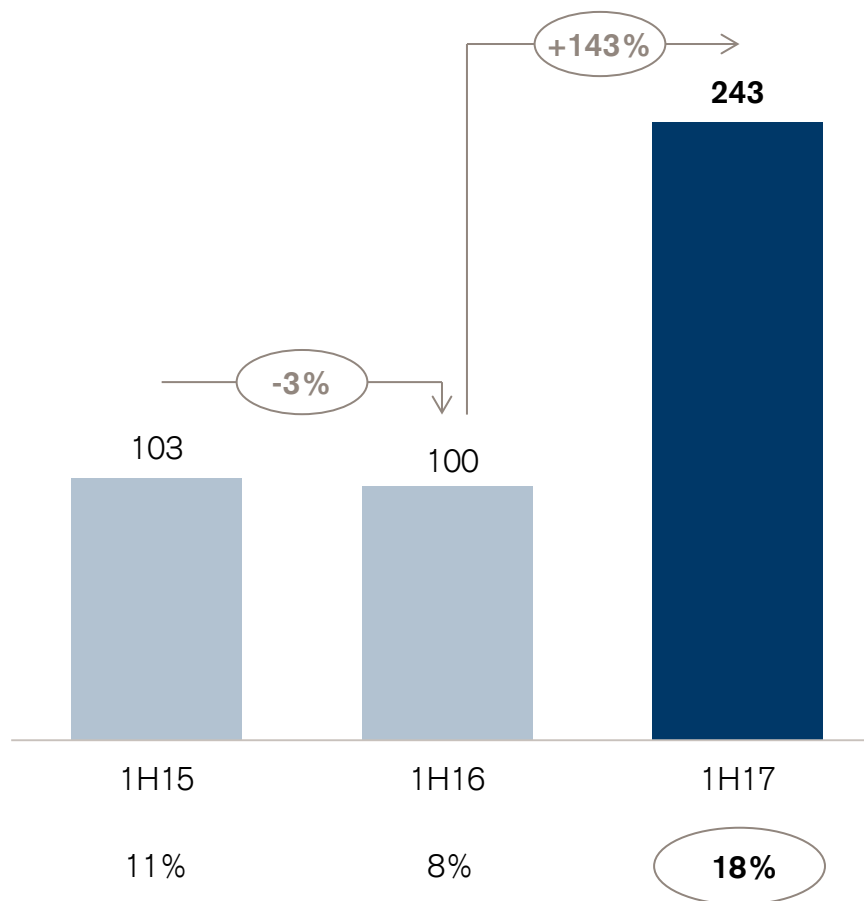


# APAC PB delivered significant revenue growth, with strong recurring commissions and fees



# IBCM with strong 1H17 pre-tax income

IBCM adjusted  
pre-tax income  
in USD mn

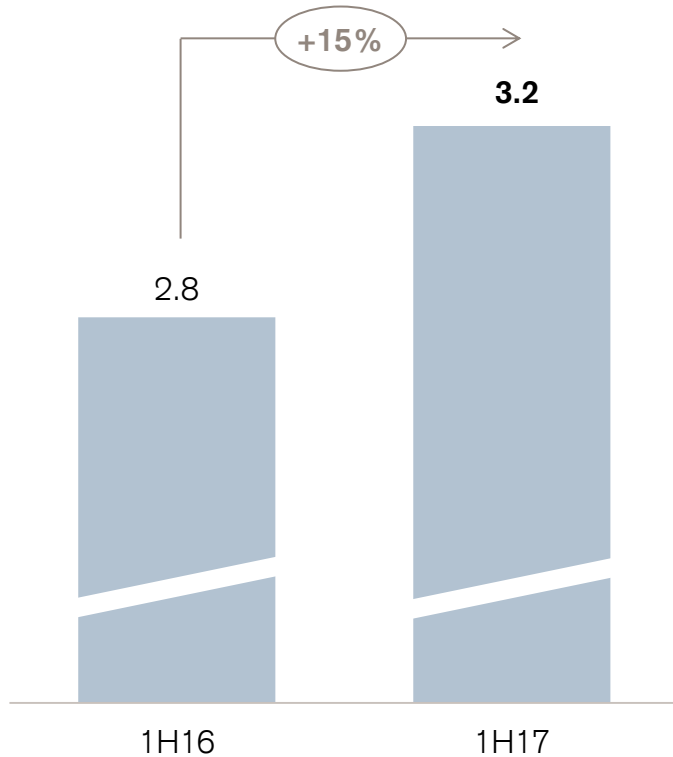


Adjusted return on  
regulatory capital†

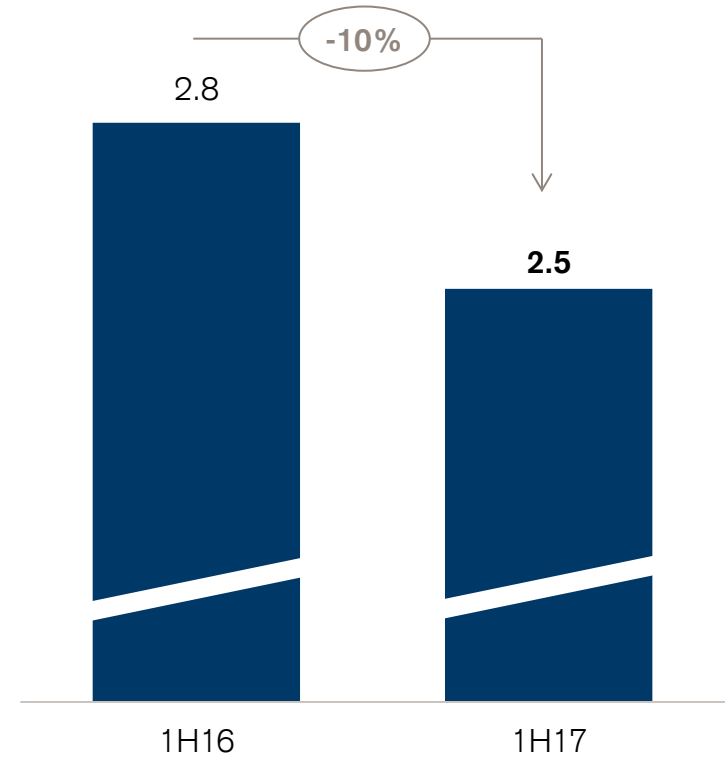
Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
† See Appendix

# Global Markets delivered significant growth in 1H17 profitability driven by higher revenues and lower costs

Global Markets adjusted net revenues<sup>1</sup> in USD bn



Global Markets adjusted operating expenses in USD bn



**Adjusted PTI**  
in USD mn

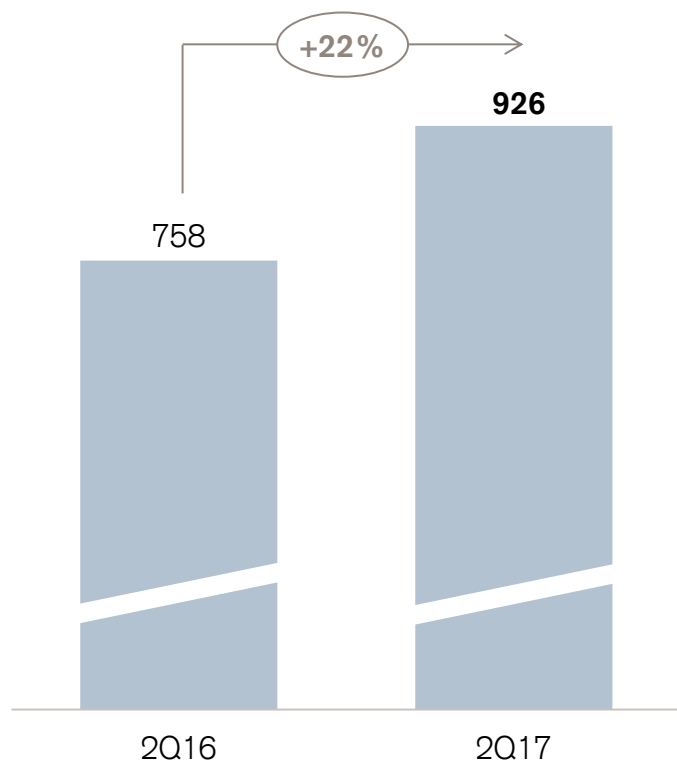
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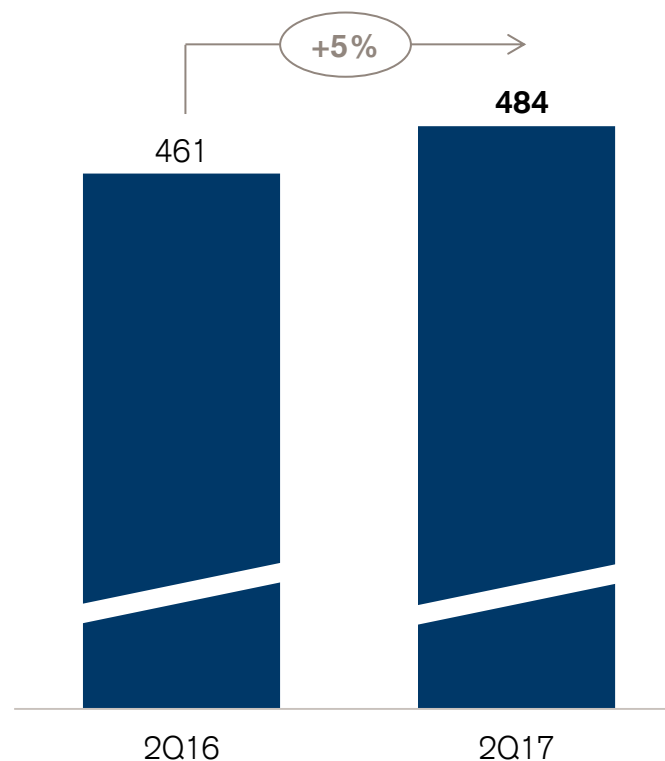
Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
 1 Excludes SMG net revenues of USD 153 mn and USD (5) mn in 1H16 and 1H17, respectively

# Global Markets 2Q17 revenues are up in both Credit and Equities

GM Credit net revenues in USD mn

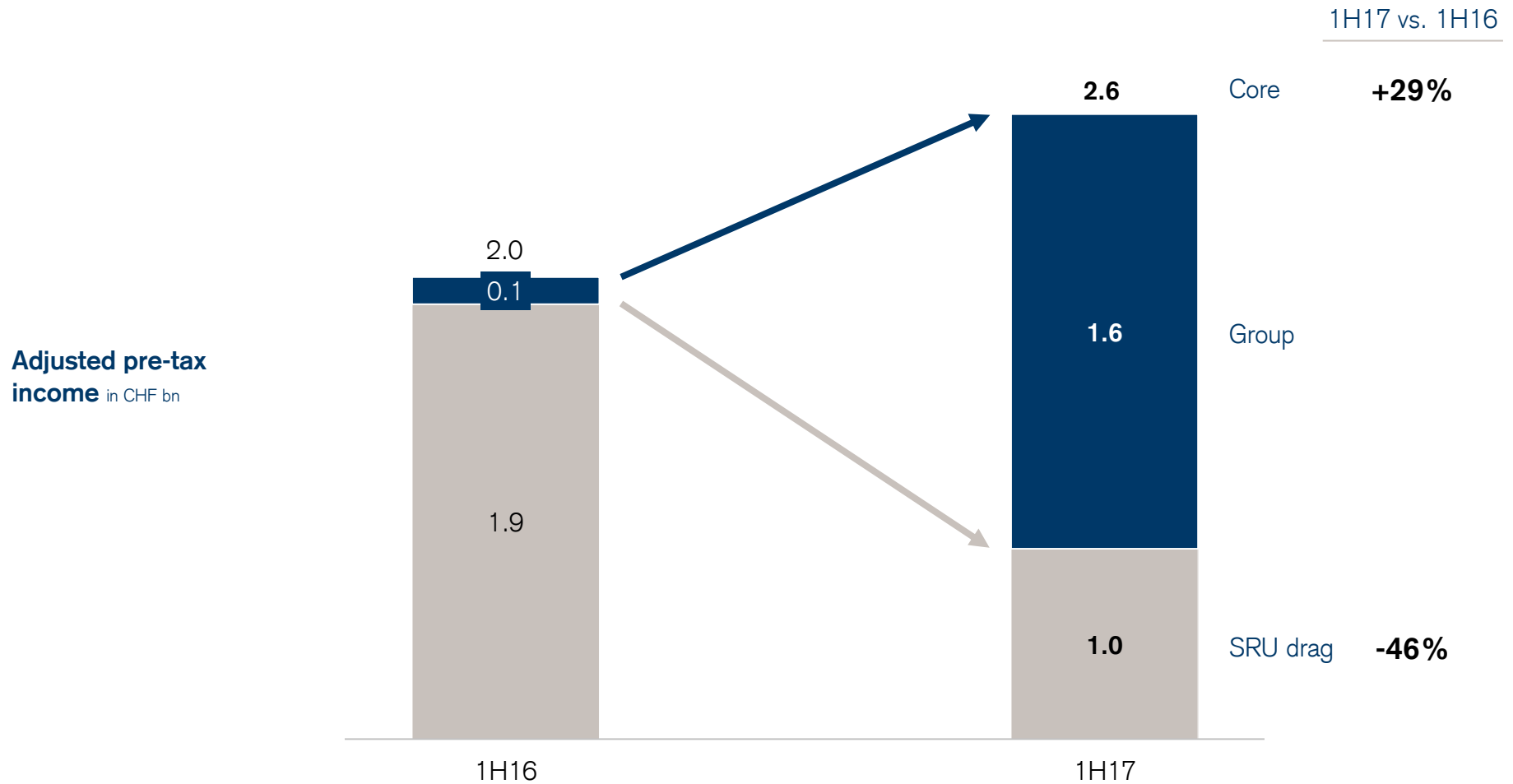


GM Equities adjusted net revenues<sup>1</sup> in USD mn



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
1 Equities excludes SMG net revenues of USD 89 mn and USD (6) mn in 2Q16 and 2Q17, respectively

# Improving profitability through positive operating leverage and reducing the drag from the SRU



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

# Key messages

- **Wealth Management catering to our client needs with a focus on UHNWI and Entrepreneurs**
- **IBCM with strong performance across products in 1H17**
- **Global Markets with continued profitability and lower expense base**
- **Significantly reduced the drag from the SRU**
- **Significantly improved profitability through creating positive operating leverage**

## Detailed Financials

# Results overview

<b>Credit Suisse Group results</b>		<b>2Q17</b>	1Q17	2Q16	<b>1H17</b>	1H16
	Net revenues	5,205	5,534	5,108	10,739	9,746
	Provision for credit losses	82	53	(28)	135	122
	Total operating expenses	4,541	4,811	4,937	9,352	9,909
	<b>Pre-tax income/(loss)</b>	<b>582</b>	<b>670</b>	<b>199</b>	<b>1,252</b>	<b>(285)</b>
	Real estate gains	-	-	-	-	-
	(Gains)/losses on business sales	-	(15)	-	(15)	56
	Restructuring expenses	(69)	(137)	(91)	(206)	(346)
	Major litigation expenses	(33)	(97)	-	(130)	-
Adjusted	<b>Net revenues</b>	<b>5,205</b>	<b>5,519</b>	<b>5,108</b>	<b>10,724</b>	<b>9,802</b>
	<b>Provision for credit losses</b>	<b>82</b>	<b>53</b>	<b>(28)</b>	<b>135</b>	<b>122</b>
	<b>Total operating expenses</b>	<b>4,439</b>	<b>4,577</b>	<b>4,846</b>	<b>9,016</b>	<b>9,563</b>
	<b>Pre-tax income</b>	<b>684</b>	<b>889</b>	<b>290</b>	<b>1,573</b>	<b>117</b>
	<b>Net income/(loss) attributable to shareholders</b>	<b>303</b>	<b>596</b>	<b>170</b>	<b>899</b>	<b>(132)</b>
	<b>Diluted Earnings/(loss) per share</b> in CHF	<b>0.13</b>	<b>0.26</b>	<b>0.08</b>	<b>0.39</b>	<b>(0.06)</b>
	<b>Return on Tangible Equity</b> <sup>1</sup>	<b>3.4%</b>	<b>6.5%</b>	<b>1.7%</b>	<b>5.0%</b>	<b>n/m</b>

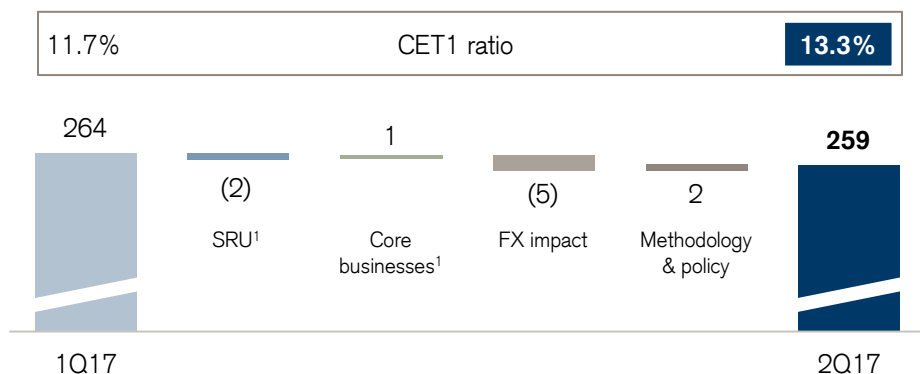
Note: All values shown are in CHF mn unless otherwise specified. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

<sup>1</sup> Based on tangible shareholders' equity attributable to shareholders, a non-GAAP financial measure, which is calculated by deducting goodwill and other intangible assets from total shareholders' equity attributable to shareholders as presented in our balance sheet. Management believes that the return on tangible shareholders' equity attributable to shareholders is meaningful as it allows consistent measurement of the performance of businesses without regard to whether the businesses were acquired



# CET1 ratio at 13.3% and Tier-1 leverage ratio at 5.2%; continued capital reduction in the SRU to reach end-2018 target

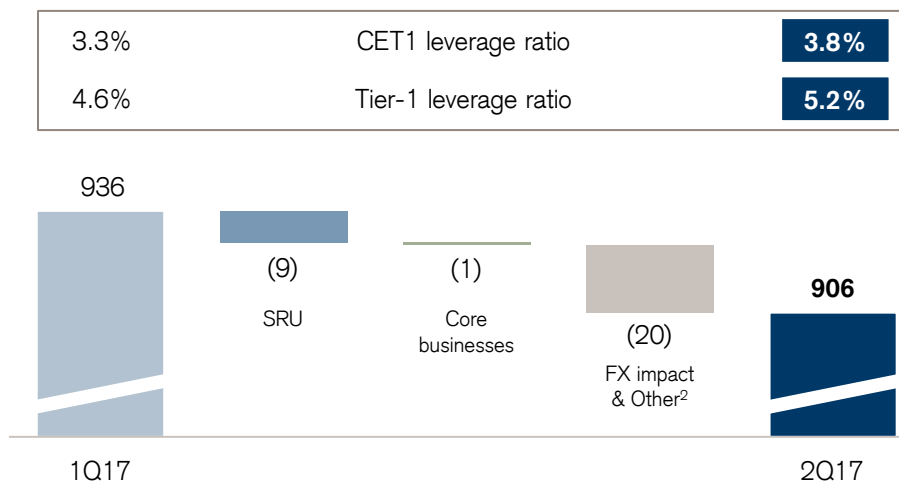
## Basel III RWA in CHF bn



## Comments

- CET1 ratio of 13.3% following the completion of the rights issue
- Tier-1 leverage ratio of 5.2%, of which CET1 leverage ratio at 3.8%, in line with guidance to operate at a ~5% Tier-1 leverage ratio for the foreseeable future
- SRU reduction in RWA and leverage exposure in 2Q17 of CHF 2 bn and CHF 9 bn, respectively, ahead of schedule to meet end-2018 targets

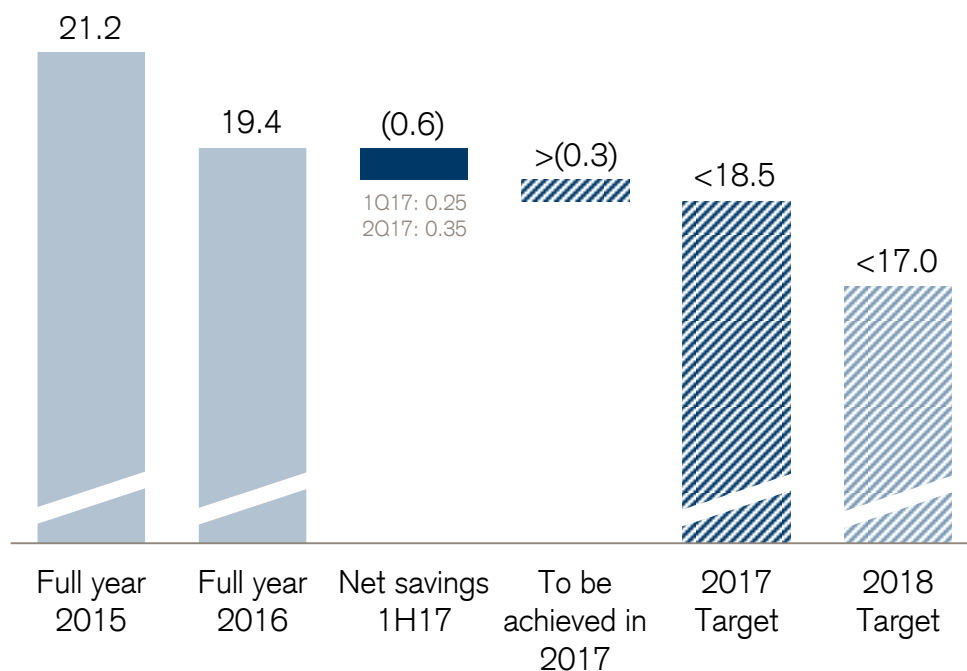
## Leverage exposure in CHF bn



<sup>1</sup> Includes model and parameter updates    <sup>2</sup> Includes FX impact of CHF (23) bn and impact from optimization of CHF 3 bn

# Achieved CHF 0.6 bn of net savings in 1H17 against 2016 half yearly expense run rate

## Adjusted operating expenses at constant FX rates\* in CHF bn



## Key messages

- 1H17 progress in cost reduction mainly driven by decreased professional services costs and execution of workforce strategy, including net headcount reduction
- Overall non-compensation expenses\* reduced by 13% vs. 1H16
- 2Q17 cost savings of CHF 350 mn, bringing 1H17 net savings to CHF 600 mn; ahead of schedule to deliver on the full year 2017 target of > CHF 900 mn in net savings and total costs of < CHF 18.5 bn, notwithstanding headwinds in expected increase in regulatory-related expenses
- Committed to delivering on our end-2018 target with adjusted cost base of below CHF 17.0 bn

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
 \* Adjusted (non-compensation) operating expenses at constant FX rates; see Appendix

# Swiss Universal Bank

Strong pre-tax income growth driven by higher revenues and lower costs

## Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net revenues	1,405	1,354	1,337	4%	5%
<i>o/w Private Clients</i>	733	711	728	3%	1%
<i>o/w Corp. &amp; Inst. Clients</i>	672	643	609	5%	10%
Provision for credit losses	36	10	9		
Total operating expenses	865	861	871	0%	(1)%
<b>Pre-tax income</b>	<b>504</b>	<b>483</b>	<b>457</b>	<b>4%</b>	<b>10%</b>
<i>o/w Private Clients</i>	222	208	229	7%	(3)%
<i>o/w Corp. &amp; Inst. Clients</i>	282	275	228	3%	24%
<b>Cost/income ratio</b>	<b>62%</b>	<b>64%</b>	<b>65%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>16%</b>	<b>15%</b>	<b>15%</b>		

## Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
PC Adj. net margin in bps	44	43	48	1	(4)
Net new assets	1.7	2.0	0.7		
Mandates penetration	31%	31%	28%		
Net loans	165	166	165	0%	0%
Net new assets C&I	0.0	0.0	0.9		
Risk-weighted assets	64	66	65	(2)%	0%
Leverage exposure	260	257	245	1%	6%

## Key messages

- Record pre-tax income of CHF 504 mn up 10% YoY, 6<sup>th</sup> consecutive quarter with YoY PTI growth
- Revenues up 5% compared to 2Q16 driven by Corporate & Institutional Clients with particular strengths in transaction-based revenues and net interest income
- Operating expenses down YoY with cost/income ratio at 62% down from 65% in 2Q16
- Credit provisions driven by three individual cases in C&I, partly offset by hedging gains in other revenues
- Record AuM of CHF 554 bn, up 4% since end-2016

## Private Clients

- Pre-tax income of CHF 222 mn compared to CHF 229 mn in 2Q16, but with an increase from CHF 208 mn in 1Q17, with continued investment in compliance, risk and digitalization
  - Launch of Digital Onboarding and revamp of Online Banking
- Continued momentum in NNA with CHF 1.7 bn driven by strong performance with UHNWI and entrepreneur clients

## Corporate & Institutional Clients

- Strong revenue growth driven by investment product fees and investment banking performance
- Significant reduction in non-compensation expenses achieved vs. 2Q16
- NNA with inflows from pension funds and outflows related to selected exits in the External Asset Manager (EAM) business

Note: Financial and other information is for Swiss Universal Bank division. Scope of Credit Suisse (Schweiz) AG differs from Swiss Universal Bank division. All financial numbers presented and discussed are adjusted, unless otherwise stated. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix † See Appendix

# International Wealth Management

Excellent execution drove growth in revenues and continued NNA momentum

## Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net revenues	1,264	1,221	1,145	4%	10%
<i>o/w Private Banking</i>	927	883	811	5%	14%
<i>o/w Asset Management</i>	337	338	334	0%	1%
Provision for credit losses	8	2	16		
Total operating expenses	878	892	869	(2)%	1%
<b>Pre-tax income</b>	<b>378</b>	<b>327</b>	<b>260</b>	<b>16%</b>	<b>45%</b>
<i>o/w Private Banking</i>	<i>307</i>	<i>262</i>	<i>197</i>	<i>17%</i>	<i>56%</i>
<i>o/w Asset Management</i>	<i>71</i>	<i>65</i>	<i>63</i>	<i>9%</i>	<i>13%</i>
<b>Cost/income ratio</b>	<b>69%</b>	<b>73%</b>	<b>76%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>29%</b>	<b>26%</b>	<b>22%</b>		

## Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16	
PB	Adj. net margin in bps	36	32	27	4	9
	Net new assets	4.6	4.7	5.4		
	Number of RM	1,120	1,120	1,170	0%	(4)%
	Net loans	46	46	43	0%	7%
Net new assets AM	2.8	15.0	3.5			
Risk-weighted assets	36	36	34	2%	9%	
Leverage exposure	93	94	95	(1)%	(2)%	

Note: All financial numbers presented and discussed are adjusted, unless otherwise stated. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

† See Appendix 1 Annualized

## Key messages

- Step change in revenues and PTI, driven by strong client demand for our solutions and services
- Successful strategy with return to profitability in PB Europe, continued profitable growth in PB in emerging markets and higher fees in AM
- Operating leverage with higher revenues while retaining cost discipline
- 2Q17 RoRC<sup>†</sup> up to 29%; cost/income ratio improved to 69%

## Private Banking

- PTI up 56% vs. 2Q16 and record net margin of 36 bps, driven by 14% higher revenues
- Nil growth of 18% vs. 2Q16 reflected 15% higher average loan volumes at wider margins and the benefit from higher USD rates
- Transaction-based and recurring revenues grew 12% and 11%, respectively, reflecting increased client engagement supported by House View linked solutions; mandates increased to 30% of AuM base, reflecting successful mandates sales
- NNA of CHF 4.6 bn at 6% growth rate<sup>1</sup> with strong inflows across emerging markets and Europe

## Asset Management

- 2Q17 PTI up 13% vs. 2Q16, which included a CHF 24 mn investment gain; management fees increased 22%
- NNA of CHF 2.8 bn reflecting inflows from traditional and alternative investments, partly offset by outflows from joint ventures

# Asia Pacific

Continued momentum in WM&C with strong profit growth

## Adjusted key financials in CHF mn

	2017	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net revenues	848	881	911	(4)%	(7)%
o/w WM&C	559	589	455	(5)%	23%
o/w Markets	289	292	456	(1)%	(37)%
Provision for credit losses	(1)	4	3		
Total operating expenses	650	711	692	(9)%	(6)%
<b>Pre-tax income</b>	<b>199</b>	<b>166</b>	<b>216</b>	<b>20%</b>	<b>(8)%</b>
o/w WM&C	198	205	111	(3)%	78%
o/w Markets	1	(39)	105	n/m	n/m
<b>Cost/income ratio</b>	<b>77%</b>	<b>81%</b>	<b>76%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>15%</b>	<b>12%</b>	<b>16%</b>		

## Key metrics in CHF bn

	2017	1Q17	2Q16	Δ 1Q17	Δ 2Q16	
PB <sup>1</sup>	Adj. net margin in bps	34	33	23	1	11
	Net new assets	4.5	5.3	4.6		
	Number of RM	610	620	650	(2)%	(6)%
	Assets under management	178	177	158	0%	13%
	Net loans	42	41	38	2%	10%
	Risk-weighted assets	32	33	32	(2)%	2%
	Leverage exposure	102	106	108	(5)%	(6)%

Note: All financial numbers presented and discussed are adjusted, unless otherwise stated. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix † See Appendix  
 1 APAC PB within WM&C 2 All numbers quoted under key messages for Markets are based on USD

## Key messages

### Wealth Management & Connected (WM&C)

- Pre-tax income growth of 78% vs. 2Q16 and RoRC<sup>†</sup> of 28% in 2Q17
- PB strength a key driver with revenues up 20% vs. 2Q16 from higher transaction activities and recurring commissions, reflecting significant investments made in this business over the past 2 years and the unique approach to integrated solutions and services for our clients
- Significantly higher PB net margin of 34 bps vs. 2Q16 on record AuM of CHF 178 bn, including NNA of CHF 4.5 bn in 2Q17
- Advisory, Underwriting & Financing revenues up 31% YoY, driven by debt underwriting and financing activities to UHNWI and entrepreneur clients and a positive net fair value impact from an impaired loan portfolio

### Markets<sup>2</sup>

- Difficult market environment in equity sales and trading with lower market volatility and lower level of client activity, especially in Equity Derivatives; resilient QoQ performance in Cash and Prime products
- In fixed income sales and trading, revenues lower vs. 2Q16 reflecting low level of activity in Rates in developed markets; improved performance in Rates in emerging markets and FX products vs. 1Q17
- Improved performance and eliminated pre-tax loss from the first quarter, driven primarily by realization of efficiency initiatives with operating expenses down 18% vs. 2Q16 and 11% vs. 1Q17

# Investment Banking & Capital Markets

Continued progress in capital markets issuance; healthy M&A pipeline through 2H

## Adjusted key financials in USD mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net revenues	527	608	558	(13)%	(6)%
Provision for credit losses	14	6	-		
Total operating expenses	421	451	426	(7)%	(1)%
<b>Pre-tax income</b>	<b>92</b>	<b>151</b>	<b>132</b>	<b>(39)%</b>	<b>(30)%</b>
<b>Cost/income ratio</b>	<b>80%</b>	<b>74%</b>	<b>76%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>14%</b>	<b>23%</b>	<b>21%</b>		

## Key metrics in USD bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Risk-weighted assets	19	19	17	5%	15%
Leverage exposure	45	44	45	2%	0%

## Global Advisory and Underwriting revenues<sup>1</sup> in USD mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Global advisory and underwriting revenues <sup>1</sup>	1,016	1,133	1,075	(10)%	(5)%

## Key messages

- Share gains through 1H17 demonstrate progress against strategy
  - Revenues for 1H17 up YoY with share gains in both regions
  - Announced 2 of the 3 largest M&A deals YTD
  - #4 in Leveraged Finance<sup>2</sup> and #5 in IPOs<sup>2</sup>
  - Momentum in EMEA with share gains in M&A and ECM and increased debt underwriting activity
  - 1H17 RoRC<sup>†</sup> at 18%, well within target range of 15-20%
- 2Q17 net revenues of USD 527 mn down 6% YoY
  - Revenue growth in equity underwriting and leveraged finance
  - Offset by fewer M&A closings and lower investment grade issuance driven by a decrease in acquisition finance activity
- Outlook positive for all products with the M&A announced pipeline up entering the second half of 2017
- Continued expense discipline (operating expenses down sequentially and YoY) with benefits from prior year reorganization funding targeted investments
- RWA up 15% YoY, driven in part by higher debt underwriting activity and growth in the Corporate Bank

Note: All financial numbers presented and discussed are adjusted, unless otherwise stated. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix. All share of wallet and rank data is based on IBCM addressable market; includes Americas and EMEA only; excludes self-advised deals and non-core DCM products (investment grade loans, asset-backed and mortgage-backed securities, and government debt) † See Appendix 1 Gross global revenues from advisory, debt and equity underwriting generated across all divisions before cross-divisional revenue sharing agreements 2 Source: Dealogic for the period ending June 30, 2017; includes Americas and EMEA only

# Global Markets

Strong performance in Credit, growth in Equities and continued cost discipline driving higher YoY profitability

## Adjusted key financials in USD mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Equities <sup>1</sup>	484	464	461	4%	5%
SMG	(6)	1	89		
Credit	926	921	758	0%	22%
Solutions	201	263	423	(23)%	(52)%
Other	(45)	(34)	(60)		
Net revenues	1,560	1,615	1,671	(3)%	(7)%
Provision for credit losses	12	5	(17)		
Total operating expenses	1,248	1,272	1,480	(2)%	(16)%
<b>Pre-tax income</b>	<b>300</b>	<b>338</b>	<b>208</b>	<b>(11)%</b>	<b>44%</b>
<b>Cost/income ratio</b>	<b>80%</b>	<b>79%</b>	<b>89%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>8%</b>	<b>10%</b>	<b>6%</b>		

## Key metrics in USD bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Risk-weighted assets	54	52	52	3%	3%
Leverage exposure	289	287	286	1%	1%

## Key messages

- Substantially higher 1H17 PTI of USD 638 mn and solid RoRC<sup>†</sup> of 9% reflecting improved operating leverage and strength of client franchise despite a major restructuring
- On track to achieve 2018 ambition of USD 6 bn in revenues with 1H17 revenues of USD 3.2 bn
- Further progress towards < USD 4.8 bn in costs by 2018 with operating expenses down 16% vs. 2Q16
- 2Q17 PTI increased 44% YoY to USD 300 mn reflecting continued execution of our strategy
- Continued outperformance in Securitised Products and resilient Leveraged Finance primary activity vs. 2Q16
- Positive momentum in Equities<sup>1</sup> as higher primary issuance offset lower trading activity vs. 2Q16
- Solutions results adversely impacted by persistently low levels of volatility; established partnership with IWM and SUB to broaden the breadth and depth of products and services offered to institutional and wealth management clients

Note: All financial numbers presented and discussed are adjusted, unless otherwise stated. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

<sup>†</sup> See Appendix 1 Equities excludes SMG

# Strategic Resolution Unit

RWA and leverage exposure reductions ahead of schedule to meet end-2018 targets

## Key financials in USD mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16	
<b>Adjusted</b>	Net revenues	(280)	(246)	(372)	14%	(25)%
	Provision for credit losses	14	23	(38)		
	Total operating expenses	252	233	424	8%	(41)%
	<b>Pre-tax loss</b>	<b>(546)</b>	<b>(502)</b>	<b>(758)</b>		
<i>Real estate gains</i>	-	-	-			
<i>(Gain) / loss on business sales</i>	-	(39)	-			
<i>Restructuring expenses</i>	12	7	19			
<i>Major litigation expenses</i>	20	70	-			
<b>Pre-tax loss reported</b>	<b>(578)</b>	<b>(540)</b>	<b>(777)</b>			

## Key metrics

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Risk-weighted assets <small>in CHF bn</small>	38	41	56	(8)%	(33)%
RWA excl. operational risk <small>in USD bn</small>	19	22	38	(11)%	(50)%
Leverage exposure <small>in USD bn</small>	75	83	148	(10)%	(49)%

## Key messages

- Adjusted pre-tax loss of USD 546 mn compares to loss of USD 758 mn in 2Q16 and USD 502 mn in 1Q17:
  - Adjusted net revenue loss higher by USD 34 mn vs. 1Q17, as reduced PB-related fee income and losses on counterparty specific credit events were in part offset by lower funding costs; exit costs of USD 41 mn, or 1.7%, of RWA, remain below long-term guidance of less than 3% on average
  - Adjusted operating expenses included further costs related to the settlements with US authorities regarding US cross-border matters
- Substantial progress reducing leverage exposure in 2Q17 by USD 8 bn, or 10%:
  - Loan and financing exposure reduced by ~20%, including the reduction to emerging markets loan exposures and the unwind and restructuring of life finance and derivative exposures
- RWA excl. operational risk reduced by USD 2 bn, or 11%, in 2Q17, through targeted de-risking, including the unwind of emerging market credit derivative exposures, and sale or unwind of private equity funds and ship finance exposures

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

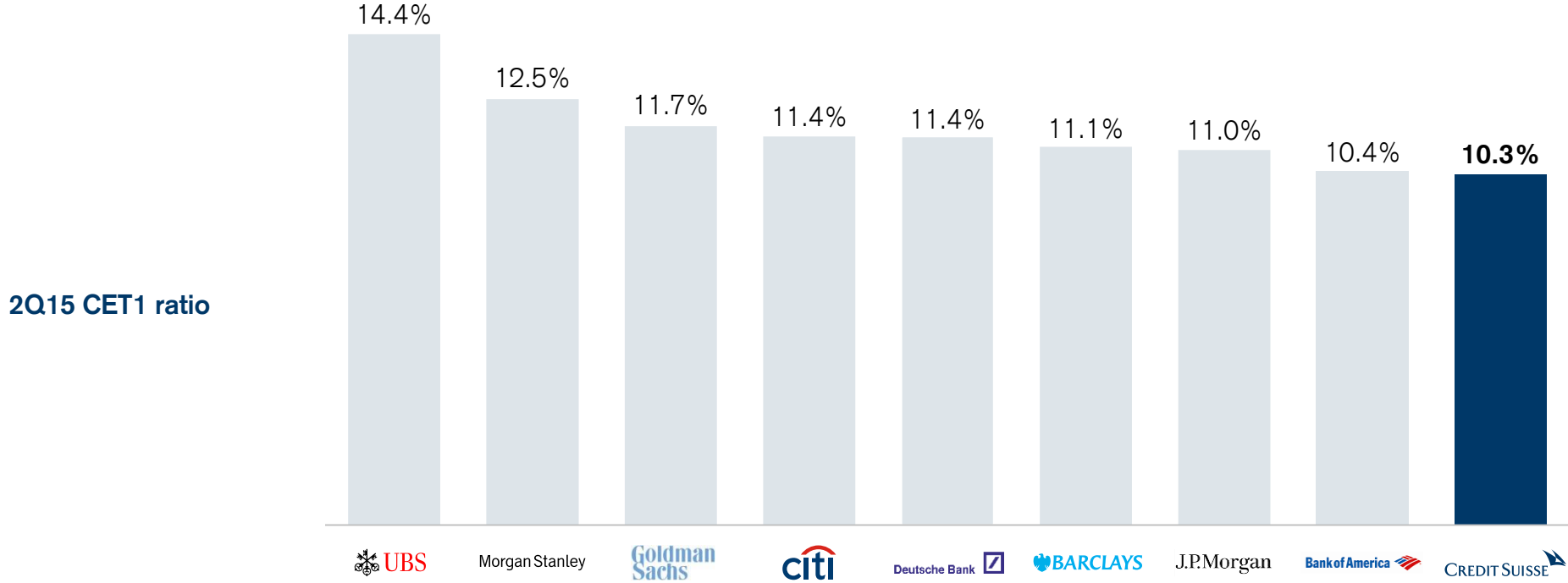


# Status update on strategy implementation

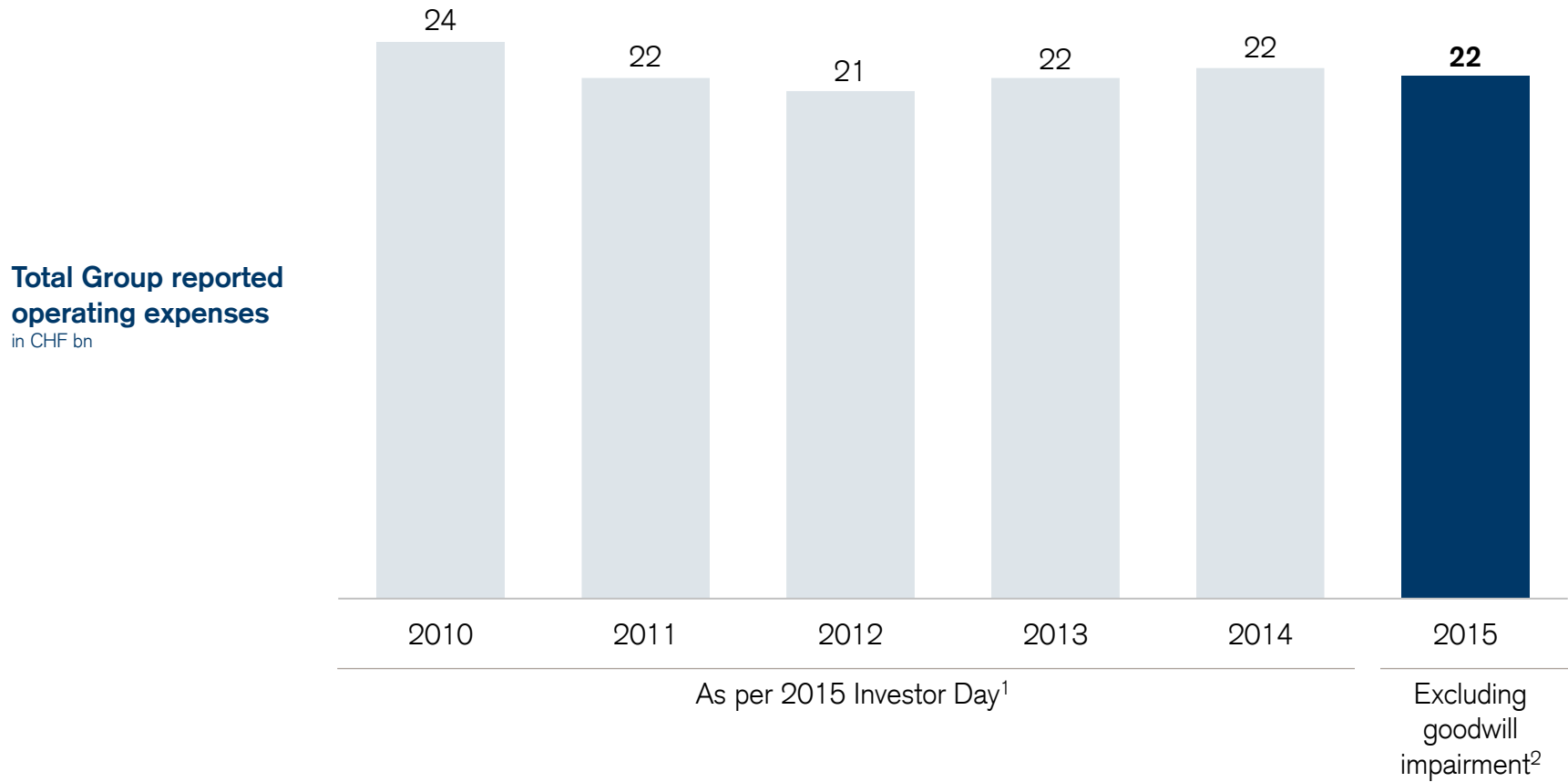
# Credit Suisse had some clear strengths in 2015...

- **International wealth management footprint**
- **Number two position in Switzerland**
- **Significant markets and investment banking capabilities**
- **High quality and dedicated staff**
- **Culture of entrepreneurship**

# ...however our capital position was significantly below peers



# Our cost base was high and inflexible



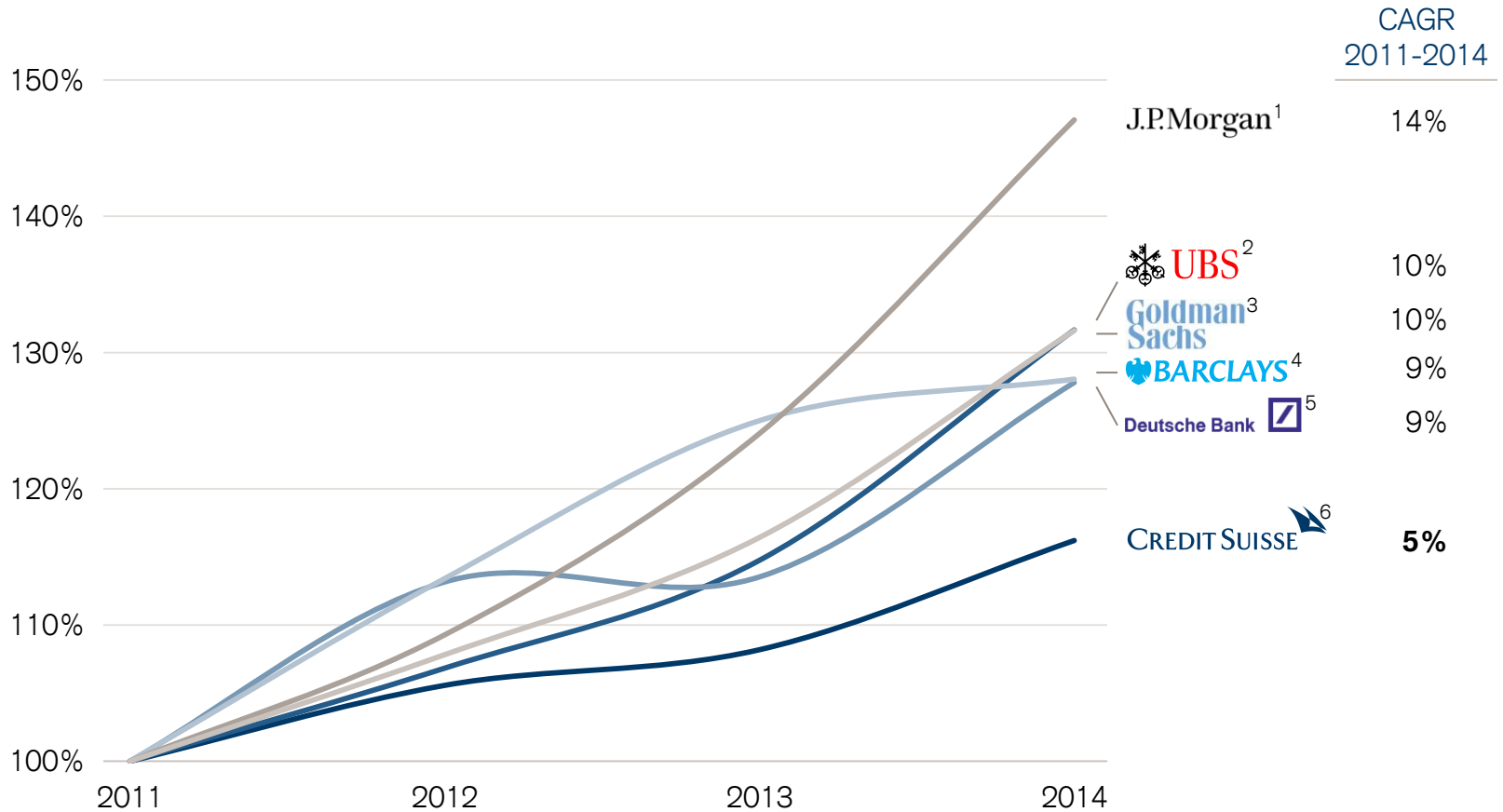
Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

<sup>1</sup> Figures for 2010 to 2014 present financial information based on results under our structure prior to our re-segmentation announcement on October 21, 2015

<sup>2</sup> Goodwill impairment of CHF 3.8 bn in 4Q15

# Our AuM growth was the weakest amongst our peers

**AuM growth momentum**  
indexed to 100% in 2011



Source: Credit Suisse internal analysis

1 Total AuM, Global Wealth Management, in USD    2 Wealth Management, Wealth Management Americas, Global Asset Management, in CHF    3 Total AuM, in USD    4 Total AuM, in GBP  
5 Wealth Management, Asset Management, in EUR    6 As reported under previous structures; includes Wealth Management Clients, Asset Management, Corporate & Institutional Clients, in CHF

# We faced a number of pressing challenges

## Growth

- Growth weakest amongst peers

## Capital

- Capital position significantly below peers, heavily leverage constrained
- Capital allocation geared towards more volatile investment banking

## Costs

- High and inflexible cost base
- Lack of operating leverage

## Risk

- Increased risk-taking after 2012

## Legacy

- Unresolved DOJ RMBS matter
- Significant non-core businesses and portfolios

# Our strategy focused on a few key priorities

As per Investor Day 2016

Key priorities

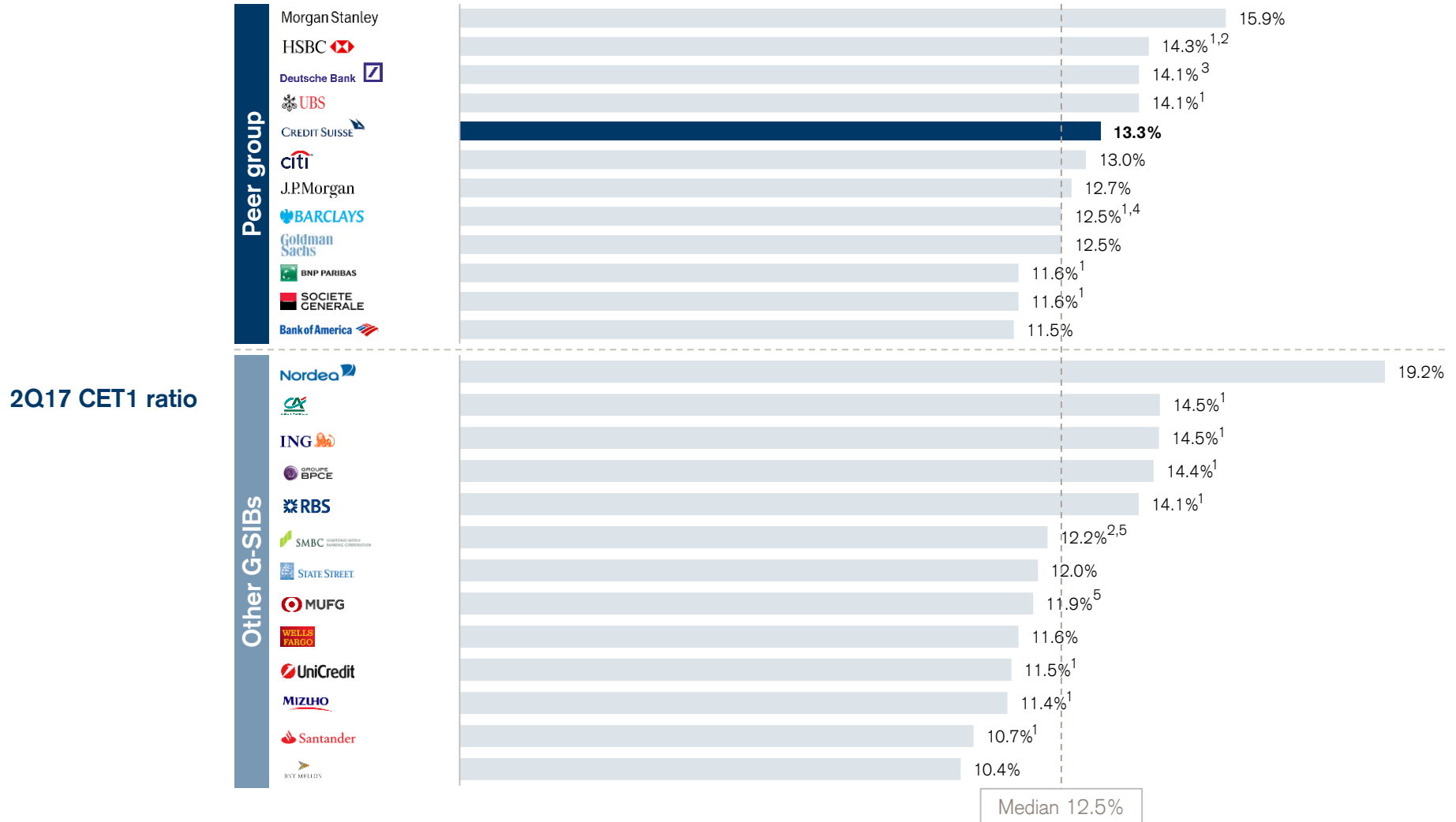
## Our strategy

Be a leading Private Bank  
and Wealth Manager...

...with strong Investment  
Banking capabilities

- Deliver profitable **growth** and generate capital organically ✓
- Strengthen our **capital** position ✓
- Right-size and **de-risk** our Global Markets activities ✓
- Reduce our **cost** base ✓
- Resolve **legacy** issues and **wind-down** the SRU ✓

# We have significantly strengthened our capital position



Note: Sourced from company filings

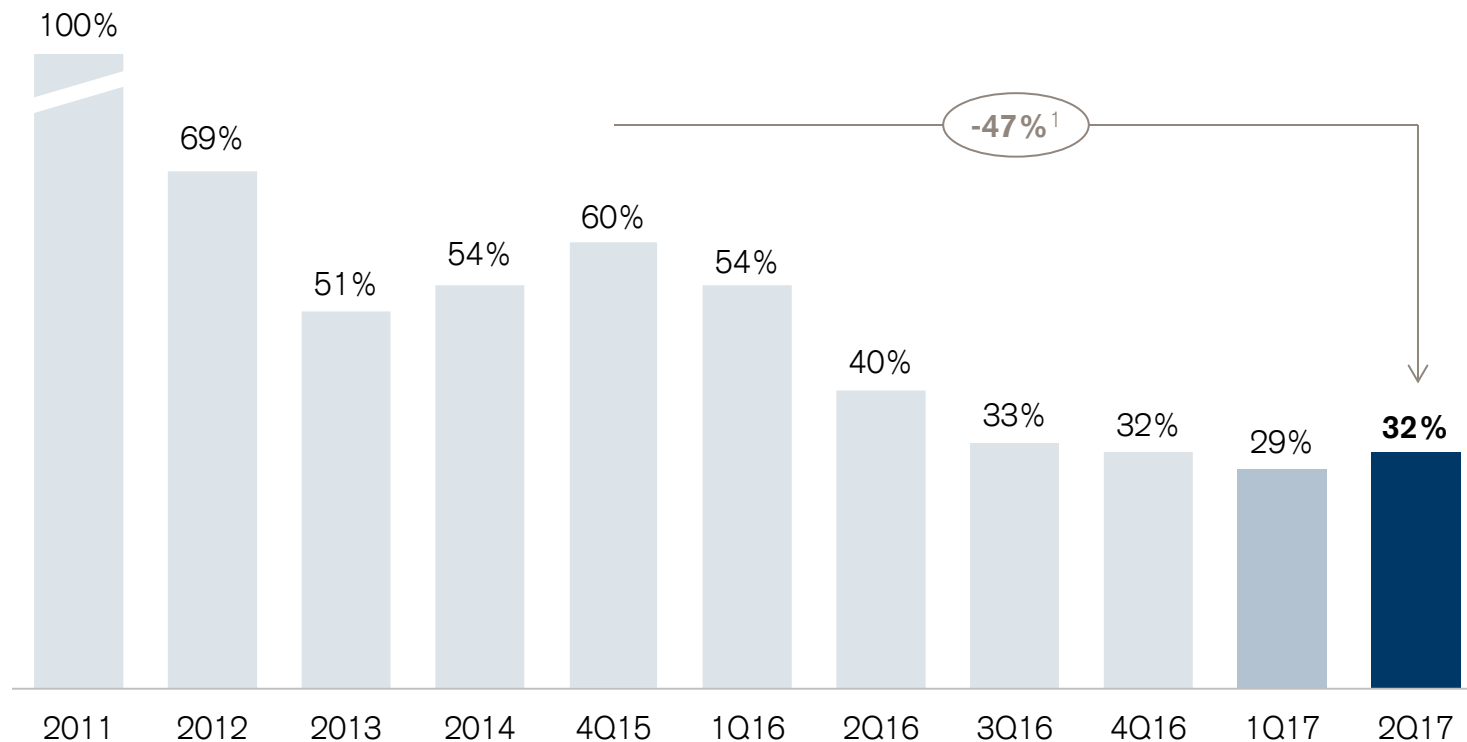
1 Refers to 1Q17    2 On a transitional basis    3 Proforma for April 2017 capital raise    4 Divestment of Barclays Africa to have a CET1 ratio benefit of ~75 bps    5 Refers to FY16 ended March 31, 2017



# We have significantly de-risked our activities since 2015

## Value-at-Risk

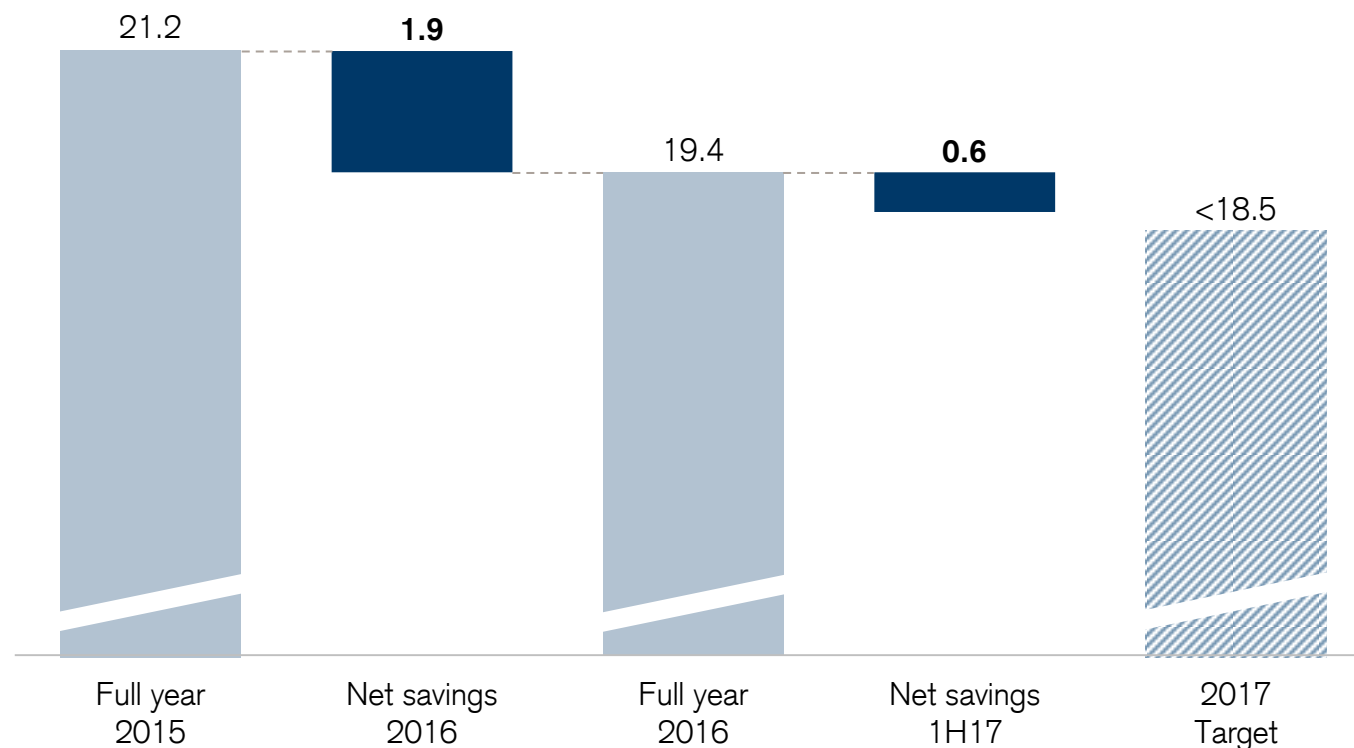
Trading book average one-day, 98% risk management VaR in USD mn (indexed to 100% in 2011)



<sup>1</sup> Reduction based on absolute VaR

# We have significantly reduced our cost base

**Adjusted operating expenses at FX constant rates\***  
in CHF bn

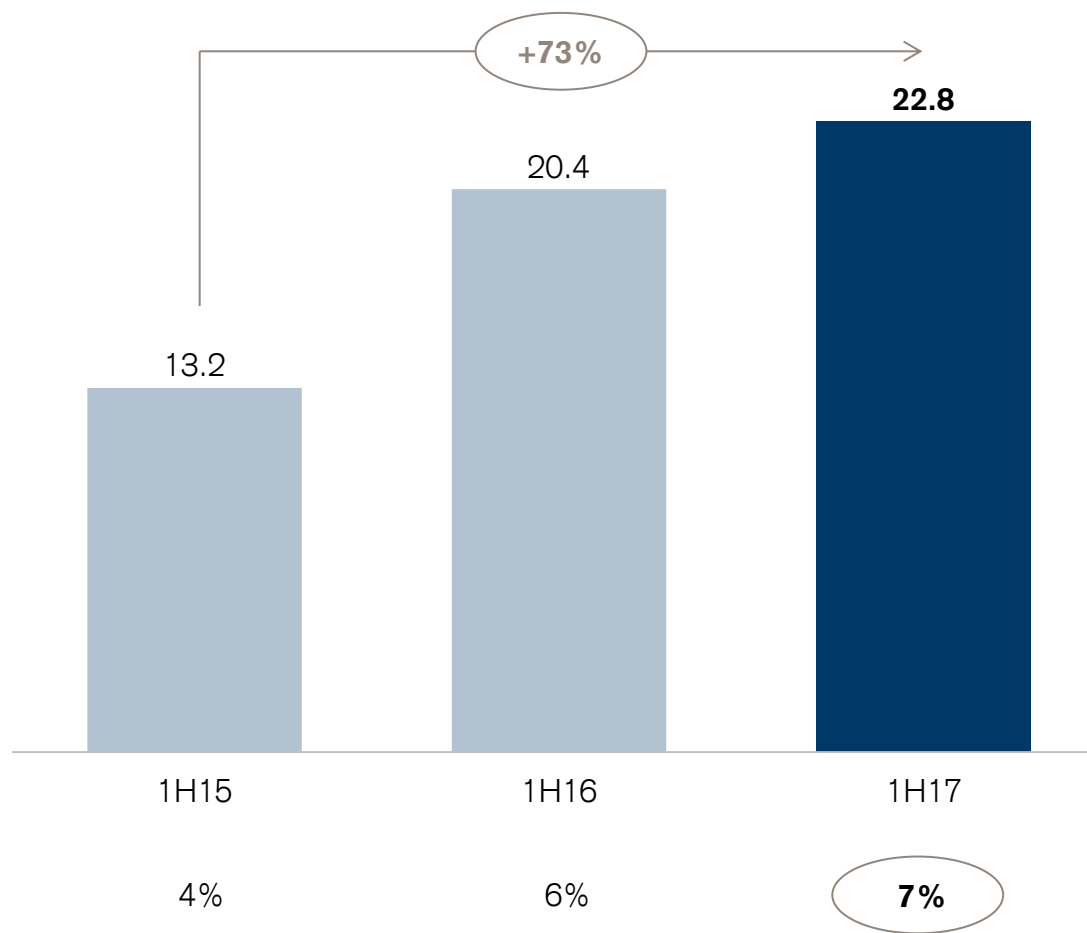


Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

\* See Appendix

# We have generated significant growth in Wealth Management...

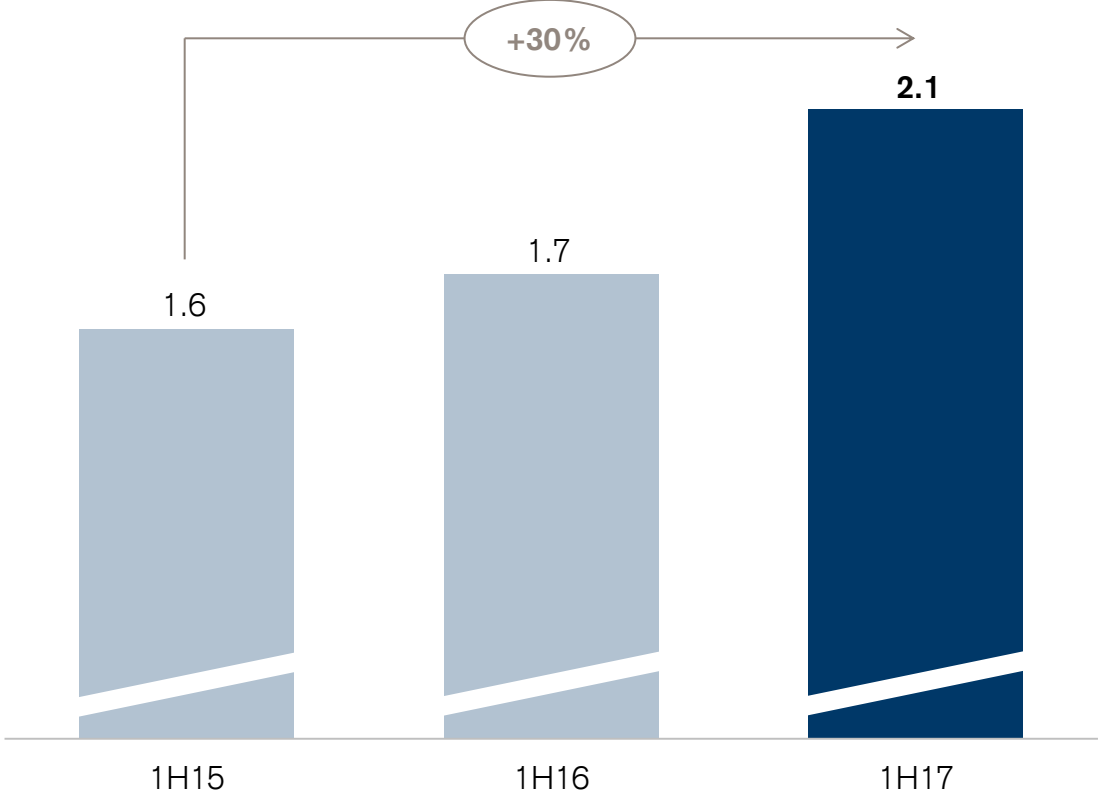
**Wealth Management<sup>1</sup> NNA**  
in CHF bn



<sup>1</sup> Relating to SUB PC, IWM PB and APAC PB within WM&C. This excludes IWM Asset Management NNA of CHF 17.8 bn in 1H17

# ...and improved profitability

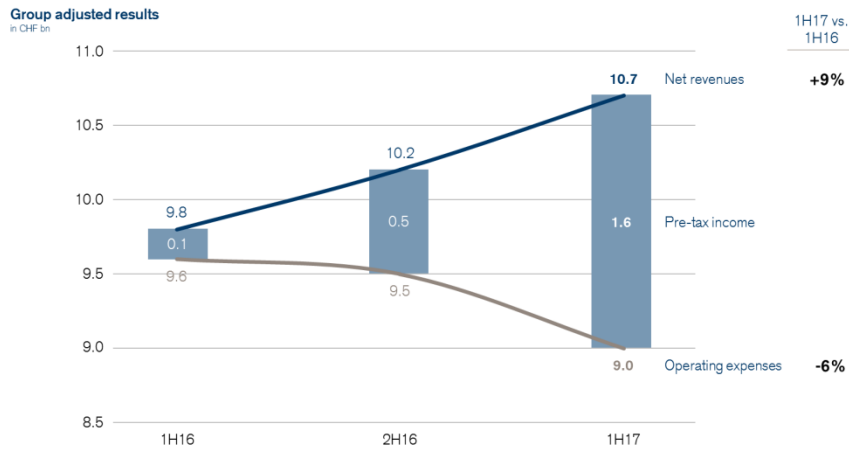
**SUB, IWM and APAC WM&C  
adjusted pre-tax income<sup>1</sup>**  
in CHF bn



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix  
1 Excludes Swisscard impact of CHF 25 mn in 1H15

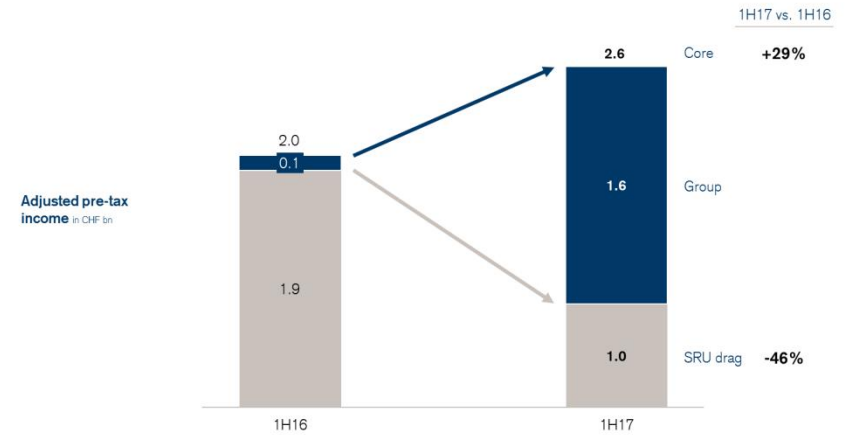
# We are increasing our return on capital over time

## Improving profitability through positive operating leverage



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

## Improving profitability through positive operating leverage and reducing the drag from the SRU



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

# Summary

- 1 Delivering profitable growth through focusing on our clients**
- 2 Creating positive operating leverage and reducing SRU drag**
- 3 Increasing return on capital**

# Appendix

# Overview of Credit Suisse 2Q17 results

## Pre-tax income

in CHF mn unless otherwise specified

<b>SUB</b>
<b>IWM</b>
<b>APAC</b>
<i>o/w Wealth Management &amp; Connected</i>
<i>o/w Markets in USD mn</i>
<b>IBCM</b> in USD mn
<b>Global Markets</b> in USD mn
<b>Total Core</b>
<b>SRU</b> in USD mn
<b>Group</b>
RWA in CHF bn
CET1 ratio
Leverage exposure in CHF bn
Tier-1 leverage ratio

Reported			
2Q17	2Q16	1H17	1H16
502	453	906	885
365	245	656	545
188	206	335	470
196	110	397	232
(7)	100	(61)	245
82	141	231	81
267	156	585	(44)
<b>1,145</b>	<b>958</b>	<b>2,354</b>	<b>1,727</b>
(578)	(777)	(1,118)	(2,043)
<b>582</b>	<b>199</b>	<b>1,252</b>	<b>(285)</b>
259	271		
13.3%	11.8%		
906	967		
5.2%	4.4%		

Adjusted			
2Q17	2Q16	1H17	1H16
504	457	987	929
378	260	705	568
199	216	365	481
198	111	403	234
1	109	(38)	254
92	132	243	100
300	208	638	110
<b>1,215</b>	<b>1,029</b>	<b>2,604</b>	<b>2,026</b>
(546)	(758)	(1,048)	(1,939)
<b>684</b>	<b>290</b>	<b>1,573</b>	<b>117</b>

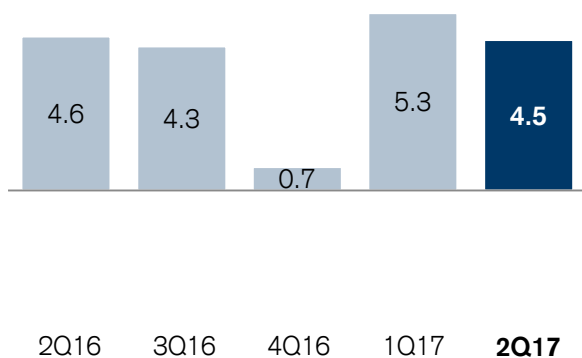
Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation



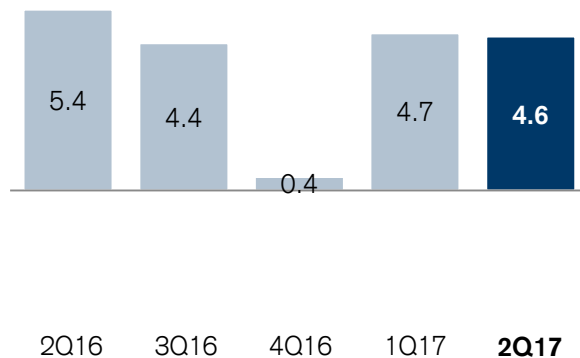
# Wealth Management businesses

## NNA generation

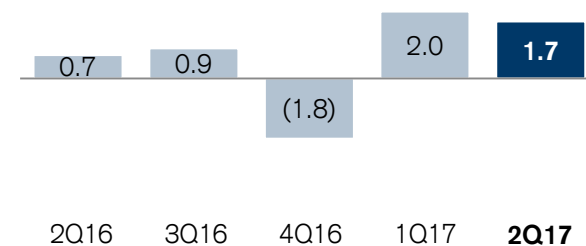
APAC PB<sup>1</sup> NNA in CHF bn



IWM PB NNA in CHF bn



SUB PC NNA in CHF bn



Regularization outflows included in NNA in CHF bn

(0.1)	(0.9)	(1.4)	(0.4)	<b>(0.1)</b>	(1.0)	(1.5)	(2.2)	(0.4)	<b>(0.4)</b>	(0.1)	(0.2)	(0.2)	-	<b>-</b>
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NNA growth (annualized)

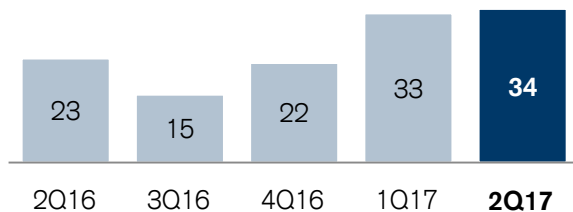
12%	11%	2%	13%	<b>10%</b>	7%	6%	1%	6%	<b>6%</b>	2%	2%	(4)%	4%	<b>3%</b>
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<sup>1</sup> APAC PB within WM&C

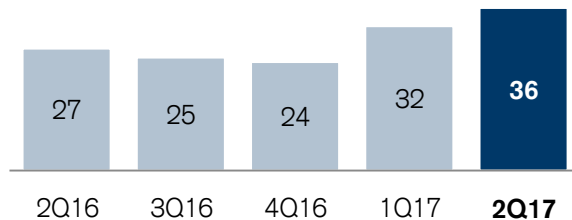
# Wealth Management businesses

## Net and gross margins

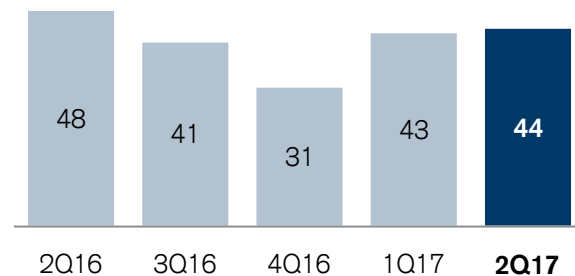
**APAC PB<sup>1</sup>** Adj. net margin in bps



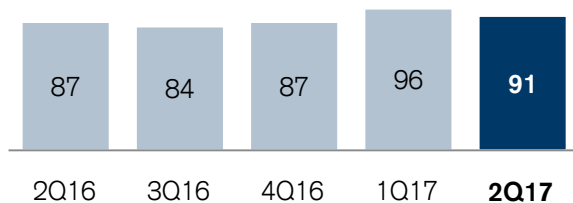
**IWM PB** Adj. net margin in bps



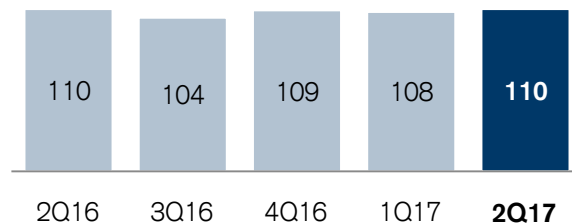
**SUB PC** Adj. net margin in bps



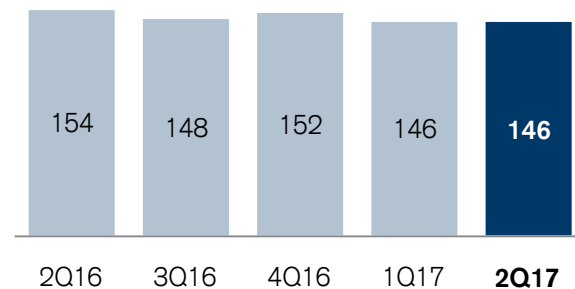
Adj. gross margin in bps



Adj. gross margin in bps



Adj. gross margin in bps



Adj. net revenues in CHF mn

337    346    372    411    **405**

Adj. pre-tax income in CHF mn

89    62    95    140    **151**

Average AuM in CHF bn

155    165    171    171    **178**

811    789    864    883    **927**

197    190    192    262    **307**

294    304    316    327    **337**

728    707    729    711    **733**

229    196    150    208    **222**

189    191    192    195    **201**

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation. For details on calculations see at the end of this presentation under 'Notes'

<sup>1</sup> APAC PB within WM&C

# Swiss Universal Bank

## Private Clients and Corporate & Institutional Clients

### Private Clients Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net interest income	408	413	405	(1)%	1%
Recurring commissions & fees	202	197	203	3%	(0)%
Transaction-based	123	100	120	23%	3%
Other revenues	0	1	0		
Net revenues	733	711	728	3%	1%
Provision for credit losses	11	12	8		
Total operating expenses	500	491	491	2%	2%
<b>Pre-tax income</b>	<b>222</b>	<b>208</b>	<b>229</b>	<b>7%</b>	<b>(3)%</b>
<b>Cost/income ratio</b>	<b>68%</b>	<b>69%</b>	<b>67%</b>		

### Corporate & Institutional Clients Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net interest income	309	313	278	(1)%	11%
Recurring commissions & fees	161	165	160	(2)%	1%
Transaction-based	207	180	185	15%	12%
Other revenues	(5)	(15)	(14)		
Net revenues	672	643	609	5%	10%
Provision for credit losses	25	(2)	1		
Total operating expenses	365	370	380	(1)%	(4)%
<b>Pre-tax income</b>	<b>282</b>	<b>275</b>	<b>228</b>	<b>3%</b>	<b>24%</b>
<b>Cost/income ratio</b>	<b>54%</b>	<b>58%</b>	<b>62%</b>		

### Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Adj. net margin in bps	44	43	48	1	(4)
Net new assets	1.7	2.0	0.7		
Assets under management	202	198	190	2%	6%
Mandates penetration	31%	31%	28%		
Number of RM	1,310	1,330	1,460	(20)	(150)

### Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net new assets	0.0	0.0	0.9		
Assets under management	353	349	333	1%	6%
Number of RM	550	540	540	10	10

Note: Financial and other information is for Swiss Universal Bank division. Scope of Credit Suisse (Schweiz) AG differs from Swiss Universal Bank division. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation

# International Wealth Management

## Private Banking and Asset Management

### Private Banking Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net interest income	360	342	304	5%	18%
Recurring commissions & fees	302	290	273	4%	11%
Transaction- and perf.-based	265	250	236	6%	12%
Other revenues	0	1	(2)		
Net revenues	927	883	811	5%	14%
Provision for credit losses	8	2	16		
Total operating expenses	612	619	598	(1)%	2%
<b>Pre-tax income</b>	<b>307</b>	<b>262</b>	<b>197</b>	<b>17%</b>	<b>56%</b>
<b>Cost/income ratio</b>	<b>66%</b>	<b>70%</b>	<b>74%</b>		

### Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Adj. net margin in bps	36	32	27	4	9
Net new assets	4.6	4.7	5.4		
Assets under management	336	336	299	0%	12%
Net loans	46	46	43	0%	7%
Number of RM	1,120	1,120	1,170	0%	(4)%

### Asset Management Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Management fees	269	254	220	6%	22%
Performance & placement rev.	32	42	42	(24)%	(24)%
Investment & partnership inc.	36	42	72	(14)%	(50)%
Net revenues	337	338	334	0%	1%
Total operating expenses	266	273	271	(3)%	(2)%
<b>Pre-tax income</b>	<b>71</b>	<b>65</b>	<b>63</b>	<b>9%</b>	<b>13%</b>
<b>Cost/income ratio</b>	<b>79%</b>	<b>81%</b>	<b>81%</b>		

### Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net new assets	2.8	15.0	3.5		
Assets under management	366	367	315	0%	16%

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation

# Asia Pacific

## Wealth Management & Connected and Markets

### Wealth Management & Connected

Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Private Banking	405	411	337	(1)%	20%
Adv., Underwr. and Financing	154	178	118	(13)%	31%
Net revenues	559	589	455	(5)%	23%
Provision for credit losses	(1)	4	3		
Total operating expenses	362	380	341	(5)%	6%
<b>Pre-tax income</b>	<b>198</b>	<b>205</b>	<b>111</b>	<b>(3)%</b>	<b>78%</b>
<b>Cost/income ratio</b>	<b>65%</b>	<b>65%</b>	<b>75%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>28%</b>	<b>31%</b>	<b>20%</b>		
Risk-weighted assets in CHF bn	20	19	17	6%	24%
Leverage exposure in CHF bn	45	45	41	1%	10%

### Private Banking<sup>1</sup> revenue details in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Net interest income	161	168	143	(4)%	13%
Recurring commissions & fees	94	90	77	4%	22%
Transaction-based revenues	149	154	117	(3)%	27%
Other revenues	1	(1)	-		
Net revenues	405	411	337	(1)%	20%

### Markets

Adjusted key financials in USD mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Equity sales & trading	194	235	322	(17)%	(40)%
<i>Eq. sales &amp; trading ex SMG</i>	<i>194</i>	<i>235</i>	<i>292</i>	<i>(17)%</i>	<i>(34)%</i>
Fixed income sales & trading	104	58	147	79%	(29)%
Net revenues	298	293	469	2%	(36)%
Total operating expenses	297	332	360	(11)%	(18)%
<b>Pre-tax income</b>	<b>1</b>	<b>(39)</b>	<b>109</b>	<b>n/m</b>	<b>n/m</b>
<b>Cost/income ratio</b>	<b>100%</b>	<b>113%</b>	<b>77%</b>		
<b>Return on regulatory capital<sup>†</sup></b>	<b>0%</b>	<b>(5)%</b>	<b>13%</b>		
Risk-weighted assets in USD bn	12	14	15	(11)%	(20)%
Leverage exposure in USD bn	59	61	68	(5)%	(14)%

Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation † See Appendix 1 APAC PB within WM&C

# Corporate Center

## Adjusted key financials in CHF mn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Treasury results	(91)	53	(136)	n/m	n/m
Other	25	39	41	(36)%	(39)%
Net revenues	(66)	92	(95)	n/m	n/m
Provision for credit losses	1	2	(2)		
Total operating expenses	176	165	142	7%	24%
<b>Loss before taxes</b>	<b>(243)</b>	<b>(75)</b>	<b>(235)</b>	n/m	n/m

## Key metrics in CHF bn

	2Q17	1Q17	2Q16	Δ 1Q17	Δ 2Q16
Risk-weighted assets	18	17	18	5%	1%
Leverage exposure	60	64	52	(7)%	16%

## Key messages

- Pre-tax loss of CHF 243 mn in 2Q17, bringing 1H17 pre-tax loss to CHF 318 mn
- Pre-tax losses in Corporate Center primarily driven by volatility in structured notes and derivative exposure relating to treasury funding; a credit of CHF 67 mn was recorded in treasury results in 1Q17 vs. a loss of CHF 28 mn in 2Q17

Note: All financial numbers presented and discussed are adjusted, unless otherwise stated. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation  
 'Other revenues' include required elimination adjustments associated with trading in own shares

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

## Reconciliation of adjustment items (1/5)

	Group in CHF mn						Wealth Management <sup>1</sup> in CHF mn			SUB, IWM and APAC WM&C in CHF mn		
	2Q17	1Q17	2Q16	1H17	2H16	1H16	1H17	1H16	1H15 <sup>2</sup>	1H17	1H16	1H15 <sup>2</sup>
<b>Net revenues reported</b>	<b>5,205</b>	<b>5,534</b>	<b>5,108</b>	<b>10,739</b>	<b>10,577</b>	<b>9,746</b>	<b>4,070</b>	<b>3,776</b>	<b>3,706</b>	<b>6,392</b>	<b>5,874</b>	<b>5,789</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	(424)	-	-	-	(23)	-	-	(23)
(Gains)/losses on business sales	-	(15)	-	(15)	2	56	-	-	-	-	-	-
<b>Net revenues adjusted</b>	<b>5,205</b>	<b>5,519</b>	<b>5,108</b>	<b>10,724</b>	<b>10,155</b>	<b>9,802</b>	<b>4,070</b>	<b>3,776</b>	<b>3,683</b>	<b>6,392</b>	<b>5,874</b>	<b>5,766</b>
<b>Provision for credit losses</b>	<b>82</b>	<b>53</b>	<b>(28)</b>	<b>135</b>	<b>130</b>	<b>122</b>	<b>31</b>	<b>16</b>	<b>21</b>	<b>59</b>	<b>13</b>	<b>65</b>
<b>Total operating expenses reported</b>	<b>4,541</b>	<b>4,811</b>	<b>4,937</b>	<b>9,352</b>	<b>12,428</b>	<b>9,909</b>	<b>2,833</b>	<b>2,739</b>	<b>2,630</b>	<b>4,374</b>	<b>4,199</b>	<b>4,083</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(69)	(137)	(91)	(206)	(194)	(346)	(75)	(61)	-	(97)	(69)	-
Major litigation provisions	(33)	(97)	-	(130)	(2,707)	-	(8)	-	10	(39)	-	10
<b>Total operating expenses adjusted</b>	<b>4,439</b>	<b>4,577</b>	<b>4,846</b>	<b>9,016</b>	<b>9,527</b>	<b>9,563</b>	<b>2,750</b>	<b>2,678</b>	<b>2,640</b>	<b>4,238</b>	<b>4,130</b>	<b>4,093</b>
<b>Pre-tax income/(loss) reported</b>	<b>582</b>	<b>670</b>	<b>199</b>	<b>1,252</b>	<b>(1,981)</b>	<b>(285)</b>	<b>1,207</b>	<b>1,021</b>	<b>1,055</b>	<b>1,959</b>	<b>1,662</b>	<b>1,641</b>
Total adjustments	102	219	91	321	2,479	402	83	61	(33)	136	69	(33)
<b>Pre-tax income/(loss) adjusted</b>	<b>684</b>	<b>889</b>	<b>290</b>	<b>1,573</b>	<b>498</b>	<b>117</b>	<b>1,290</b>	<b>1,082</b>	<b>1,022</b>	<b>2,095</b>	<b>1,731</b>	<b>1,608</b>

	Group in CHF mn					Group in CHF mn	
	2Q17	2Q16	1H17	1H16		2016	2015
<b>Total compensation expenses reported</b>	<b>2,542</b>	<b>2,734</b>	<b>5,200</b>	<b>5,216</b>	<b>Total operating expenses reported</b>	<b>22,337</b>	<b>25,895</b>
Debit valuation adjustments (DVA)	(17)	-	(43)	-	Goodwill impairment	-	(3,797)
FX adjustment	61	42	101	58	Restructuring expenses	(540)	(355)
<b>FX neutral total compensation expenses adjusted</b>	<b>2,586</b>	<b>2,776</b>	<b>5,258</b>	<b>5,274</b>	Major litigation provisions	(2,707)	(820)
					Debit valuation adjustments (DVA)	-	-
<b>Total non-compensation expenses reported</b>	<b>1,999</b>	<b>2,203</b>	<b>4,152</b>	<b>4,693</b>	Certain accounting changes	-	-
Goodwill impairment	-	-	-	-	<b>Total operating expenses adjusted</b>	<b>19,090</b>	<b>20,923</b>
Restructuring expenses	(69)	(91)	(206)	(346)	FX adjustment	292	319
Major litigation provisions	(31)	-	(130)	-	<b>FX neutral total operating expenses adjusted</b>	<b>19,382</b>	<b>21,242</b>
Certain accounting changes	(53)	-	(77)	-			
FX adjustment	40	28	70	44			
<b>FX neutral total non-compensation expenses adjusted</b>	<b>1,886</b>	<b>2,140</b>	<b>3,809</b>	<b>4,391</b>			

1 Relating to SUB PC, IWM PB and APAC PB within WM&C

2 Excludes net revenues and total operating expenses for Swisscard of CHF 148 mn and CHF 123 mn, respectively

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

## Reconciliation of adjustment items (2/5)

Group in CHF mn

	2Q17	1Q17	4Q16	3Q16	2Q16	1Q16	4Q15	3Q15	2Q15	1Q15	4Q14	3Q14	2Q14	1Q14
<b>Net revenues reported</b>	<b>5,205</b>	<b>5,534</b>	<b>5,181</b>	<b>5,396</b>	<b>5,108</b>	<b>4,638</b>	<b>4,210</b>	<b>5,985</b>	<b>6,955</b>	<b>6,647</b>	<b>6,372</b>	<b>6,578</b>	<b>6,463</b>	<b>6,829</b>
Fair value on own debt	-	-	-	-	-	-	697	(623)	(228)	(144)	(297)	(318)	(17)	89
Real estate gains	-	-	(78)	(346)	-	-	(72)	-	(23)	-	(375)	-	(5)	(34)
(Gains)/losses on business sales	-	(15)	2	-	-	56	(34)	-	-	-	(101)	-	-	-
<b>Net revenues adjusted</b>	<b>5,205</b>	<b>5,519</b>	<b>5,105</b>	<b>5,050</b>	<b>5,108</b>	<b>4,694</b>	<b>4,801</b>	<b>5,362</b>	<b>6,704</b>	<b>6,503</b>	<b>5,599</b>	<b>6,260</b>	<b>6,441</b>	<b>6,884</b>
<b>Provision for credit losses</b>	<b>82</b>	<b>53</b>	<b>75</b>	<b>55</b>	<b>(28)</b>	<b>150</b>	<b>133</b>	<b>110</b>	<b>51</b>	<b>30</b>	<b>75</b>	<b>59</b>	<b>18</b>	<b>34</b>
<b>Total operating expenses reported</b>	<b>4,541</b>	<b>4,811</b>	<b>7,309</b>	<b>5,119</b>	<b>4,937</b>	<b>4,972</b>	<b>10,518</b>	<b>5,023</b>	<b>5,248</b>	<b>5,106</b>	<b>5,405</b>	<b>5,181</b>	<b>6,791</b>	<b>5,052</b>
Goodwill impairment	-	-	-	-	-	-	(3,797)	-	-	-	-	-	-	-
Restructuring expenses	(69)	(137)	(49)	(145)	(91)	(255)	(355)	-	-	-	-	-	-	-
Major litigation provisions	(33)	(97)	(2,401)	(306)	-	-	(564)	(203)	(63)	10	(393)	(290)	(1,711)	(42)
<b>Total operating expenses adjusted</b>	<b>4,439</b>	<b>4,577</b>	<b>4,859</b>	<b>4,668</b>	<b>4,846</b>	<b>4,717</b>	<b>5,802</b>	<b>4,820</b>	<b>5,185</b>	<b>5,116</b>	<b>5,012</b>	<b>4,891</b>	<b>5,080</b>	<b>5,010</b>
<b>Pre-tax income/(loss) reported</b>	<b>582</b>	<b>670</b>	<b>(2,203)</b>	<b>222</b>	<b>199</b>	<b>(484)</b>	<b>(6,441)</b>	<b>852</b>	<b>1,656</b>	<b>1,511</b>	<b>892</b>	<b>1,338</b>	<b>(346)</b>	<b>1,743</b>
Total adjustments	102	219	2,374	105	91	311	5,307	(420)	(188)	(154)	(380)	(28)	1,689	97
<b>Pre-tax income/(loss) adjusted</b>	<b>684</b>	<b>889</b>	<b>171</b>	<b>327</b>	<b>290</b>	<b>(173)</b>	<b>(1,134)</b>	<b>432</b>	<b>1,468</b>	<b>1,357</b>	<b>512</b>	<b>1,310</b>	<b>1,343</b>	<b>1,840</b>



Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

## Reconciliation of adjustment items (3/5)

	SUB PC in CHF mn						SUB C&I in CHF mn						SUB in CHF mn					
	2Q17	1Q17	2Q16	1H17	1H16	1H15 <sup>1</sup>	2Q17	1Q17	2Q16	1H17	1H16	1H15	2Q17	1Q17	2Q16	1H17	1H16	1H15 <sup>1</sup>
<b>Net revenues reported</b>	<b>733</b>	<b>711</b>	<b>728</b>	<b>1,444</b>	<b>1,456</b>	<b>1,471</b>	<b>672</b>	<b>643</b>	<b>609</b>	<b>1,315</b>	<b>1,237</b>	<b>1,243</b>	<b>1,405</b>	<b>1,354</b>	<b>1,337</b>	<b>2,759</b>	<b>2,693</b>	<b>2,714</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	(23)	-	-	-	-	-	-	-	-	-	-	-	(23)
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net revenues adjusted</b>	<b>733</b>	<b>711</b>	<b>728</b>	<b>1,444</b>	<b>1,456</b>	<b>1,448</b>	<b>672</b>	<b>643</b>	<b>609</b>	<b>1,315</b>	<b>1,237</b>	<b>1,243</b>	<b>1,405</b>	<b>1,354</b>	<b>1,337</b>	<b>2,759</b>	<b>2,693</b>	<b>2,691</b>
<b>Provision for credit losses</b>	<b>11</b>	<b>12</b>	<b>8</b>	<b>23</b>	<b>17</b>	<b>21</b>	<b>25</b>	<b>(2)</b>	<b>1</b>	<b>23</b>	<b>(2)</b>	<b>35</b>	<b>36</b>	<b>10</b>	<b>9</b>	<b>46</b>	<b>15</b>	<b>56</b>
<b>Total operating expenses reported</b>	<b>500</b>	<b>538</b>	<b>494</b>	<b>1,038</b>	<b>1,043</b>	<b>1,061</b>	<b>367</b>	<b>402</b>	<b>381</b>	<b>769</b>	<b>750</b>	<b>711</b>	<b>867</b>	<b>940</b>	<b>875</b>	<b>1,807</b>	<b>1,793</b>	<b>1,772</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	2	(47)	(3)	(45)	(38)	-	2	(5)	(1)	(3)	(6)	-	4	(52)	(4)	(48)	(44)	-
Major litigation provisions	(2)	-	-	(2)	-	-	(4)	(27)	-	(31)	-	-	(6)	(27)	-	(33)	-	-
<b>Total operating expenses adjusted</b>	<b>500</b>	<b>491</b>	<b>491</b>	<b>991</b>	<b>1,005</b>	<b>1,061</b>	<b>365</b>	<b>370</b>	<b>380</b>	<b>735</b>	<b>744</b>	<b>711</b>	<b>865</b>	<b>861</b>	<b>871</b>	<b>1,726</b>	<b>1,749</b>	<b>1,772</b>
<b>Pre-tax income/(loss) reported</b>	<b>222</b>	<b>161</b>	<b>226</b>	<b>383</b>	<b>396</b>	<b>389</b>	<b>280</b>	<b>243</b>	<b>227</b>	<b>523</b>	<b>489</b>	<b>497</b>	<b>502</b>	<b>404</b>	<b>453</b>	<b>906</b>	<b>885</b>	<b>886</b>
Total adjustments	0	47	3	47	38	(23)	2	32	1	34	6	-	2	79	4	81	44	(23)
<b>Pre-tax income/(loss) adjusted</b>	<b>222</b>	<b>208</b>	<b>229</b>	<b>430</b>	<b>434</b>	<b>366</b>	<b>282</b>	<b>275</b>	<b>228</b>	<b>557</b>	<b>495</b>	<b>497</b>	<b>504</b>	<b>483</b>	<b>457</b>	<b>987</b>	<b>929</b>	<b>863</b>

	IWM PB in CHF mn						IWM AM in CHF mn						IWM in CHF mn					
	2Q17	1Q17	2Q16	1H17	1H16	1H15	2Q17	1Q17	2Q16	1H17	1H16	1H15	2Q17	1Q17	2Q16	1H17	1H16	1H15
<b>Net revenues reported</b>	<b>927</b>	<b>883</b>	<b>811</b>	<b>1,810</b>	<b>1,664</b>	<b>1,631</b>	<b>337</b>	<b>338</b>	<b>334</b>	<b>675</b>	<b>654</b>	<b>655</b>	<b>1,264</b>	<b>1,221</b>	<b>1,145</b>	<b>2,485</b>	<b>2,318</b>	<b>2,286</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net revenues adjusted</b>	<b>927</b>	<b>883</b>	<b>811</b>	<b>1,810</b>	<b>1,664</b>	<b>1,631</b>	<b>337</b>	<b>338</b>	<b>334</b>	<b>675</b>	<b>654</b>	<b>655</b>	<b>1,264</b>	<b>1,221</b>	<b>1,145</b>	<b>2,485</b>	<b>2,318</b>	<b>2,286</b>
<b>Provision for credit losses</b>	<b>8</b>	<b>2</b>	<b>16</b>	<b>10</b>	<b>14</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8</b>	<b>2</b>	<b>16</b>	<b>10</b>	<b>14</b>	<b>1</b>
<b>Total operating expenses reported</b>	<b>622</b>	<b>642</b>	<b>611</b>	<b>1,264</b>	<b>1,233</b>	<b>1,186</b>	<b>269</b>	<b>286</b>	<b>273</b>	<b>555</b>	<b>526</b>	<b>549</b>	<b>891</b>	<b>928</b>	<b>884</b>	<b>1,819</b>	<b>1,759</b>	<b>1,735</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(4)	(23)	(13)	(27)	(23)	-	(3)	(13)	(2)	(16)	-	-	(7)	(36)	(15)	(43)	(23)	-
Major litigation provisions	(6)	-	-	(6)	-	10	-	-	-	-	-	-	(6)	-	-	(6)	-	10
<b>Total operating expenses adjusted</b>	<b>612</b>	<b>619</b>	<b>598</b>	<b>1,231</b>	<b>1,210</b>	<b>1,196</b>	<b>266</b>	<b>273</b>	<b>271</b>	<b>539</b>	<b>526</b>	<b>549</b>	<b>878</b>	<b>892</b>	<b>869</b>	<b>1,770</b>	<b>1,736</b>	<b>1,745</b>
<b>Pre-tax income/(loss) reported</b>	<b>297</b>	<b>239</b>	<b>184</b>	<b>536</b>	<b>417</b>	<b>444</b>	<b>68</b>	<b>52</b>	<b>61</b>	<b>120</b>	<b>128</b>	<b>106</b>	<b>365</b>	<b>291</b>	<b>245</b>	<b>656</b>	<b>545</b>	<b>550</b>
Total adjustments	10	23	13	33	23	(10)	3	13	2	16	-	-	13	36	15	49	23	(10)
<b>Pre-tax income/(loss) adjusted</b>	<b>307</b>	<b>262</b>	<b>197</b>	<b>569</b>	<b>440</b>	<b>434</b>	<b>71</b>	<b>65</b>	<b>63</b>	<b>136</b>	<b>128</b>	<b>106</b>	<b>378</b>	<b>327</b>	<b>260</b>	<b>705</b>	<b>568</b>	<b>540</b>

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

## Reconciliation of adjustment items (4/5)

	APAC WM&C in CHF mn						APAC Mkts in CHF mn						APAC in CHF mn					
	2Q17	1Q17	2Q16	1H17	1H16	1H15	2Q17	1Q17	2Q16	1H17	1H16	1H15	2Q17	1Q17	2Q16	1H17	1H16	1H15
<b>Net revenues reported</b>	<b>559</b>	<b>589</b>	<b>455</b>	<b>1,148</b>	<b>863</b>	<b>789</b>	<b>289</b>	<b>292</b>	<b>456</b>	<b>581</b>	<b>955</b>	<b>1,339</b>	<b>848</b>	<b>881</b>	<b>911</b>	<b>1,729</b>	<b>1,818</b>	<b>2,128</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net revenues adjusted</b>	<b>559</b>	<b>589</b>	<b>455</b>	<b>1,148</b>	<b>863</b>	<b>789</b>	<b>289</b>	<b>292</b>	<b>456</b>	<b>581</b>	<b>955</b>	<b>1,339</b>	<b>848</b>	<b>881</b>	<b>911</b>	<b>1,729</b>	<b>1,818</b>	<b>2,128</b>
<b>Provision for credit losses</b>	<b>(1)</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>(16)</b>	<b>8</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(3)</b>	<b>-</b>	<b>(1)</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>(19)</b>	<b>8</b>
<b>Total operating expenses reported</b>	<b>364</b>	<b>384</b>	<b>342</b>	<b>748</b>	<b>647</b>	<b>576</b>	<b>297</b>	<b>346</b>	<b>360</b>	<b>643</b>	<b>720</b>	<b>712</b>	<b>661</b>	<b>730</b>	<b>702</b>	<b>1,391</b>	<b>1,367</b>	<b>1,288</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(2)	(4)	(1)	(6)	(2)	-	(9)	(15)	(9)	(24)	(9)	-	(11)	(19)	(10)	(30)	(11)	-
Major litigation provisions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total operating expenses adjusted</b>	<b>362</b>	<b>380</b>	<b>341</b>	<b>742</b>	<b>645</b>	<b>576</b>	<b>288</b>	<b>331</b>	<b>351</b>	<b>619</b>	<b>711</b>	<b>712</b>	<b>650</b>	<b>711</b>	<b>692</b>	<b>1,361</b>	<b>1,356</b>	<b>1,288</b>
<b>Pre-tax income/(loss) reported</b>	<b>196</b>	<b>201</b>	<b>110</b>	<b>397</b>	<b>232</b>	<b>205</b>	<b>(8)</b>	<b>(54)</b>	<b>96</b>	<b>(62)</b>	<b>238</b>	<b>627</b>	<b>188</b>	<b>147</b>	<b>206</b>	<b>335</b>	<b>470</b>	<b>832</b>
Total adjustments	2	4	1	6	2	-	9	15	9	24	9	-	11	19	10	30	11	-
<b>Pre-tax income/(loss) adjusted</b>	<b>198</b>	<b>205</b>	<b>111</b>	<b>403</b>	<b>234</b>	<b>205</b>	<b>1</b>	<b>(39)</b>	<b>105</b>	<b>(38)</b>	<b>247</b>	<b>627</b>	<b>199</b>	<b>166</b>	<b>216</b>	<b>365</b>	<b>481</b>	<b>832</b>

	APAC PB in CHF mn					APAC Mkts in USD mn				
	2Q17	1Q17	2Q16	1H17	1H16	2Q17	1Q17	2Q16	1H17	1H16
<b>Net revenues reported</b>	<b>405</b>	<b>411</b>	<b>337</b>	<b>816</b>	<b>656</b>	<b>298</b>	<b>293</b>	<b>469</b>	<b>591</b>	<b>973</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-
<b>Net revenues adjusted</b>	<b>405</b>	<b>411</b>	<b>337</b>	<b>816</b>	<b>656</b>	<b>298</b>	<b>293</b>	<b>469</b>	<b>591</b>	<b>973</b>
<b>Provision for credit losses</b>	<b>(6)</b>	<b>4</b>	<b>2</b>	<b>(2)</b>	<b>(15)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(3)</b>
<b>Total operating expenses reported</b>	<b>262</b>	<b>268</b>	<b>246</b>	<b>530</b>	<b>463</b>	<b>305</b>	<b>347</b>	<b>369</b>	<b>652</b>	<b>731</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(2)	(1)	-	(3)	-	(8)	(15)	(9)	(23)	(9)
Major litigation provisions	-	-	-	-	-	-	-	-	-	-
<b>Total operating expenses adjusted</b>	<b>260</b>	<b>267</b>	<b>246</b>	<b>527</b>	<b>463</b>	<b>297</b>	<b>332</b>	<b>360</b>	<b>629</b>	<b>722</b>
<b>Pre-tax income/(loss) reported</b>	<b>149</b>	<b>139</b>	<b>89</b>	<b>288</b>	<b>208</b>	<b>(7)</b>	<b>(54)</b>	<b>100</b>	<b>(61)</b>	<b>245</b>
Total adjustments	2	1	-	3	-	8	15	9	23	9
<b>Pre-tax income/(loss) adjusted</b>	<b>151</b>	<b>140</b>	<b>89</b>	<b>291</b>	<b>208</b>	<b>1</b>	<b>(39)</b>	<b>109</b>	<b>(38)</b>	<b>254</b>

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

## Reconciliation of adjustment items (5/5)

	IBCM in USD mn						GM in USD mn					
	2Q17	1Q17	2Q16	1H17	1H16	1H15	2Q17	1Q17	2Q16	1H17	1H16	2015
<b>Net revenues reported</b>	<b>527</b>	<b>608</b>	<b>558</b>	<b>1,135</b>	<b>953</b>	<b>1,025</b>	<b>1,560</b>	<b>1,615</b>	<b>1,671</b>	<b>3,175</b>	<b>2,923</b>	<b>7,124</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net revenues adjusted</b>	<b>527</b>	<b>608</b>	<b>558</b>	<b>1,135</b>	<b>953</b>	<b>1,025</b>	<b>1,560</b>	<b>1,615</b>	<b>1,671</b>	<b>3,175</b>	<b>2,923</b>	<b>7,124</b>
<b>Provision for credit losses</b>	<b>14</b>	<b>6</b>	<b>-</b>	<b>20</b>	<b>30</b>	<b>-</b>	<b>12</b>	<b>5</b>	<b>(17)</b>	<b>17</b>	<b>5</b>	<b>11</b>
<b>Total operating expenses reported</b>	<b>431</b>	<b>453</b>	<b>417</b>	<b>884</b>	<b>842</b>	<b>922</b>	<b>1,281</b>	<b>1,292</b>	<b>1,532</b>	<b>2,573</b>	<b>2,962</b>	<b>9,004</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	(2,690)
Restructuring expenses	(10)	(2)	9	(12)	(19)	-	(33)	(20)	(52)	(53)	(154)	(97)
Major litigation provisions	-	-	-	-	-	-	-	-	-	-	-	(240)
<b>Total operating expenses adjusted</b>	<b>421</b>	<b>451</b>	<b>426</b>	<b>872</b>	<b>823</b>	<b>922</b>	<b>1,248</b>	<b>1,272</b>	<b>1,480</b>	<b>2,520</b>	<b>2,808</b>	<b>5,977</b>
<b>Pre-tax income/(loss) reported</b>	<b>82</b>	<b>149</b>	<b>141</b>	<b>231</b>	<b>81</b>	<b>103</b>	<b>267</b>	<b>318</b>	<b>156</b>	<b>585</b>	<b>(44)</b>	<b>(1,891)</b>
Total adjustments	10	2	(9)	12	19	-	33	20	52	53	154	3,027
<b>Pre-tax income/(loss) adjusted</b>	<b>92</b>	<b>151</b>	<b>132</b>	<b>243</b>	<b>100</b>	<b>103</b>	<b>300</b>	<b>338</b>	<b>208</b>	<b>638</b>	<b>110</b>	<b>1,136</b>

	Corp. Ctr. in CHF mn					SRU in USD mn						
	2Q17	1Q17	2Q16	1H17	1H16	2Q17	1Q17	4Q16	2Q16	4Q15	1H17	1H16
<b>Net revenues reported</b>	<b>(66)</b>	<b>69</b>	<b>(95)</b>	<b>3</b>	<b>15</b>	<b>(280)</b>	<b>(207)</b>	<b>(198)</b>	<b>(372)</b>	<b>(125)</b>	<b>(487)</b>	<b>(917)</b>
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	-	(4)	-	-	-	-
(Gains)/losses on business sales	-	23	-	23	52	-	(39)	1	-	-	(39)	5
<b>Net revenues adjusted</b>	<b>(66)</b>	<b>92</b>	<b>(95)</b>	<b>26</b>	<b>67</b>	<b>(280)</b>	<b>(246)</b>	<b>(201)</b>	<b>(372)</b>	<b>(125)</b>	<b>(526)</b>	<b>(912)</b>
<b>Provision for credit losses</b>	<b>1</b>	<b>2</b>	<b>(2)</b>	<b>3</b>	<b>(1)</b>	<b>14</b>	<b>23</b>	<b>28</b>	<b>(38)</b>	<b>99</b>	<b>37</b>	<b>81</b>
<b>Total operating expenses reported</b>	<b>178</b>	<b>166</b>	<b>142</b>	<b>344</b>	<b>218</b>	<b>284</b>	<b>310</b>	<b>2,610</b>	<b>443</b>	<b>1,104</b>	<b>594</b>	<b>1,045</b>
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	(2)	(1)	-	(3)	-	(12)	(7)	(1)	(19)	(158)	(19)	(99)
Major litigation provisions	-	-	-	-	-	(20)	(70)	(2,322)	-	(258)	(90)	-
<b>Total operating expenses adjusted</b>	<b>176</b>	<b>165</b>	<b>142</b>	<b>341</b>	<b>218</b>	<b>252</b>	<b>233</b>	<b>287</b>	<b>424</b>	<b>688</b>	<b>485</b>	<b>946</b>
<b>Pre-tax income/(loss) reported</b>	<b>(245)</b>	<b>(99)</b>	<b>(235)</b>	<b>(344)</b>	<b>(202)</b>	<b>(578)</b>	<b>(540)</b>	<b>(2,836)</b>	<b>(777)</b>	<b>(1,328)</b>	<b>(1,118)</b>	<b>(2,043)</b>
Total adjustments	2	24	-	26	52	32	38	2,320	19	416	70	104
<b>Pre-tax income/(loss) adjusted</b>	<b>(243)</b>	<b>(75)</b>	<b>(235)</b>	<b>(318)</b>	<b>(150)</b>	<b>(546)</b>	<b>(502)</b>	<b>(516)</b>	<b>(758)</b>	<b>(912)</b>	<b>(1,048)</b>	<b>(1,939)</b>

# Currency mix & Group capital metrics

## Credit Suisse Core results<sup>1</sup>

Core results	1H17 in CHF mn	Contribution				
		CHF	USD	EUR	GBP	Other
Net revenues	11,219	24%	51%	10%	2%	13%
Total expenses <sup>2</sup>	8,866	33%	35%	4%	10%	18%

## Swiss Universal Bank

Net revenues	2,759	76%	13%	8%	1%	2%
Total expenses <sup>2</sup>	1,853	84%	5%	3%	4%	4%

## International Wealth Management

Net revenues	2,485	22%	49%	17%	3%	9%
Total expenses <sup>2</sup>	1,828	43%	24%	10%	9%	14%

## Asia Pacific

Net revenues	1,729	4%	47%	2%	1%	46%
Total expenses <sup>2</sup>	1,394	10%	19%	-%	1%	70%

## Global Markets

Net revenues	3,126	2%	73%	16%	1%	8%
Total expenses <sup>2</sup>	2,552	4%	63%	4%	19%	10%

## Investment Bank & Capital Markets

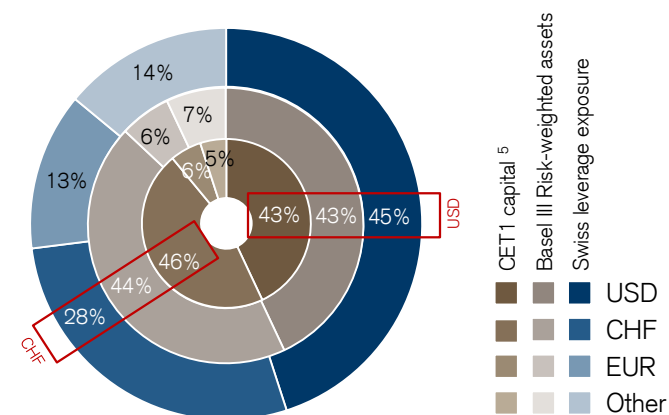
Net revenues	1,117	-%	87%	3%	7%	3%
Total expenses <sup>2</sup>	890	4%	72%	5%	14%	5%

## Sensitivity analysis on Core results<sup>3</sup>

Applying a +/- 10% movement on the average FX rates for 1H17, the sensitivities are:

- USD/CHF impact on 1H17 pre-tax income by CHF +264 / (264) mn
- EUR/CHF impact on 1H17 pre-tax income by CHF +78 / (78) mn

## Currency mix capital metric<sup>4</sup> "look-through"



A 10% strengthening / weakening of the USD (vs. CHF) would have a **(0.8) bps / +2.1 bps** impact on the "look-through" BIS CET1 ratio

<sup>1</sup> As reported    <sup>2</sup> Total expenses include provisions for credit losses    <sup>3</sup> Sensitivity analysis based on weighted average exchange rates of USD/CHF of 0.98 and EUR/CHF of 1.08 for the 1H17 results

<sup>4</sup> Data based on June 2017 month-end currency mix and on a "look-through" basis

<sup>5</sup> Reflects actual capital positions in consolidated Group legal entities (net assets) including net asset hedges less applicable Basel III regulatory adjustments (e.g. goodwill)

# Notes

## General notes

- Throughout the presentation rounding differences may occur
- Unless otherwise noted, all **CET1 ratio**, **Tier-1 leverage ratio**, **risk-weighted assets** and **leverage exposure** figures shown in this presentation are as of the end of the respective period and on a “look-through” basis
- **Gross and net margins** are shown in basis points  
Gross margin = adj. net revenues annualized / average AuM; net margin = adj. pre-tax income annualized / average AuM
- **Mandates penetration** reflects advisory and discretionary mandates as percentage of total AuM

## Specific notes

\* “Adjusted operating expenses at constant FX rates” and “adjusted non-compensation operating expenses at constant FX rates” include adjustments as made in all our disclosures for restructuring expenses, major litigation expenses and a goodwill impairment taken in 4Q15 as well as adjustments for certain accounting changes (which had not been in place at the launch of the cost savings program), debit valuation adjustments (DVA) related volatility and for FX, applying the following main currency exchange rates for

1Q15: USD/CHF 0.9465, EUR/CHF 1.0482, GBP/CHF 1.4296, 2Q15: USD/CHF 0.9383, EUR/CHF 1.0418, GBP/CHF 1.4497,  
3Q15: USD/CHF 0.9684, EUR/CHF 1.0787, GBP/CHF 1.4891, 4Q15: USD/CHF 1.0010, EUR/CHF 1.0851, GBP/CHF 1.5123,  
1Q16: USD/CHF 0.9928, EUR/CHF 1.0941, GBP/CHF 1.4060, 2Q16: USD/CHF 0.9756, EUR/CHF 1.0956, GBP/CHF 1.3845,  
3Q16: USD/CHF 0.9728, EUR/CHF 1.0882, GBP/CHF 1.2764, 4Q16: USD/CHF 1.0101, EUR/CHF 1.0798, GBP/CHF 1.2451,  
1Q17: USD/CHF 0.9963, EUR/CHF 1.0670, GBP/CHF 1.2464, 2Q17: USD/CHF 0.9736, EUR/CHF 1.0881, GBP/CHF 1.2603.

These currency exchange rates are unweighted, i.e. a straight line average of monthly rates. We apply this calculation consistently for the periods under review. Adjusted non-compensation expenses are adjusted operating expenses excluding compensation and benefits. To calculate adjusted non-compensation expenses at constant FX rates, we subtract compensation and benefits (adjusted at constant FX rates in the manner described above) from adjusted operating expenses at constant FX rates.

† Regulatory capital is calculated as the worst of 10% of RWA and 3.5% of leverage exposure. Return on regulatory capital is calculated using (adjusted) income after tax and assumes a tax rate of 30% and capital allocated based on the worst of 10% of average RWA and 3.5% of average leverage exposure. For the Markets business within the APAC division and for the Global Markets and Investment Banking & Capital Markets divisions, return on regulatory capital is based on US dollar denominated numbers. Adjusted return on regulatory capital is calculated using adjusted results, applying the same methodology to calculate return on regulatory capital.

## Abbreviations

Adj. = Adjusted; AM = Asset Management; APAC = Asia Pacific; AuM = Assets under Management; bps = basis points; CAGR = Compound Annual Growth Rate; C&I = Corporate & Institutional Clients; Corp. Ctr. = Corporate Center; DCM = Debt Capital Markets; DOJ = Department of Justice; EAM = External Asset Manager; ECM = Equity Capital Markets; EMEA = Europe, Middle East & Africa; FINMA = Swiss Financial Market Supervisory Authority; FX = Foreign Exchange; GM = Global Markets; IBCM = Investment Banking & Capital Markets; IWM = International Wealth Management; M&A = Mergers & Acquisitions; Mkts = Markets; NII = Net interest income; n/m = not meaningful; NNA = Net new assets; PB = Private Banking; PC = Private Clients; perf. = performance; PTI = Pre-tax income; QoQ = Quarter-on-quarter; RM = Relationship Manager(s); RMBS = Residential Mortgage Backed Securities; RoRC = Return on Regulatory Capital; RWA = Risk-weighted assets; SMG = Systematic Market-Making Group; SRU = Strategic Resolution Unit; SUB = Swiss Universal Bank; UHNWI = Ultra High Net Worth Individuals; VaR = Value-at-Risk; WM = Wealth Management; WM&C = Wealth Management & Connected; YoY = Year-on-year; YTD = Year to Date

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