

Third Quarter 2016 Results

Presentation to Investors and Analysts

Disclaimer

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Statement regarding purpose and basis of presentation

This presentation contains certain historical information that has been re-segmented to approximate what our results under our new structure would have been, had it been in place from 2015. In addition, "Illustrative," "Ambition" and "Goal" presentations are not intended to be viewed as targets or projections, nor are they considered to be Key Performance Indicators. All such presentations are subject to a large number of inherent risks, assumptions and uncertainties, many of which are outside of our control. Accordingly, this information should not be relied on for any purpose. In preparing this presentation, management has made estimates and assumptions which affect the reported numbers. Actual results may differ. Figures throughout presentation may also be subject to rounding adjustments.

Statement regarding non-GAAP financial measures

This presentation also contains non-GAAP financial measures, including adjusted results. Information needed to reconcile such non-GAAP financial measures to the most directly comparable measures under US GAAP can be found in this presentation, which is available on our website at credit-suisse.com.

Statement regarding capital, liquidity and leverage

As of January 1, 2013, Basel 3 was implemented in Switzerland along with the Swiss "Too Big to Fail" legislation and regulations thereunder. As of January 1, 2015, the Bank for International Settlements (BIS) leverage ratio framework, as issued by the Basel Committee on Banking Supervision (BCBS), was implemented in Switzerland by FINMA. Our related disclosures are in accordance with our interpretation of such requirements, including relevant assumptions. Changes in the interpretation of these requirements in Switzerland or in any of our assumptions or estimates could result in different numbers from those shown in this presentation. Capital and ratio numbers for periods prior to 2013 are based on estimates, which are calculated as if the Basel 3 framework had been in place in Switzerland during such periods. Unless otherwise noted, leverage exposure is based on the BIS leverage ratio framework and consists of period-end balance sheet assets and prescribed regulatory adjustments. Beginning in 2015, the Swiss leverage ratio is calculated as Swiss total capital, divided by period-end leverage exposure. The look-through BIS tier 1 leverage ratio and CET1 leverage ratio are calculated as look-through BIS tier 1 capital and CET1 capital, respectively, divided by end-period leverage exposure.





3Q16 earnings review

Tidjane Thiam, Chief Executive Officer David Mathers, Chief Financial Officer

Overview of Credit Suisse 3Q16 results

			Reported			Adjusted	
In CHF mn unless otherwise specified		3Q16	2016	3Q15	3Q16	2016	3Q15
APAC	Net revenues	917	911	885	917	911	885
APAC	Pre-tax income	152	206	162	175	216	162
IVAINA	Net revenues	1,081	1,145	1,093	1,081	1,145	1,093
IWM	Pre-tax income	245	245	197	241	260	247
CLID	Net revenues	1,667	1,337	1,364	1,321	1,337	1,364
SUB	Pre-tax income	758	453	400	431	457	400
IDOM	Net revenues in USD mn	479	558	414	479	558	414
IBCM	Pre-tax income in USD mn	39	141	68	55	132	68
Olahal Madada	Net revenues in USD mn	1,396	1,671	1,632	1,396	1,671	1,632
Global Markets	Pre-tax income in USD mn	92	156	271	150	208	403
SRU	Net revenues in USD mn	(170)	(371)	(90)	(170)	(371)	(90)
SKU	Pre-tax income in USD mn	(874)	(778)	(799)	(527)	(757)	(772)
	Net revenues	5,396	5,108	5,985	5,050	5,108	5,362
	Pre-tax Income	222	199	852	327	290	432
	Net income attr. to shareholders	41	170	779			
CS Group	RWA in CHF bn	270	271	285			
	"Look-through" CET1 ratio	12.0%	11.8%	10.2%			
	Leverage exposure in CHF bn	949	967	1,045			
	"Look-through" CET1 leverage ratio	3.4%	3.3%	2.8%			



Key messages

1 Disciplined execution

Continued progress on cost reductions with adjusted non-comp expenses¹ down 12% YoY;
 on track to beat 2016 cost targets

2 Continued focus on profitable growth

- APAC, IWM and SUB with wealth management inflows of CHF 9.2 bn² in 3Q16 and CHF 30.9 bn² at 9M16. Combined adjusted PTI of CHF 847 mn
- Strong revenue contribution in IBCM with outperformance in debt and equity capital markets;
 Global top 5 market positions across key products
- Continued profitability in Global Markets with positive momentum from core Credit franchise

Improved capital position

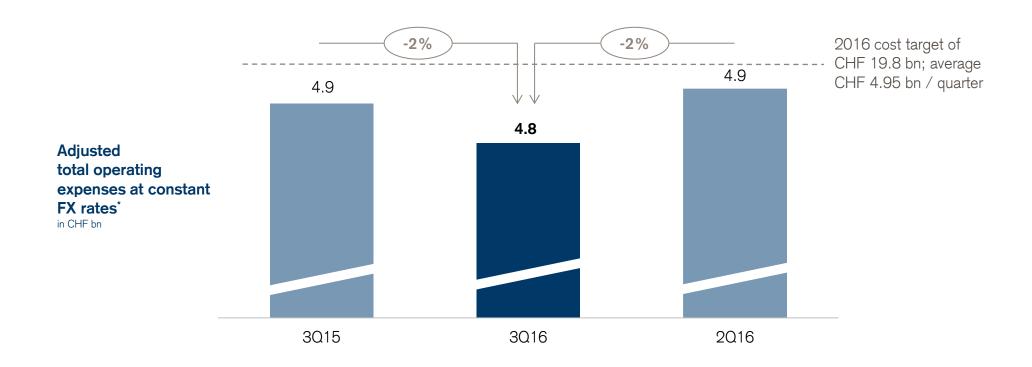
- SRU with reduction of USD 29 bn leverage exposure and USD 3 bn RWA
- "Look-through" CET1 ratio of 12.0%



² Relating to Wealth Management in SUB, IWM and APAC



On track to beat 2016 cost targets





Progress on non-compensation expenses

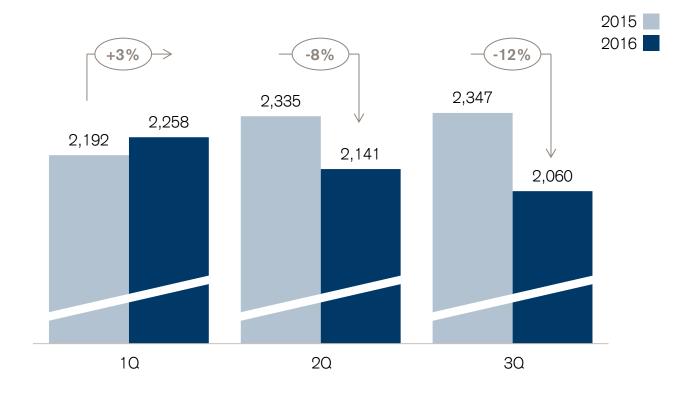
Execution

Profitable growth

Capital

Detailed Financials

Adjusted non-comp operating expenses at constant FX rates*
in CHF mn





On track to deliver 2016 headcount reduction

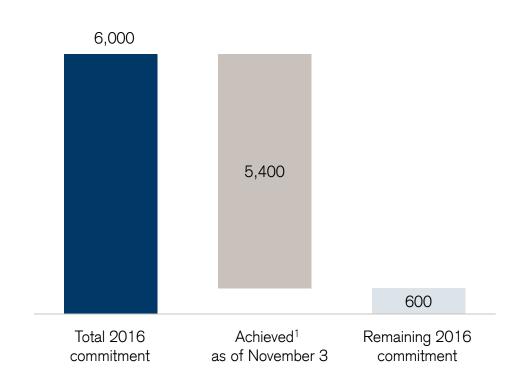
Execution

Profitable growth

Capita

Detailed Financials

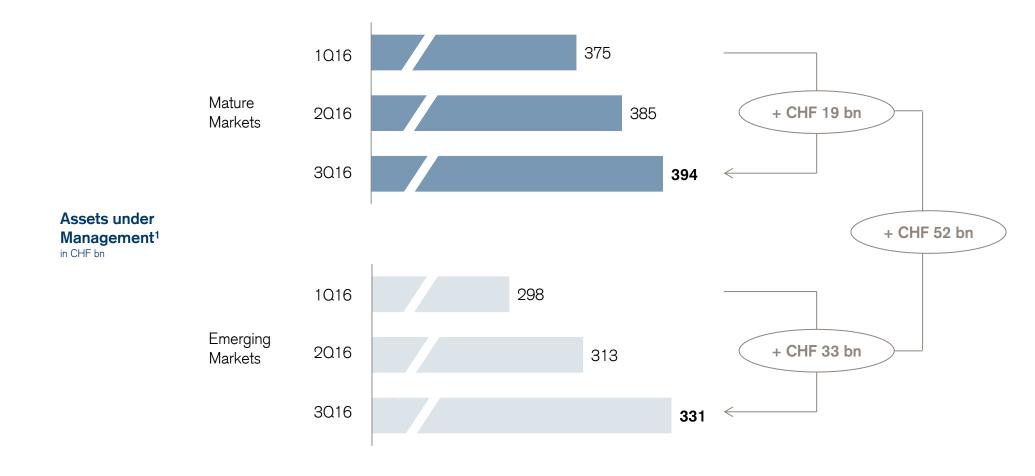
Reduction to global headcount in 2016



Note: Headcount includes permanent full-time equivalent employees, contractors, consultants and other contingent workers 1 Includes departed and notified headcount



Balanced approach to growth in Wealth Management



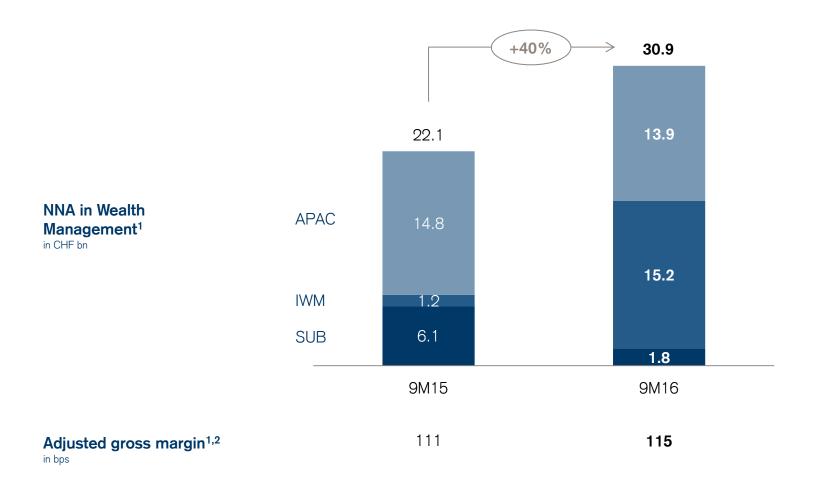
Execution

Profitable growth

Capital

Detailed Financial

Wealth Management – attracting more net new assets



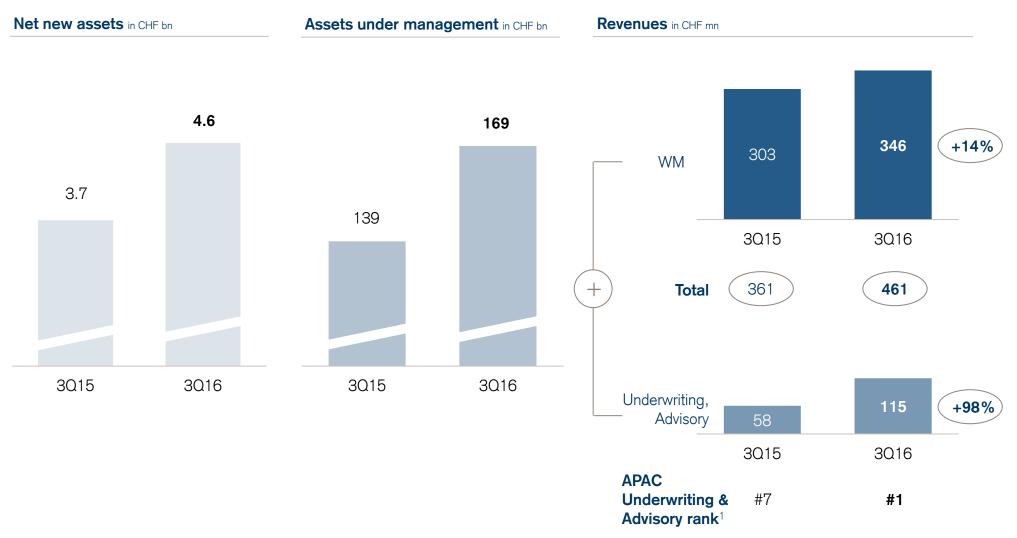
² Adjusted to exclude Swisscard net revenues of CHF 148 mn for 9M15 in SUB Wealth Management



¹ Relating to Wealth Management in SUB, IWM and APAC

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APAC – benefitting from an integrated approach



¹ Source: Dealogic (APAC ex Japan) as of September 30, 2016. Ranking amongst international banks for the first 9 months of 2015 and 2016

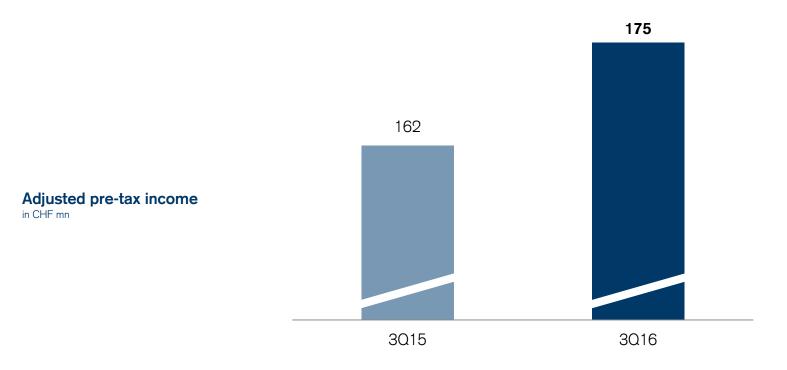
APAC profitability

Execution

Profitable growth

Capital

Detailed Financia



Adjusted return on regulatory capital[†]

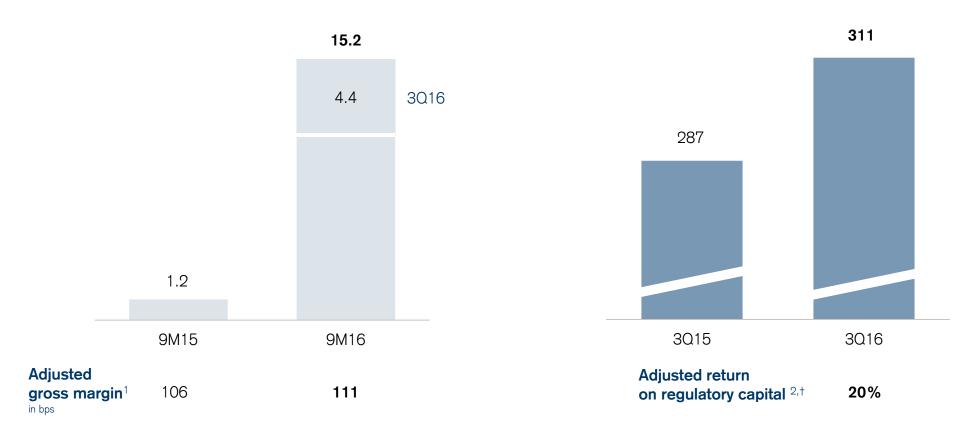
13%



IWM – strong asset inflows



AuM Wealth Management in CHF bn



[†] See Appendix



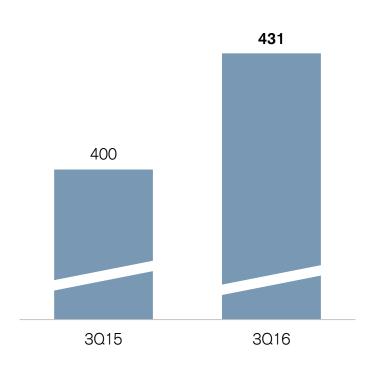
¹ Relating to IWM Wealth Management

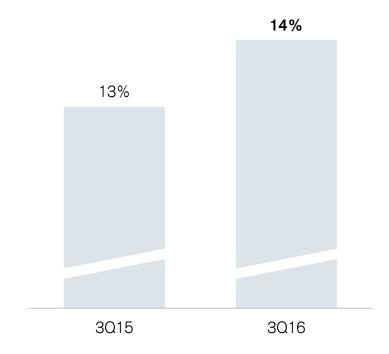
² Relating to IWM

Swiss Universal Bank – resilient performance

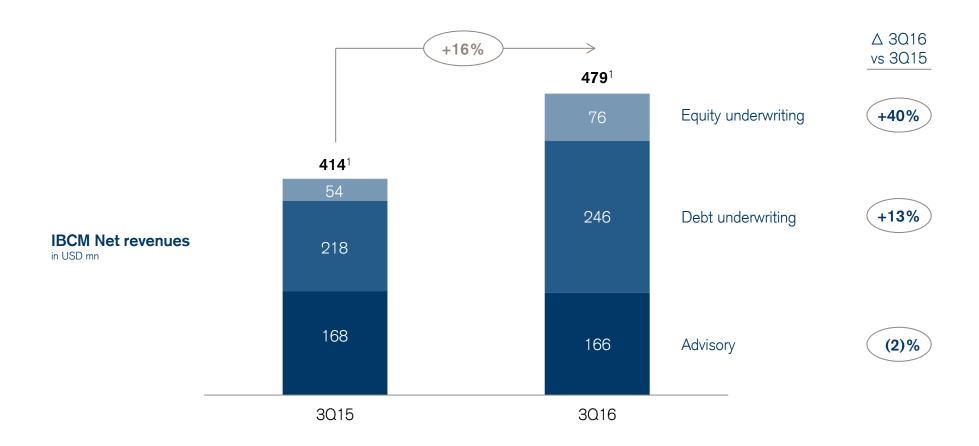
Adjusted pre-tax income in CHF mn

Adjusted return on regulatory capital[†]





IBCM – increased revenues in a seasonally slow quarter



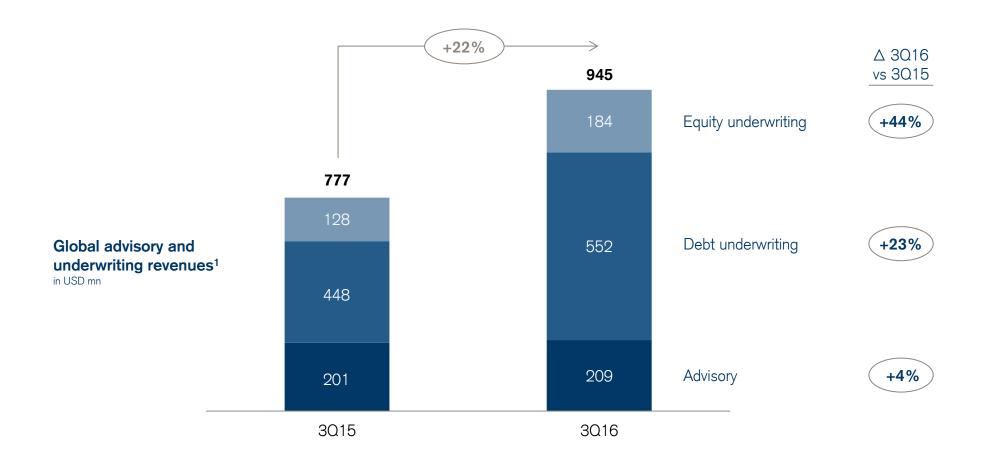
Global advisory and underwriting delivering increased revenues in new setup

Execution

Profitable growth

Capita

Detailed Financial

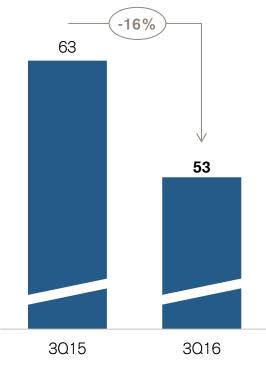


¹ Gross global revenues from advisory, debt and equity underwriting generated across all divisions before cross-divisional revenue sharing agreements



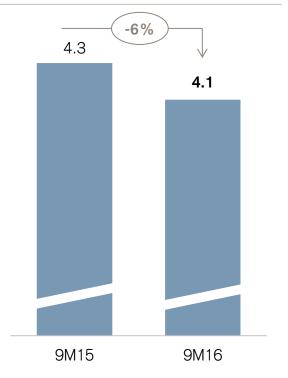
Global Markets – focus on operational leverage

RWA in USD bn -16% 63

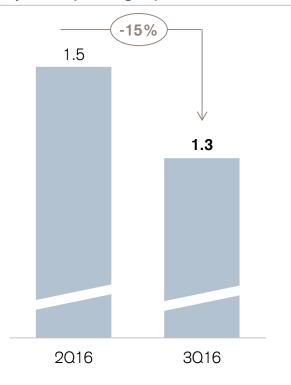


Leverage 313 exposure in USD bn

Adjusted operating expenses in USD bn



Adjusted operating expenses in USD bn



296

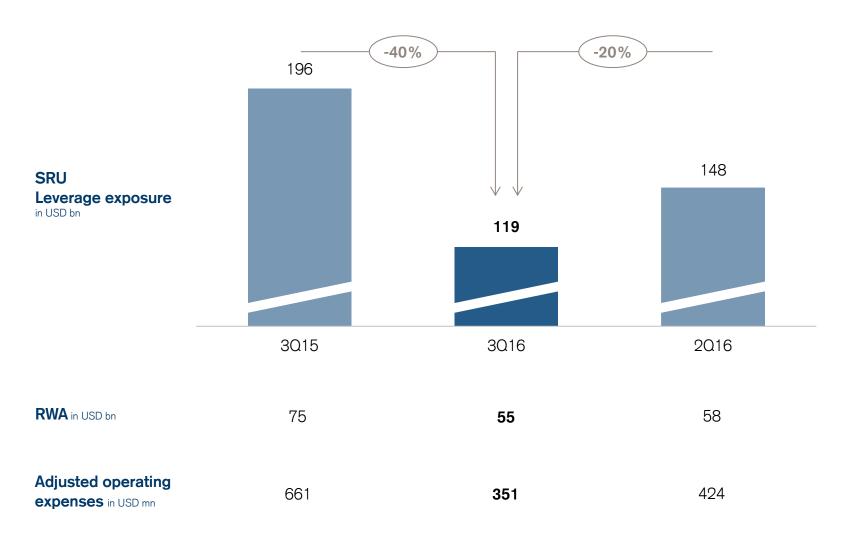
SRU – significant progress in reducing leverage exposure and costs

Execution

Profitable growth

Capital

Detailed Financial





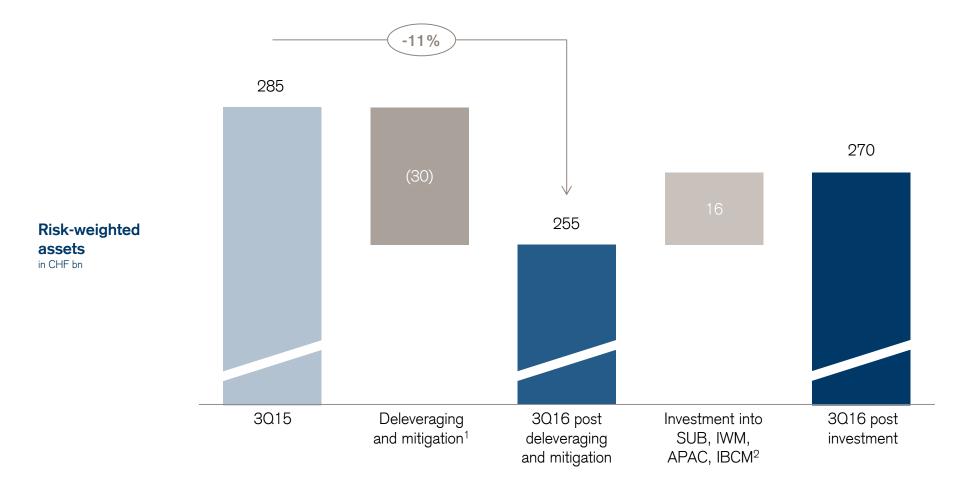
We have been deleveraging and investing capital into higher return areas

Execution

Profitable growth

Capital

Detailed Financial



² Relating to business impact only, excluding effects from FX and methodology changes



¹ Deleveraging in GM, SRU and CC, including FX and methodology changes

Capital position improving – "look-through" CET1 ratio at 12.0%

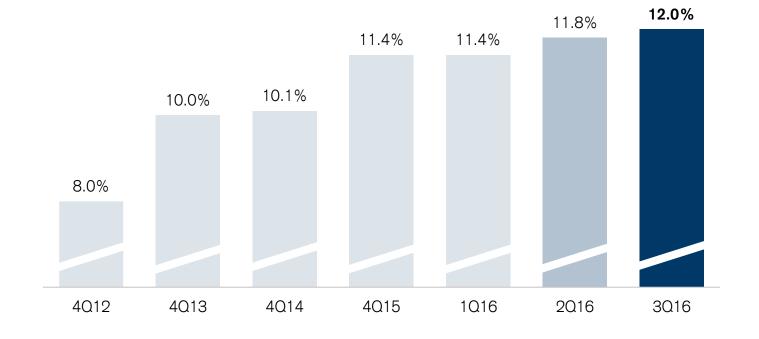
Execution

Profitable growth

Capital

Detailed Financials

Basel III CET1 capital ratio





Summary

Execution

Profitable growth

Capital

Detailed Financials

- Executing with discipline cost reductions
- Generating profitable growth
- Improving capital position





Detailed Financials

Execution

Profitable growth

Capital

Detailed Financials

					Detai
Credit Suisse Group results	3Q16	2016	3Q15	9M16	9M15
Net revenues	5,396	5,108	5,985	15,142	19,587
Provision for credit losses	55	(28)	110	177	191
Total operating expenses	5,119	4,937	5,023	15,028	15,377
Pre-tax income/(loss)	222	199	852	(63)	4,019
Fair value on own debt	-	-	(623)	-	(995)
Real estate gains	(346)	-	-	(346)	(23)
(Gains)/losses on business sales	-	-	-	56	-
Restructuring expenses	145	91	-	491	-
Major litigation expenses	306	-	203	306	257
Net revenues	5,050	5,108	5,362	14,852	18,569
Provision for credit losses	<i>55</i>	(28)	110	<i>177</i>	191
Provision for credit losses Total operating expenses	4,668	4,846	4,820	14,231	<i>15,120</i>
Pre-tax income	327	290	432	444	3,258
Net income/(loss) attributable to shareholders	41	170	779	(91)	2,884
Diluted Earnings/(loss) per share in CHF	0.02	0.08	0.44	(0.05)	1.64
Return on Tangible Equity ¹	0.4%	1.7%	8.9%	(0.3)%	11.2%

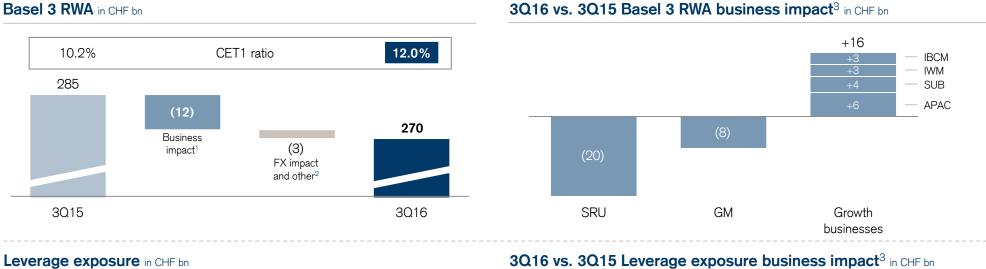
Note: All values shown are in CHF mn unless otherwise specified. Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in the Appendix

¹ Based on tangible shareholders' equity attributable to shareholders, a non-GAAP financial measure, which is calculated by deducting goodwill and other intangible assets from total shareholders' equity attributable to shareholders as presented in our balance sheet. Management believes that the return on tangible shareholders' equity attributable to shareholders is meaningful as it allows consistent measurement of the performance of businesses without regard to whether the businesses were acquired

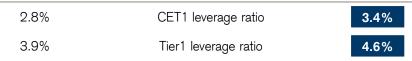


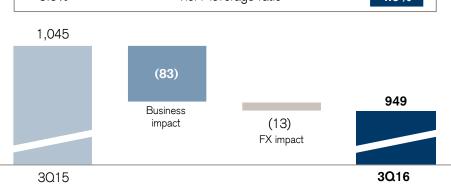
Results overview

Continued re-allocation of resources to growth areas with increased capital ratios













¹ Business impact includes business moves and internally driven methodology and policy impact 2 FX impact and other reflects impact from FX and major external methodology changes 3 Net of FX and major external methodology changes

CREDIT SUISSE

9M16 net savings of CHF 1.46 bn, reaching full year 2016 target of CHF 1.4 bn

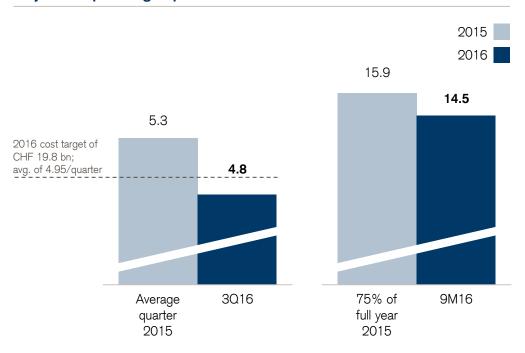
Execution

Profitable growth

Capita

Detailed Financials

Adjusted operating expenses at constant FX rates* in CHF bn



Key messages

- 9M16 net expense savings of CHF 1.46 bn¹, reaching full year 2016 net savings target of CHF 1.4 bn, mainly driven by:
 - Net headcount reductions of 5,400 departed and notified contractor, consultant and employee headcount as part of the cost program
 - CHF 0.6 bn of lower deferred compensation expenses
 - CHF 0.2 bn of decreased professional services cost from the reduction of contractors and consultants
 - CHF 0.2 bn of reduced compensation expenses from lower employee headcount
- Committed to delivering 2016 cost target supported by planned further net headcount reductions of 600 in 4Q16 to reach 6,000 total net reduction in 2016

Swiss Universal Bank

Pre-tax income up YoY despite reduced client activity

Adjusted key financials in CHF mn

	3016	2016	3Q15	Δ 2Q16	Δ 3Q15
Private Banking	814	840	857	(3)%	(5)%
Corp. & Inst. Banking	507	497	507	+2%	-
Net revenues	1,321	1,337	1,364	(1)%	(3)%
Provision for credit losses	30	9	39		
Total operating expenses	860	871	925	(1)%	(7)%
Pre-tax income	431	457	400	(6)%	+8%
Cost/income ratio	65%	65%	68%		
Return on regulatory capital [†]	14%	15%	13%		

Key metrics in CHF bn

		3016	2016	3Q15	Δ 2016	Δ 3Q15
	Adj. net margin in bps	35	42	34	(7)	1
B	Net new assets	0.2	0.9	3.1		
	Mandates penetration	29%	28%	24%		
	Net loans	167	165	163	+1%	+3%
	Net new assets C&IB	(1.2)	0.7	1.9		
	Risk-weighted assets	66	65	59	+1%	+10%
	Leverage exposure	246	245	234	-	+5%

Key messages

- Adjusted pre-tax income up 8% compared to 3Q15:
 - Continued YoY profit growth
 - Revenues down 3% driven by low client activity partly offset by rebound in net interest income
 - Operating expenses down 7% despite continuous investment in regulatory, compliance and digitalization in Wealth Management
- Focus on growing 'Bank for Entrepreneurs'; targeting HNWI/UHNWI in Wealth Management and SME in C&IB, in addition to our leading Swiss corporates franchise

Wealth Management

- Credit Suisse Invest driving mandates penetration of 29%, up 5 pp. vs. 3Q15
- Selected exits in the External Asset Manager (EAM) business and regularization outflows impacting NNA by CHF (0.5) bn and CHF (0.4) bn, respectively

Corporate & Institutional Banking

- Continued strong results including benefits from reduced operating expenses, supported by lower corporate functions cost, and lower provisions for credit losses
- NNA impacted by outflows from a small number of individual cases

International Wealth Management

Robust performance in challenging markets and continued NNA momentum

Adjusted key financials in CHF mn

	3016	2016	3Q15	Δ 2016	Δ 3Q15
Private Banking	789	811	785	(3)%	+1%
Asset Management	292	334	308	(13)%	(5)%
Net revenues	1,081	1,145	1,093	(6)%	(1)%
Provision for credit losses	-	16	11		
Total operating expenses	840	869	835	(3)%	+1%
Pre-tax income	241	260	247	(7)%	(2)%
Cost/income ratio	78%	76%	76%		
Return on regulatory capital [†]	20%	22%	21%		

Key metrics in CHF bn

CREDIT SUISSE

		3Q16	2016	3Q15	Δ 2Q16	Δ 3Q15
	Adj. net margin in bps	25	27	28	(2)	(3)
	Net new assets	4.4	5.4	1.7		
8	Mandates penetration	29%	29%	29%		
	Number of RM	1,160	1,170	1,190	(10)	(30)
	Net loans	43	43	41	-	+5%
	Net new assets AM	5.0	3.5	5.6		
	Risk-weighted assets	33	34	32	-	+4%
	Leverage exposure	89	95	94	(7)%	(5)%

Key messages

- Higher Wealth Management revenues vs. 3Q15 offset by growth investments and higher risk and compliance costs
- Asset Management with higher pre-tax income vs. 3Q15 reflecting effective cost control
- Continued NNA momentum across businesses and regions

Wealth Management

- Strong net interest income reflecting cumulative benefit of loan growth and higher margins
- Recurring revenues down vs. 3Q15 but broadly stabilized for last three quarters, while transaction revenues remained adversely affected in a challenging market environment
- NNA of CHF 4.4 bn (net of regularization outflows of CHF 1.5 bn) with inflows from emerging markets and Europe; AuM up 9% YoY
- Significant upgrade of RMs with senior and experienced hires offset by managed reductions and attrition

Asset Management

- 24% higher pre-tax income vs. 3Q15 driven by 10% lower expenses, resulting in a 4 pp. improvement in cost/income ratio
- Higher investment-related gains and broadly stable management fees were offset by lower investment and partnership income vs. 3Q15
- NNA of CHF 5.0 bn with strong contribution from emerging markets and fixed income products

Asia Pacific

LACCULION

Profitable growth

Capital

Dotailad Financials

Adjusted key financials in CHF mn

	3Q16	2016	3Q15	Δ 2Q16	Δ3Q15
Private Banking	346	337	303	+3%	+14%
Investment Banking	571	574	582	(1)%	(2)%
Net revenues	917	911	885	+1%	+4%
Provision for credit losses	34	3	24		
Total operating expenses	708	692	699	+2%	+1%
Pre-tax income	175	216	162	(19)%	+8%
Cost/income ratio	77%	76%	79 %		
Return on regulatory capital [†]	13%	16%	13%		

Key metrics in CHF bn

		3Q16	2016	3Q15	Δ 2016	Δ 3Q15
	Adj. net margin in bps	17	23	19	(6)	(2)
B	Net new assets	4.6	5.0	3.7		
	Number of RM	650	650	550	-	+100
	Net loans	39	38	34	+2%	+12%
	Risk-weighted assets	32	32	27	+2%	+21%
	Leverage exposure	108	108	100	+1%	+8%

Key messages

Pre-tax income up YoY with continued investment in Wealth Management growth

- Strong client activity levels with UHNWIs and Entrepreneurs across
 Wealth Management and Underwriting & Advisory
- Growth in WM with NNA of CHF 4.6 bn in 3Q16 and record level AuM; high level of collaboration between WM and IB
- Increase in operating expenses from investment in RMs and risk and compliance functions, partially offset by YoY cost reductions in IB
- YoY capital usage reflects growth in lending activities to UHNW/Entrepreneur clients

Wealth Management

- Revenue increase supported by higher loan volumes and AuM of CHF 169 bn
- Net margin down 2 bps vs. 3Q15 with growth in net interest income and transactional revenues offset by higher operating expenses and credit provisions
- Increase in provision for credit losses relates to a small number of share-based loans in Hong Kong

Investment Banking

- Stronger revenues in Underwriting & Advisory driven by Entrepreneur clients and improving markets
- Equities sales and trading weaker YoY, albeit stable QoQ
- Solid fixed income revenues reflecting strength in financing activities and gains on structured deposits

Investment Banking & Capital Markets

Results driven by increased underwriting activity; Top 5 ranks in all key products

Execution

Profitable growth

Capital

Detailed Financials

Adjusted key financials in USD mn

	3Q16	2016	3Q15	Δ 2016	Δ 3Q15
Net revenues	479	558	414	(14)%	+16%
Provision for credit losses	(9)	-	-		
Total operating expenses	434	426	346	+2%	+25%
Pre-tax income	55	132	68	(59)%	(19)%
Cost/income ratio	91%	76%	84%		
Return on regulatory capital [†]	9%	21%	13%		

Key metrics in USD bn

	3Q16	2016	3Q15	Δ 2Q16	Δ 3Q15
Risk-weighted assets	19	17	15	+10%	+21%
Leverage exposure	46	45	37	+2%	+25%

Key messages

- Results reflect continued execution of our strategy, evidenced by strong share of wallet gains:
 - 9M16 share of wallet² up versus 2015 in all key products
 - Top 5 rank³ in each of announced M&A, ECM and Leveraged Finance for 9M16
 - Continued momentum with investment grade corporates
- Net revenues of USD 479 mn up 16% YoY driven by higher revenues in debt and equity underwriting, partially offset by lower advisory revenues
- Adjusted operating expenses up 25% YoY due to higher variable compensation; 9M16 adjusted expenses of USD 1.3 bn broadly stable vs. prior year period
- Risk-weighted assets of USD 19 bn, up 21% YoY, driven primarily by an increase in IBCM's share of the Corporate Bank

Total Advisory and Underwriting revenues¹ in USD mn

	3Q16	2016	3Q15	Δ 2016	Δ3Q15
Global advisory and underwriting revenues ¹	945	1,075	777	(12)%	+22%

■ In 3Q16, global advisory and underwriting revenues of USD 945 mn, up 22% YoY, outperforming the industry-wide fee pool (up 4%)³

² Source: Dealogic for the period ending September 30, 2016; includes Americas and EMEA only 3 Source: Dealogic for the period ending September 30, 2016 † See Appendix



¹ Gross global revenues from advisory, debt and equity underwriting generated across all divisions before cross-divisional revenue sharing agreements

Global Markets

Positive momentum in credit products offset by challenging equity market conditions

Execution

Profitable growth

Capital

Detailed Financials

Adjusted key financials in USD mn

	3Q16	2016	3015	Δ 2Q16	Δ 3Q15
Equities	330	550	536	(40)%	(38)%
Credit	740	758	723	(2)%	+2%
Solutions	359	423	414	(15)%	(13)%
Other	(33)	(60)	(40)		
Net revenues	1,396	1,671	1,632	(16)%	(14)%
Provision for credit losses	(6)	(17)	15		
Total operating expenses ¹	1,251	1,480	1,214	(15)%	+3%
Pre-tax income	150	208	403	(28)%	(63)%
Cost/income ratio	90%	89%	74%		
Return on regulatory capital [†]	4%	6%	10%		

Key metrics in USD bn

	3Q16	2016	3Q15	Δ 2016	Δ 3Q15
Risk-weighted assets	53	52	63	+1%	(16)%
Leverage exposure	296	286	313	+3%	(6)%

Key messages

- Higher YoY credit products results, improved emerging markets revenues, notably in Latin America, and sustained market share through restructuring
 - Maintained #1 asset finance² rank vs. 3Q15 despite significant rescaling of franchise
 - Awarded Most Innovative Bank for Leveraged Finance and securitized products³ and Structured Product Bank of the Year⁴
- Weakness in equity derivatives reflecting low volatility and muted client activity; cash and prime services revenues resilient in the Americas offset by weak trading results, particularly in EMEA
- Adjusted operating expenses up 3% YoY due to higher variable compensation
 - 9M16 adjusted expenses of USD 4.1 bn, down 6% YoY
 - Expected to approach end-2018 target of USD 5.4 bn by end-2016, reflecting substantial progress on accelerated cost reductions and lower costs in the UK
- RWA broadly stable compared to 2016, operating below end-2016 ceiling of USD 60 bn

¹ Does not include restructuring expenses of USD 52 mn in 2Q16 and USD 53 mn in 3Q16 and major litigation of USD 7 mn and USD 132 mn in 3Q15 2 Thomson Reuters



Strategic Resolution Unit

Substantial reduction in RWA and leverage exposure; adjusted expenses down 47% YoY

Execution

Profitable growth

Capita

Detailed Financials

Key financials in USD mn

		3Q16	2016	3Q15	Δ 2016	Δ 3Q15
	Net revenues	(170)	(371)	(90)	+54%	(89)%
Adjusted	Provision for credit losses	6	(38)	21		
Adju	Total operating expenses	351	424	661	(17)%	(47)%
	Pre-tax loss	(527)	(757)	(772)		
	Restructuring expenses	23	21	-		
	Major litigation expenses	324	-	27		
Pre-	tax loss reported	(874)	(778)	(799)		

Key metrics in USD bn

	3Q16	2016	3Q15	Δ 2Q16	Δ3Q15
Risk-weighted assets	55	58	75	(5)%	(27)%
RWA excl. operational risk	35	38	56	(9)%	(37)%
Leverage exposure	119	148	196	(20)%	(40)%

Key messages

- Substantial progress in reducing leverage exposure and RWA in 3Q16 by USD 29 bn and USD 3 bn, respectively:
 - Loan and financing exposure reduced by more than 15% in the quarter through the sale of loans and facilities, in addition to the sale of Credit Suisse Park View BDC, Inc.
 - Bilateral derivatives trade count reduced by ~30% in the quarter through CDS step-outs; compression and unwinds across the macro and emerging market portfolios
- Adjusted pre-tax income improved by USD 230 mn vs. 2Q16:
 - Reduced revenue losses compared to 2Q16, driven by a recovery from 1H16 adverse credit markets, partially offset by losses on life insurance and a credit provision on ship finance portfolios
 - Exit costs at ~1% of RWA due to constructive market conditions
 - Continued progress on expense reductions; 3Q16 expenses down USD 73 mn vs. prior quarter
- Increase in major litigation provisions of USD 324 mn
- On a year-on-year basis, leverage exposure and RWA reduced by USD 78 bn and USD 20 bn, respectively; adjusted operating expenses lower by USD 310 mn, mainly driven by the exit from US Private Banking onshore business and reduced footprint in legacy Investment Banking businesses



Key messages

Disciplined execution

Continued progress on cost reductions with adjusted non-comp expenses down 12% YoY; on track to beat 2016 cost targets

Continued focus on profitable growth

- APAC, IWM and SUB with wealth management inflows of CHF 9.2 bn² in 3Q16 and CHF 30.9 bn² at 9M16. Combined adjusted PTI of CHF 847 mn
- Strong revenue contribution in IBCM with outperformance in debt and equity capital markets; Global top 5 market positions across key products
- Continued profitability in Global Markets with positive momentum from core Credit franchise

Improved capital position

- SRU with reduction of USD 29 bn leverage exposure and USD 3 bn RWA
- "Look-through" CET1 ratio of 12.0%



¹ Measured at constant FX rates (see Appendix)

² Relating to Wealth Management in SUB, IWM and APAC





Appendix

Wealth Management businesses

NNA generation

APAC PB NNA in CHF bn IWM PB NNA in CHF bn SUB PB NNA in CHF bn 5.4 5.4 5.0 4.4 4.6 3.1 4.3 3.7 3.0 0.9 0.7 1.7 0.2 (2.9)(4.2)4Q15 3Q15 4Q15 1Q16 2016 3Q16 3Q15 4Q15 1016 2016 3Q16 3Q15 1Q16 2016 3Q16 Regularization outflows included in NNA in CHF bn (0.1)(0.1)(0.1)(0.9) (0.3)(2.5)(1.0)(1.0)(1.5) (0.3)(0.3)(0.4)(0.3)(0.4) NNA growth (annualized) 9% 9% 11% 13% 2% (6)% 8% 8% 5% (5)% 1% 2% 12% 6%



Wealth Management businesses

Net and gross margins



Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation. For details on calculations see at the end of this presentation under 'Notes'

Swiss Universal Bank

Private Banking and Corporate & Institutional Banking

Private Banking Adjusted key financials in CHF mn

	3Q16	2Q16	3Q15	Δ 2016	Δ3Q15
Net interest income	446	441	452	+1%	(1)%
Recurring commissions & fees	243	240	255	+1%	(5)%
Transaction-based	125	159	151	(21)%	(17)%
Other revenues	-	-	(1)		
Net revenues	814	840	857	(3)%	(5)%
Provision for credit losses	13	7	14		
Total operating expenses	587	579	639	+1%	(8)%
Pre-tax income	214	254	204	(16)%	+5%
Cost/income ratio	72%	69%	75 %		

C&IB Adjusted key financials in CHF mn

	3Q16	2Q16	3Q15	Δ 2Q16	Δ 3Q15
Net interest income	278	242	256	+15%	+9%
Recurring commissions & fees	118	123	117	(4)%	+1%
Transaction-based	124	146	144	(15)%	(14)%
Other revenues	(13)	(14)	(10)		
Net revenues	507	497	507	+2%	-
Provision for credit losses	17	2	25		
Total operating expenses	273	292	286	(6)%	(5)%
Pre-tax income	217	203	196	+7%	+11%
Cost/income ratio	54%	59%	56%		

Key metrics in CHF bn

	3Q16	2Q16	3Q15	Δ 2Q16	Δ 3Q15
Adj. net margin in bps	35	42	34	(7)	1
Net new assets	0.2	0.9	3.1		
Assets under management	245	241	237	+1%	+3%
Mandates penetration	29%	28%	24%		
Number of RM	1,500	1,530	1,570	(30)	(70)

Key metrics in CHF bn

	3Q16	2016	3Q15	Δ 2016	Δ 3Q15
Net new assets	(1.2)	0.7	1.9		
Assets under management	285	281	263	+1%	+8%
Number of RM	480	470	470	+10	+10

International Wealth Management

Private Banking and Asset Management

Private Banking Adjusted key financials in CHF mn

	3Q16	2016	3Q15	Δ 2Q16	Δ3Q15
Net interest income	326	304	259	+7%	+26%
Recurring commissions & fees	267	273	292	(2)%	(9)%
Transaction- and perfbased	197	236	235	(17)%	(16)%
Other revenues	(1)	(2)	(1)		
Net revenues	789	811	785	(3)%	+1%
Provision for credit losses	-	16	11		
Total operating expenses	599	598	568	-	+5%
Pre-tax income	190	197	206	(4)%	(8)%
Cost/income ratio	76%	74%	72%		

Asset Management Adjusted key financials in CHF mn

	3Q16	2016	3Q15	Δ 2016	Δ3Q15
Management fees	218	220	224	(1)%	(3)%
Performance & placement rev.	41	42	35	(2)%	+17%
Investment & partnership inc.	33	72	49	(54)%	(33)%
Net revenues	292	334	308	(13)%	(5)%
Total operating expenses	241	271	267	(11)%	(10)%
Pre-tax income	51	63	41	(19)%	+24%
Cost/income ratio	83%	81%	87%		

Key metrics in CHF bn

	3016	2016	3Q15	Δ 2016	Δ 3Q15
Adj. net margin in bps	25	27	28	(2)	(3)
Net new assets	4.4	5.4	1.7		
Assets under management	311	299	287	+4%	+9%
Net loans	43	43	41	-	+5%
Number of RM	1,160	1,170	1,190	(10)	(30)

Key metrics in CHF bn

	3Q16	2Q16	3Q15	Δ 2Q16	Δ 3Q15
Net new assets	5.0	3.5	5.6		
Assets under management	324	315	315	+3%	+3%

Asia Pacific

Private Banking and Investment Banking

Private Banking Adjusted key financials in CHF mn

	3Q16	2016	3Q15	Δ 2Q16	Δ3Q15
Net interest income	159	143	114	+11%	+39%
Recurring commissions & fees	67	70	65	(4)%	+3%
Transaction- and perfbased	120	124	103	(3)%	+17%
Other revenues	-	-	21		
Net revenues	346	337	303	+3%	+14%
Provision for credit losses	38	2	24		
Total operating expenses	239	245	210	(2)%	+14%
Pre-tax income	69	90	69	(23)%	-
Cost/income ratio	69%	73%	69%		

Investment Banking Adjusted key financials in USD mn

3Q16	2Q16	3Q15	Δ 2Q16	Δ 3Q15
152	172	101	(12)%	+50%
349	350	468	-	(25)%
118	102	60	+16%	+97%
(32)	(34)	(26)		
587	590	603	(1)%	(3)%
(4)	1	-		
482	458	505	+5%	(5)%
109	131	98	(17)%	+11%
82%	78%	84%		
	152 349 118 (32) 587 (4) 482 109	152 172 349 350 118 102 (32) (34) 587 590 (4) 1 482 458 109 131	152 172 101 349 350 468 118 102 60 (32) (34) (26) 587 590 603 (4) 1 - 482 458 505 109 131 98	152 172 101 (12)% 349 350 468 - 118 102 60 +16% (32) (34) (26) 587 590 603 (1)% (4) 1 - 482 458 505 +5% 109 131 98 (17)%

Key metrics in CHF bn

	3Q16	2016	3Q15	Δ 2Q16	Δ3Q15
Adj. net margin in bps	17	23	19	(6)	(2)
Net new assets	4.6	5.0	3.7		
Assets under management	169	158	139	+7%	+22%
Number of RM	650	650	550	-	+100

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

Reconciliation of adjustment items (1/2)

	CS Group in CHF mn		SRU in USD mn		Corp. Ctr. in CHF mn			SUB PB in CHF mn		mn	IWM PB in CHF mn		mn	APAC PB in CHF mn				
	3Q16	2016	3Q15	3Q16	2Q16	3Q15	3Q16	2016	3Q15	3Q16	2016	3Q15	3Q16	2Q16	3Q15	3Q16	2016	3Q15
Net revenues reported	5,396	5,108	5,985	(170)	(371)	(90)	72	(95)	752	1,160	840	857	789	811	785	346	337	303
Fair value on own debt	-	-	(623)	-	-	-	-	-	(623)	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	(346)	-	-	-	-	-	-	-	-	(346)	-	-	-	-	-	-	-	-
Net revenues adjusted	5,050	5,108	5,362	(170)	(371)	(90)	72	(95)	129	814	840	857	789	811	785	346	337	303
Provision for credit losses	55	(28)	110	6	(38)	21	-	(2)	1	13	7	14	-	16	11	38	2	24
Total operating expenses reported	5,119	4,937	5,023	698	445	688	279	142	211	603	582	639	593	611	618	242	245	210
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	145	91	-	23	21	-	-	-	-	16	3	-	13	13	-	-	-	-
Major litigation provisions	306	-	203	324	-	27	-	-	-	-	-	-	(19)	-	50	3	-	-
Total operating expenses adjusted	4,668	4,846	4,820	351	424	661	279	142	211	587	579	639	599	598	568	239	245	210
Pre-tax income/(loss) reported	222	199	852	(874)	(778)	(799)	(207)	(235)	540	544	251	204	196	184	156	66	90	69
Total adjustments	105	91	(420)	347	21	27	-	-	(623)	(330)	3	-	(6)	13	50	3	-	-
Pre-tax income/(loss) adjusted	327	290	432	(527)	(757)	(772)	(207)	(235)	(83)	214	254	204	190	197	206	69	90	69

A full reconciliation of all quarters from 2014 to 3Q16 is available in the time series

Adjusted results are non-GAAP financial measures that exclude goodwill impairment and certain other revenues and expenses included in our reported results. Management believes that adjusted results provide a useful presentation of our operating results for purposes of assessing our Group and divisional performance consistently over time, on a basis that excludes items that management does not consider representative of our underlying performance. Provided below is a reconciliation of our adjusted results to the most directly comparable US GAAP measures.

Reconciliation of adjustment items (2/2)

	SUB C&IB in CHF mn		IWM AM in CHF mn		APAC IB in CHF mn		APAC IB in USD mn		GM in USD mn			IBCM in USD mn						
	3Q16	2Q16	3Q15	3Q16	2016	3Q15	3Q16	2016	3Q15	3Q16	2016	3Q15	3Q16	2016	3Q15	3Q16	2Q16	3Q15
Net revenues reported	507	497	507	292	334	308	571	574	582	587	590	603	1,396	1,671	1,632	479	558	414
Fair value on own debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real estate gains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(Gains)/losses on business sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-	-
Net revenues adjusted	507	497	507	292	334	308	571	574	582	587	590	603	1,396	1,671	1,632	479	558	414
Provision for credit losses	17	2	25	-	-	-	(4)	1	-	(4)	1	-	(6)	(17)	15	(9)	-	-
Total operating expenses reported	276	293	286	243	273	267	489	457	489	503	468	505	1,310	1,532	1,346	450	417	346
Goodwill impairment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restructuring expenses	3	1	-	2	2	-	20	10	-	21	10	-	52	52	-	16	(9)	-
Major litigation provisions	-	-	-	-	-	-	-	-	-	-	-	-	7	-	132	-	-	_
Total operating expenses adjusted	273	292	286	241	271	267	469	447	489	482	458	505	1,251	1,480	1,214	434	426	346
Pre-tax income/(loss) reported	214	202	196	49	61	41	86	116	93	88	121	98	92	156	271	39	141	68
Total adjustments	3	1	-	2	2	-	20	10	-	21	10	-	59	52	132	16	(9)	-
Pre-tax income/(loss) adjusted	217	203	196	51	63	41	106	126	93	109	131	98	150	208	403	55	132	68

A full reconciliation of all quarters from 2014 to 3Q16 is available in the time series

Swisscard deconsolidation impact

Impact of the deconsolidation on the Swiss Universal Bank

	SUB adju	usted	Swisscard	Impact ¹	SUB adj. ex Swisscard			
in CHF mn	1Q15	2015	1015	2015	1Q15	2015		
Net interest income	611	685	9	9	602	676		
Recurring commissions & fees	412	412	56	59	356	353		
Transaction-based revenues	382	349	8	7	374	342		
Other revenues	(5)	(7)		-	(5)	(7)		
Net revenues	1,400	1,439	73	75	1,327	1,364		
Provision for credit losses	23	33	-	-	23	33		
Total operating expenses	934	961	61	63	873	898		
Pre-tax income	443	445	12	12	431	433		
Return on regulatory capital [†]	14%	14%	-	-	14%	14%		

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Note: Adjusted results are non-GAAP financial measures. A reconciliation to reported results is included in this presentation † See Appendix-Notes

This is an illustrative pro-forma presentation of the impact of the deconsolidation of the card issuing business on the historical results of SUB as if it had occurred on December 31, 2014. Given that as of July 1, 2015 the business has been deconsolidated and transferred to the equity method investment, Swisscard AECS GmbH and the transaction does not qualify for discontinued operations, the historical results are not restated in this respect. The reduction in pre-tax income in the Private Banking business of Swiss Universal Bank, is offset by the reduction in minority interest from the deconsolidation at the Group level, therefore there is no material impact on the Group's net income attributable to shareholders. These illustrative figures cannot be seen as being indicative of future trends or results

1 Pro-forma impact of the card issuing business deconsolidation



Currency mix & Group capital metrics

Credit Suisse Core results1

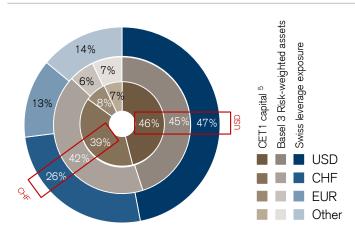
	9M16		(Contribution	1	
Core results	in CHF mn	CHF	USD	EUR	GBP	Other
Net revenues	16,211	29%	41%	13%	2%	15%
Total expenses ²	13,410	32%	34%	5%	12%	17%
Swiss Universal Bank						
Net revenues	4,360	79%	12%	7%	1%	1%
Total expenses ²	2,717	86%	3%	3%	3%	5%
International Wealth Manag	jement					
Net revenues	3,399	27%	38%	23%	2%	10%
Total expenses ²	2,609	42%	23%	13%	10%	12%
Asia Pacific						
Net revenues	2,735	2%	44%	1%	1%	52%
Total expenses ²	2,113	5%	22%	-%	2%	71%
Global Markets						
Net revenues	4,232	1%	59%	23%	2%	15%
Total expenses ²	4,189	3%	61%	4%	25%	7%
Investment Bank & Capital	Markets					
Net revenues	1,398	-%	90%	4%	4%	2%
Total expenses ²	1,286	19%	57%	5%	14%	5%

Sensitivity analysis on Core results³

Applying a +/- 10% movement on the average FX rates for 9M16, the sensitivities are:

- USD/CHF impact on 9M16 pre-tax income by CHF + 212 / (212) mn
- EUR/CHF impact on 9M16 pre-tax income by CHF + 149 / (149) mn

Currency mix capital metric⁴



A 10% strengthening of the USD (vs. CHF) would have a **(0.3) bps impact** on the "look-through" BIS CET1 ratio

⁵ Reflects actual capital positions in consolidated Group legal entities (net assets) including net asset hedges less applicable Basel 3 regulatory adjustments (e.g. goodwill)



¹ As reported 2 Total expenses include provisions for credit losses 3 Sensitivity analysis based on weighted average exchange rates of USD/CHF of 0.98 and EUR/CHF of 1.09 for the 9M16 results

⁴ Data based on September 2016 month-end currency mix and on a look-through basis

Notes

General notes

- Throughout the presentation rounding differences may occur.
- All **risk-weighted assets (RWA)** and **leverage exposure** figures shown in this presentation are as of the end of the respective period and on a "look-through" basis.
- Gross and net margins are shown in basis points (bps).

 Gross margin = adj. net revenues annualized / average AuM; net margin = adj. pre-tax income annualized / average AuM.
- Mandates penetration reflects advisory and discretionary mandates as percentage of total AuM, excluding AuM from the external asset manager (EAM) business.

Specific notes

* "Adjusted operating expenses at constant FX rates" and "adjusted non-compensation operating expenses at constant FX rates" include adjustments as made in all our disclosures for restructuring expenses, major litigation expenses and a goodwill impairment taken in 4Q15 as well as adjustments for FX, applying the following main currency exchange rates for 1Q15: USD/CHF 0.9465, EUR/CHF 1.0482, GBP/CHF 1.4296, 2Q15: USD/CHF 0.9383, EUR/CHF 1.0418, GBP/CHF 1.4497, 3Q15: USD/CHF 0.9684, EUR/CHF 1.0787, GBP/CHF 1.4891, 1Q16: USD/CHF 0.9928, EUR/CHF 1.0941, GBP/CHF 1.4060, 2Q16: USD/CHF 0.9756, EUR/CHF 1.0956, GBP/CHF 1.3845, 3Q16: USD/CHF 0.9728, EUR/CHF 1.0882, GBP/CHF 1.2764. These currency exchange rates are unweighted, i.e. a straight line average of monthly rates. We apply this calculation consistently for the periods under review. Adjusted non-compensation expenses are adjusted operating expenses excluding compensation and benefits. To calculate adjusted non-compensation expenses at constant FX rates, we subtract compensation and benefits (adjusted at constant FX rates in the manner described above) from adjusted operating expenses at constant FX rates.

† Regulatory capital reflects the worst of 10% of RWA and 3.5% of leverage exposure. Return on regulatory capital is based on (adjusted) returns after tax assuming a tax rate of 30% for all periods and capital allocated based on the worst of 10% of average RWA and 3.5% of average leverage exposure

Abbreviations

Adj. = Adjusted; AM = Asset Management; APAC = Asia Pacific; AuM = Assets under Management;
Corp. Ctr. = Corporate Center; C&IB = Corporate & Institutional Banking; ECM = Equity Capital Markets; EM = Emerging Markets;
FTE = Full time equivalents; GM = Global Markets; HQLA = High Quality Liquid Assets; IB = Investment Banking;
IBCM = Investment Banking & Capital Markets; IWM = International Wealth Management; M&A = Mergers & Acquisitions;
NNA = Net new assets; PB = Private Banking; pp. = percentage points; PTI = Pre-tax income; QoQ = Quarter-on-quarter;
RM = Relationship Manager(s); SME = Small and Medium Enterprises; SRU = Strategic Resolution Unit;
STS = Sales and Trading Services; SUB = Swiss Universal Bank; (U)HNW(I) = (Ultra) High Net Worth (Individuals);
WM = Wealth Management; YoY = Year-on-year

